

## IR 4/13 - Copel's electricity sales to final customers up 8.9% in 1Q13

The following analysis refers to Copel's power market performance consolidated between January and March 2013, compared to the same period in 2012.

Copel's electricity sales to final customers, composed of captive market sales by Copel Distribuição and free market sales by Copel Geração e Transmissão, was up 8.9% between January and March. The captive market was down 2.3% and accounted for 5,776 GWh of consumption, while Copel Geração e Transmissão's free market sales were up 216.7%, accounting for 1,009 GWh of consumption for the period.

	Energy Sold (GWh)		
	1Q13	1Q12	%
Captive Market - Copel Distribuição	5,776	5,912	(2.3)
Free Customers - Copel GeT	1,009	319	216.7
<b>Energy Supply</b>	<b>6,785</b>	<b>6,231</b>	<b>8.9</b>

### Captive Market - Copel Distribuição

The residential segment consumed 1,726 GWh, up 4.3%, due mainly to the 3.4% increase in the number of residential consumers and the 0.9% increase in average consumption, due to rising incomes levels and the continued high levels of employment during the period. At the end of March, this segment accounted for 29.9% of Copel's captive market, totaling 3,223,968 residential customers.

Consumption in the industrial segment dropped 12.7%, totaling 1,602 GWh in 1Q13. This result was mainly brought about by (i) the migration of large industrial customers to the free market, (ii) the decline in industrial production in industries such as printing and publishing, pulp and paper, oil refining and ethanol production, and (iii) by the lower number of working days in relation to the same period last year. At the close of the period, the industrial segment represented 27.7% of Copel's captive market, with a total of 88,533 industrial customers.

The commercial class consumed 1,324 GWh and remained stable for the period, given that the rise in consumption resulting from the 2.7% increase in the number of customers was offset by the lower number of working days in relation to the same period last year. At the end of March, this segment represented 22.9% of Copel's captive market, with a total of 330,281 customers.

The rural segment consumed 572 GWh and grew 3.4%, due to the strong performance of the agribusiness sector in Paraná at the start of 2013. At the end of March, this segment represented 9.9% of Copel's captive market, with a total of 372,888 rural customers.

The other segments (public agencies, public lighting, public services and own consumption) consumed 522 GWh, up 1.2% for the period. Taken together, these segments represented 9.6% of Copel's captive market, totaling 54,569 customers at the end of the period.

The table below shows the captive market for each consumption segment:

	Number of Customers/ Agreements			Energy Sold (GWh)		
	Mar/13	Mar/12	%	1Q13	1Q12	%
Residential	3,223,968	3,119,325	3.4	1,726	1,654	4.3
Industrial	88,533	82,849	6.9	1,602	1,835	(12.7)
Commercial	330,281	321,446	2.7	1,324	1,324	-
Rural	372,888	377,079	(1.1)	572	553	3.4
Other	54,569	52,008	4.9	552	546	1.2
<b>Captive Market</b>	<b>4,070,239</b>	<b>3,952,707</b>	<b>3.0</b>	<b>5,776</b>	<b>5,912</b>	<b>(2.3)</b>

### Grid Market (TUSD) - Copel Distribuição

Copel Distribuição's grid market, comprising the captive market, concessionaries and licensees (other utilities within the State of Paraná) and all free customers within the Company's concession area, grew 2.5%, as shown by the following table:

	Number of Customers/ Agreements			Energy Sold (GWh)		
	Mar/13	Mar/12	%	1Q13	1Q12	%
Captive Market	4,070,239	3,952,707	3.0	5,776	5,912	(2.3)
Concessionaries and Licensees	4	4	-	157	149	5.0
Free Customers*	109	42	159.5	946	652	45.1
<b>Mercado Fio</b>	<b>4,070,352</b>	<b>3,952,753</b>	<b>3</b>	<b>6,879</b>	<b>6,713</b>	<b>2</b>

\* All free customers served by Copel GeT and other suppliers at the Copel DIS concession area.

### Copel's Consolidated Market

The following table shows Copel's total energy sales through Copel Distribuição and Copel Geração e Transmissão:

	Number of Customers/ Agreements			Energy Sold (GWh)		
	Mar/13	Mar/12	%	1Q13	1Q12	%
<b>Copel DIS</b>						
Captive Market	4,070,239	3,952,707	3.0	5,776	5,912	(3.0)
Concessionaries and Licensees	4	4	-	157	149	10.7
CCEE (MCP)	-	-	-	-	-	-
<b>Total Copel DIS</b>	<b>4,070,243</b>	<b>3,952,711</b>	<b>3</b>	<b>5,933</b>	<b>6,061</b>	<b>(3.0)</b>
<b>Copel GeT</b>						
CCEAR (Copel DIS)	1	1	-	231	347	(33.7)
CCEAR (other concessionaries)	36	37	(2.7)	1,684	3,512	(52.3)
Free Customers	29	14	107.1	1,009	319	216.0
Bilateral Agreements *	22	2	-	1,478	249	492.4
CCEE (MCP)	-	-	-	1,852	-	-
<b>Total Copel GeT</b>	<b>88</b>	<b>54</b>	<b>63.0</b>	<b>6,254</b>	<b>4,427</b>	<b>40.8</b>
<b>Total Copel Consolidated</b>	<b>4,070,331</b>	<b>3,952,765</b>	<b>3.0</b>	<b>12,187</b>	<b>10,488</b>	<b>16.2</b>

Note: Not considering the energy from MRE (Energy Relocation Mechanism).

CCEE: Electric Power Trade Chamber

CCEAR: Energy Purchase Agreements in the Regulated Market

MCP: Short Term Market

\*Includes Short Term Sales Agreements

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