

Ground Zero Project for environmental recovery in Brumadinho (MG)

# Vale's Performance in 4Q19

Rio de Janeiro, February 21st, 2020



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## The reparation of Brumadinho advances with agility and quality

# R\$ 3.2 billion

in indemnifications paid<sup>1</sup>

3 framework	agreements for	direct com	nensation
3 Haillework	agreements for	un ect com	pensation.

Emergency aid	Civil	Labour
+106,000	+4,450	+1,570
beneficiaries	beneficiaries <sup>1</sup>	beneficiaries <sup>1</sup>









 $<sup>^{\</sup>mbox{\scriptsize 1}}$  Approximate figures, as of February 20th, 2020.

# Vale is on track to be one of the safest and most reliable mining companies in the world

# **Cultural** transformation



## **Every accident is preventable**

Global risk assessment

Review Tailings Management System

VPS revised and relaunched

Strengthen our global maintenance structure



## Our new pact with society sets bold commitments

New 2030 targets: leading the transition to a carbon neutral mining

# Climate change

Reduce GHG emission aligned with the Paris Agreement and be carbon neutral in 2050

#### **Energy**

100% selfgeneration of clean energy globally

#### Water

Reduce new water collection by 10%

#### **Forests**

Recover and protect 500,000 ha of degraded land beyond our boundaries

# Socioeconomic contribution

Health care, education and income generation

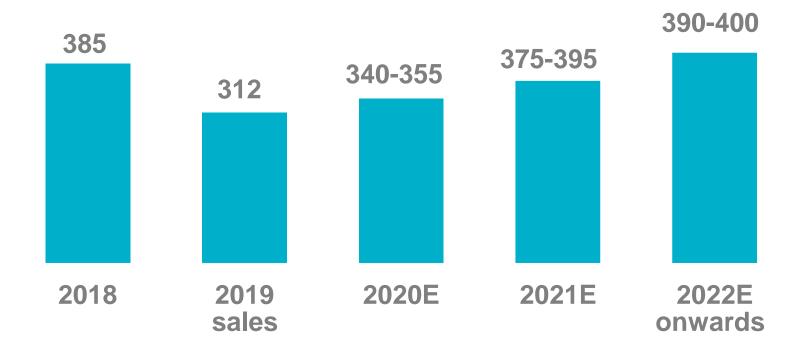


# ESG O

Eliminate main ESG gaps in relation to best practices.

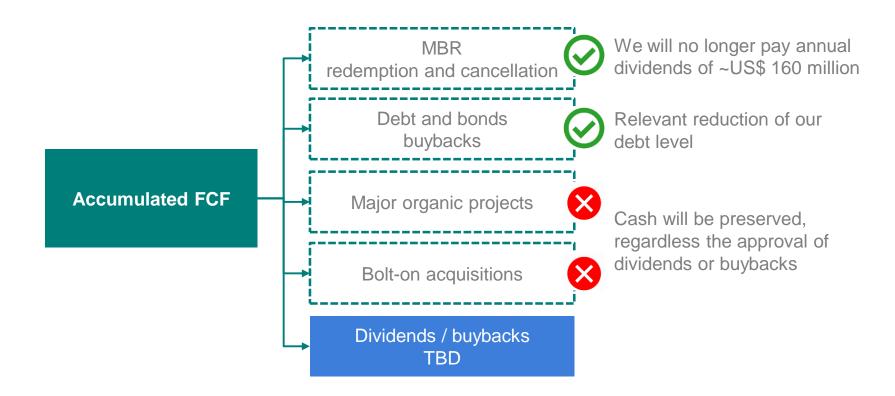
## Production stabilization is underway

#### Iron ore production, in Mt





## We remain disciplined in allocating capital





## In 2020, we continue de-risking Vale

Reparation of Brumadinho

Assuring dam safety and asset integrity

Stabilizing dam safety and levereging competitiveness

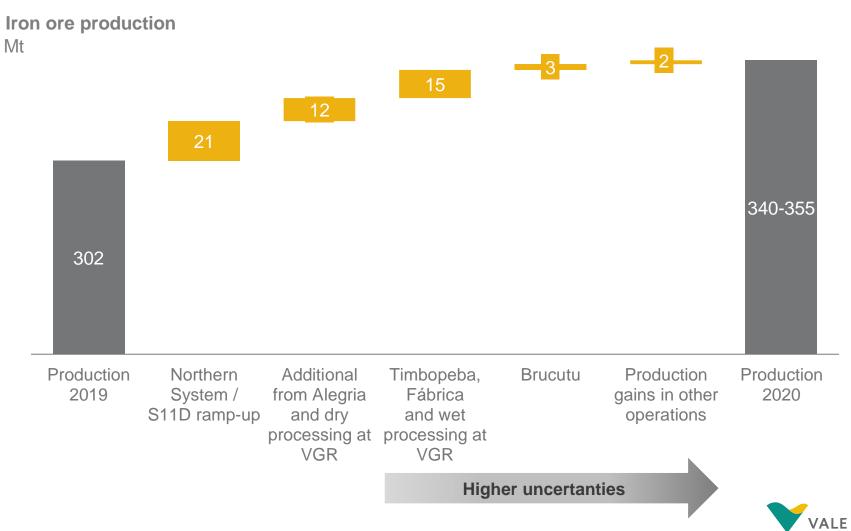
Discipline in capital allocation





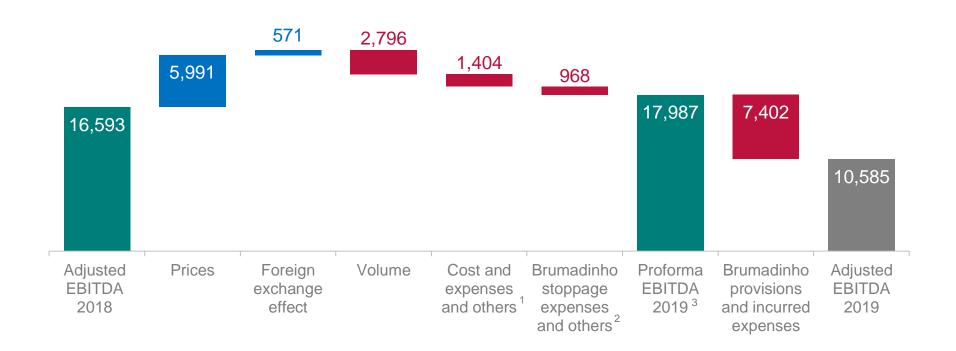
Highlights of Vale's performance in 4Q19 and 2019

## Vale's iron ore production guidance for 2020 is 340-355 Mt



Note: VGR refers to Vargem Grande.

## In 2019 EBITDA proforma increased mainly due to higher prices

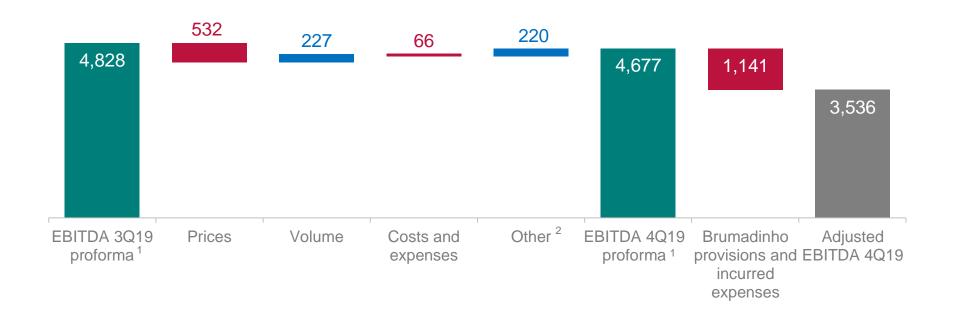


<sup>&</sup>lt;sup>1</sup> Excluding stoppage and extraordinary logistics expenses due to Brumadinho and including dividends received.

<sup>&</sup>lt;sup>2</sup> Stoppage expenses (US\$ 749 million) and extraordinary logistics expenses (US\$ 209 million) due to Brumadinho.

<sup>&</sup>lt;sup>3</sup> Net of Brumadinho provisions and incurred expenses.

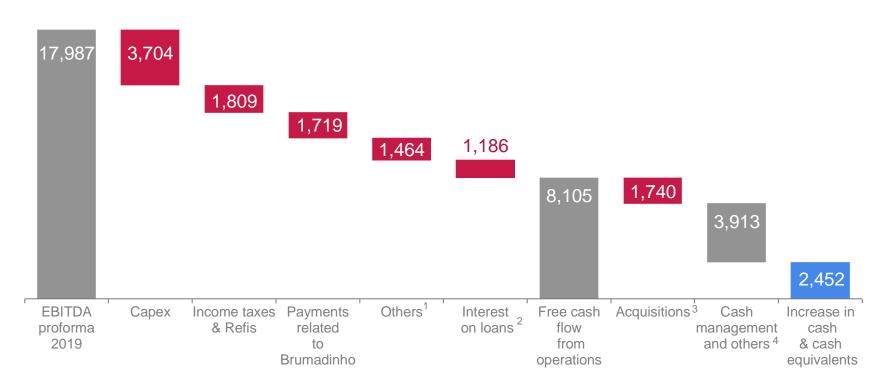
# In 4Q19 EBITDA proforma decreased due to lower prices, which were partially offset by higher sales volumes



<sup>&</sup>lt;sup>1</sup> Net of Brumadinho provisions and incurred expenses.

<sup>&</sup>lt;sup>2</sup> Including US\$ 159 million of dividends received and US\$ 61 million of foreign exchange effect.

# Vale generated US\$ 8.105 billion in Free Cash Flow from Operations in 2019



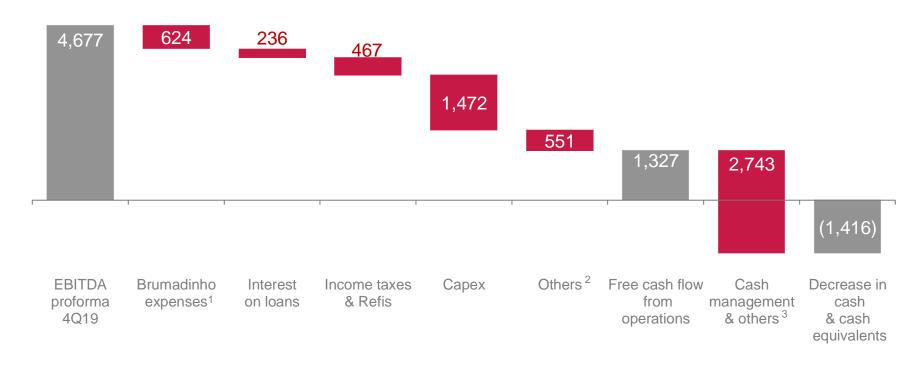
<sup>&</sup>lt;sup>1</sup> Includes working capital, derivatives, Samarco, dividends and interest on capital paid to noncontrolling interest and others.

<sup>&</sup>lt;sup>2</sup> Includes US\$ 921 million of interest paid on loans and US\$ 265 million of expenses of bonds repurchase

<sup>&</sup>lt;sup>3</sup> Includes US\$ 432 million of Ferrous, US\$ 496 million of New Steel and US\$ 812 million of MBR acquisitions

<sup>&</sup>lt;sup>4</sup> Includes US\$ 2,275 million of net debt repayments and US\$ 1,638 million restricted cash and judicial deposits

# 4Q19 Free cash flow was affected by Brumadinho related expenses and seasonally higher investments

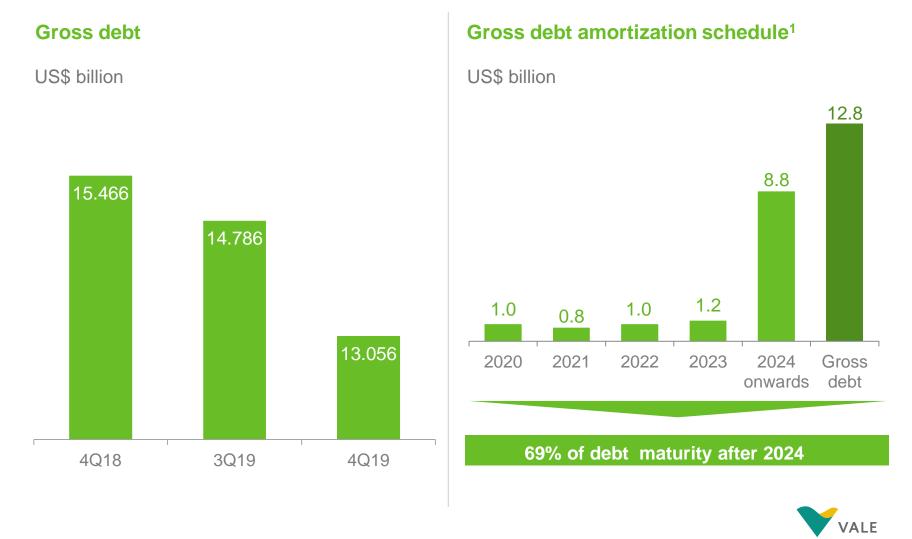


<sup>&</sup>lt;sup>1</sup> Includes US\$ 243 million of incurred expenses and US\$ 381 million disbursement of provisioned expenses.

<sup>&</sup>lt;sup>2</sup> Includes working capital, derivatives, Samarco, dividends and interest on capital paid to noncontrolling interest and others.

<sup>&</sup>lt;sup>3</sup> Includes US\$ 1.871 billion of net debt repayments, US\$ 812 million on minority stake of MBR and others

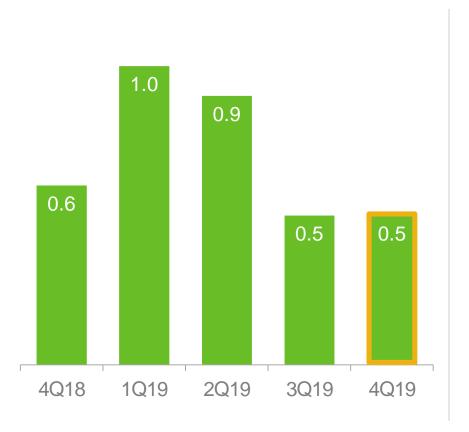
# Gross debt decreased by US\$ 1.7 billion as a result of net debt repayment mostly related to the repurchase of bonds in 4Q19



<sup>&</sup>lt;sup>1</sup> As of December 31<sup>th</sup>, 2019. Does not include accrued charges.

# Net debt reached the lowest level since 2008 as a result of strong cash generation during the year...

#### Net debt / LTM1 EBITDA Ratio

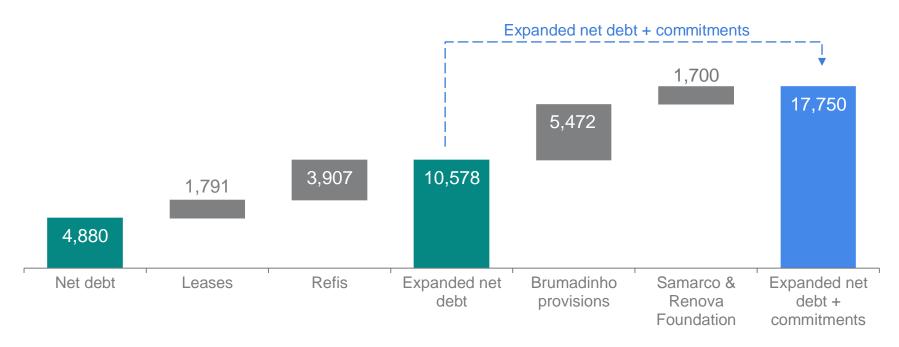




<sup>&</sup>lt;sup>1</sup> LTM – last twelve months

# ... nevertheless, in a broader view and considering other relevant commitments, the total amount would be US\$ 17.8 billion

Expanded net debt<sup>1</sup> US\$ million



<sup>&</sup>lt;sup>1</sup> As of December 31st, 2019



**Business segment** performance

# In 4Q19 Ferrous Minerals continued to deliver solid performance despite a meaningful decrease in prices

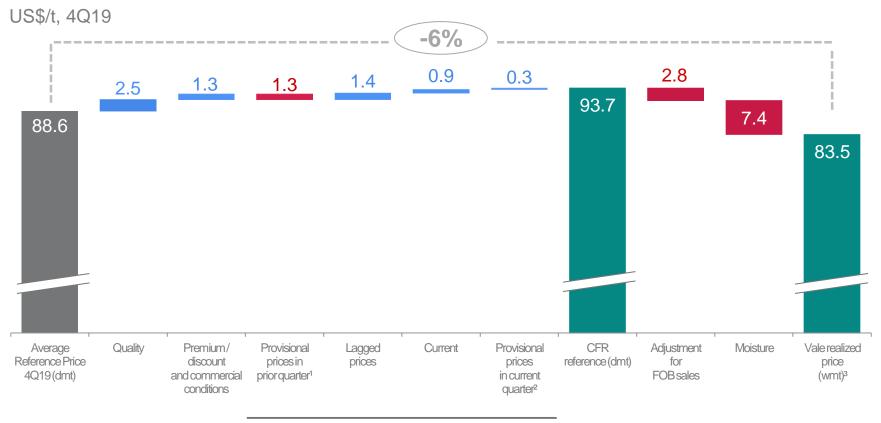


<sup>&</sup>lt;sup>1</sup> Including resumption of halted operations related to Brumadinho event.

<sup>&</sup>lt;sup>2</sup> Excluding volume and FX effect and freight costs.

<sup>&</sup>lt;sup>3</sup> Including FX effect (US\$ 44 million) and Brumadinho stoppage expenses (US\$ 25 million)

# Despite the 13% drop in 62% Fe reference prices vs. 3Q19, Vale's realized prices decreased only 6% in 4Q19



Impact of pricing system adjustments

<sup>&</sup>lt;sup>1</sup> Adjustment as a result of provisional prices booked in 3Q19 at US\$ 91.8/t.

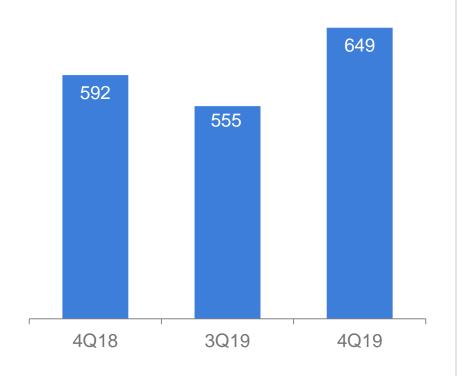
<sup>&</sup>lt;sup>2</sup> Difference between the weighted average of the prices provisionally set at the end of 4Q19 at US\$ 90.3/t based on forward curves and US\$ 88.6/t from the 4Q19 62% Fe reference price.

<sup>&</sup>lt;sup>3</sup> Vale price is net of taxes.

# Base Metals EBITDA increased as a result of higher realized prices and higher by-products volumes

#### **Base Metals EBITDA**

US\$ million



#### **Highlights 4Q19**

Nickel: Operations are progressing towards higher reliability with production at the refineries going back to regular operating rates after scheduled and unscheduled maintenance activities. Likewise, production at Onça Puma mine and plant was resumed after a judicial authorization granted in September.

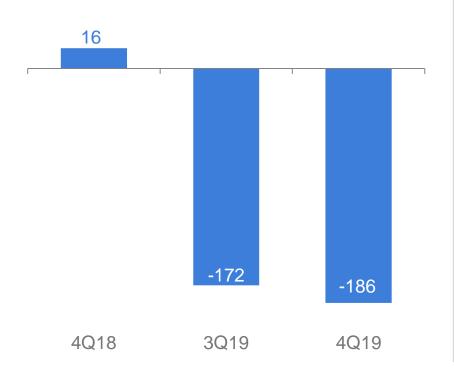
Copper: The performance of copper operations was supported by Salobo's solid performance during the year, reaching close to zero unit cash costs after by-products in 2H19.



## Coal EBITDA was mainly impacted by lower prices and volumes

#### **Coal Adjusted EBITDA**

US\$ million



#### **Highlights 4Q19**

Vale reviewed its business plan in 2019 and has been implementing two initiatives, which are expected to produce sustainable results – a new mining plan and a new operational strategy for the processing plants.

Once the new operational flowsheet is fully implemented in the beginning of 3Q20, Vale expects to resume the ramp-up, achieving a 15 Mtpy run rate in 4Q20, with higher reliability and yield.

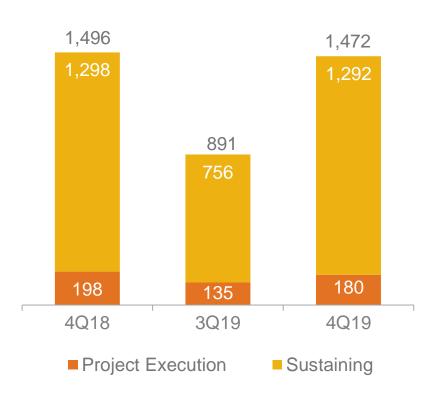


# Additional Information

#### Investments

# Project execution and sustaining investments

US\$ million



#### **Highlights 4Q19**

Total investments of **US\$ 1,472 million** in 4Q19 and **US\$ 3,704 million in 2019,** in line with 2018.

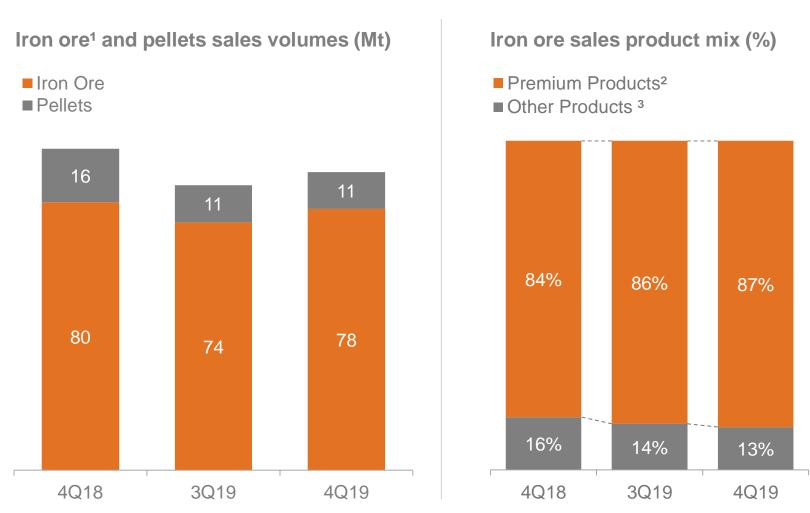
In 2019, investments in dams management reached US\$ 102 million, an increase of 67% compared to 2018.

Investments in Health & Safety reached US\$ 279 million in 2019, an increase of 20% compared to 2018.

The Northern System Logistics 240 Mtpy project had the first license of installation granted in December 2019.



## Iron ore and pellets sales volumes and sales mix composition



<sup>&</sup>lt;sup>1</sup> Iron ore fines including ROM

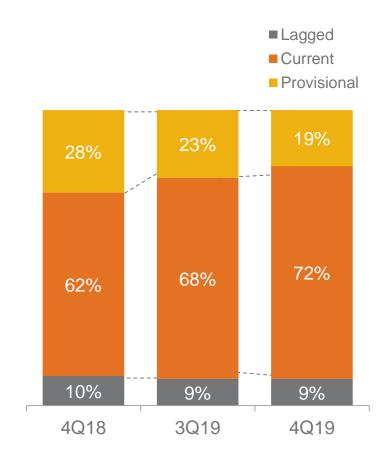


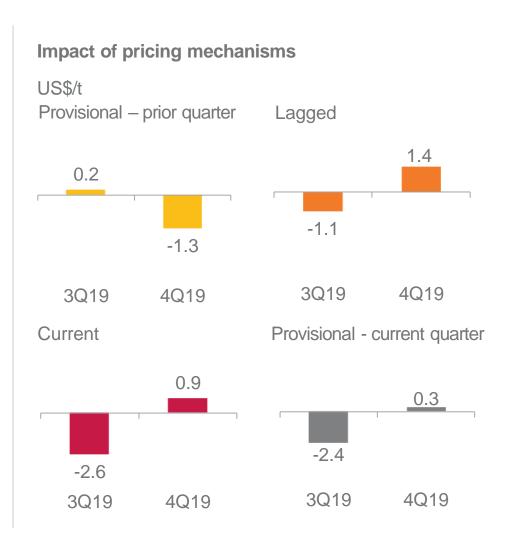
<sup>&</sup>lt;sup>2</sup> Composed by pellets, Carajás, Brazilian Blend Fines (BRBF), pellet feed and Sinter Feed Low Alumina (SFLA)

<sup>&</sup>lt;sup>3</sup> Composed by standard sinter feed, lump and high silica

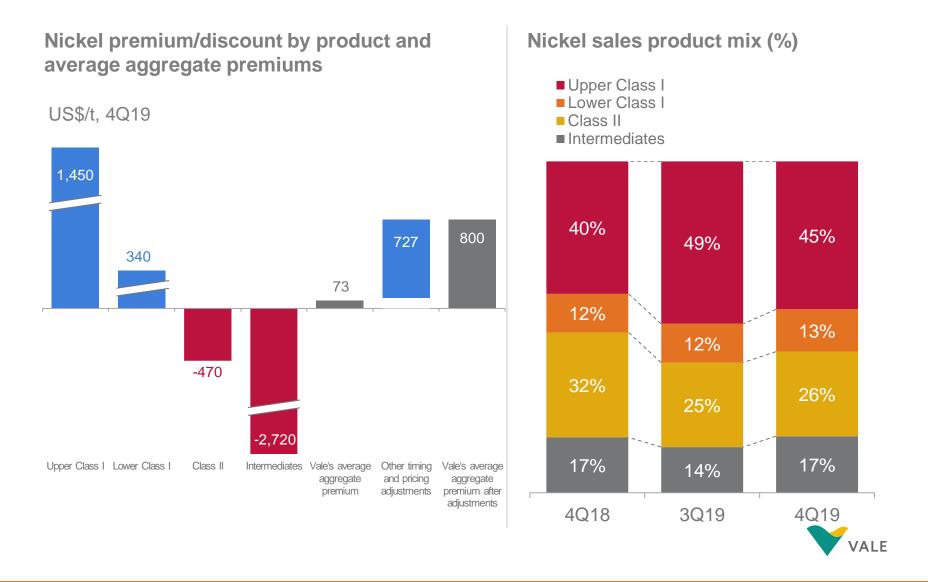
## Iron ore pricing systems



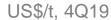


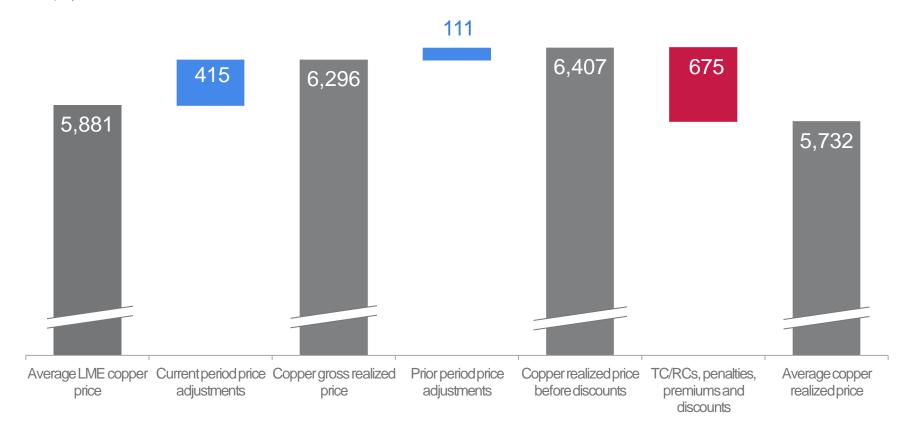


## Nickel premium/discount by product and sales product mix



# Price realization – copper operations

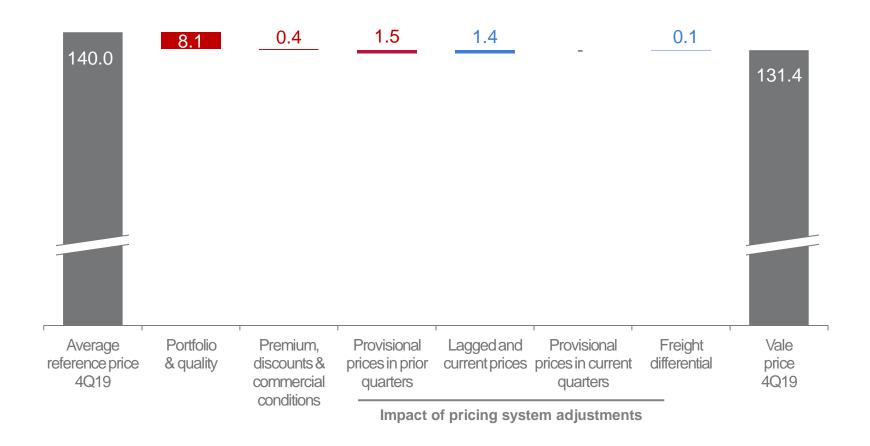






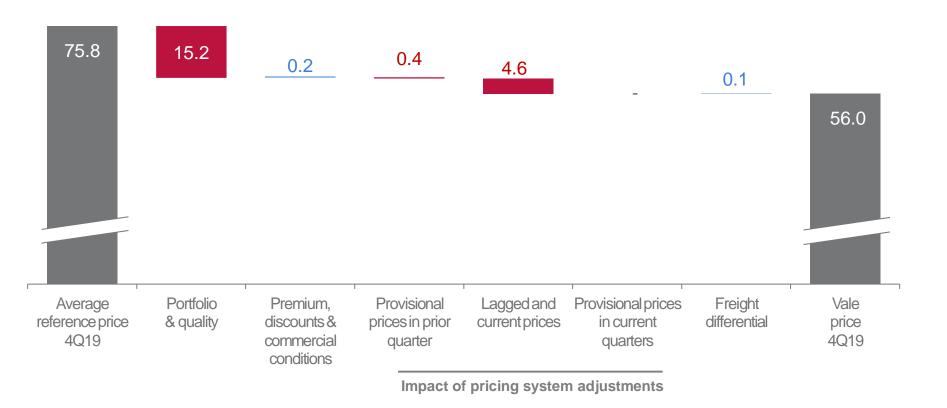
## Price realization – metallurgical coal

US\$/t, 4Q19



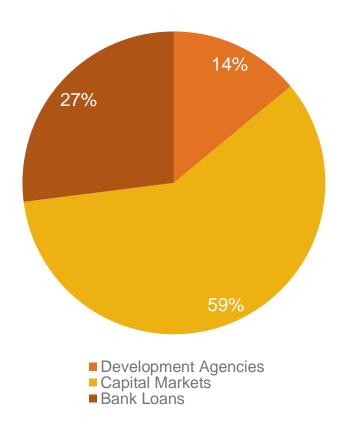
#### Price realization – thermal coal

US\$/t, 4Q19



# Debt position breakdown

Debt breakdown by instrument (%)



Debt breakdown by currency (after hedge) (%)

