



Usiminas.
Fazer melhor sempre.

USIMINAS U

Public Disclosure - Belo Horizonte, July 27, 2018. Usinas Siderúrgicas de Minas Gerais S.A. - Usiminas (B3: USIM3, USIM5 and USIM6; OTC: USDMY and USNZY; LATIBEX: XUSIO and XUSI) today releases its second quarter (2Q18) results. Operational and financial information of the Company, except where otherwise stated, are presented based on consolidated figures, in Brazilian Real, according to International Financial Reporting Standards (IFRS). All comparisons made in this release take into consideration the first quarter of 2018 (1Q18), unless stated otherwise.

Release of the 2Q18 results

The main operational and financial indicators were:

- Steel sales volume of 1.0 million tons;
- Iron ore sales volume of 1.4 million tons;
- Consolidated Adjusted EBITDA of R\$518.8 million and Adjusted EBITDA margin of 16.2%;
- Working capital on 06/30/18 of R\$3.7 billion;
- Cash position on 06/30/18 of R\$1.1 billion;
- Investments of R\$66.8 million on 06/30/18.

Highlights

R\$ million - Consolidated	2Q18	1Q18	2Q17	Chg. 2Q18/1Q18	1H18	1H17	Chg. 1H18/1H17
Steel Sales Volume (000 t)	977	1,089	990	-10%	2,066	1,919	8%
Iron Ore Sales Volume (000 t)	1,386	1,806	629	-23%	3,192	1,272	151%
Net Revenue	3,204	3,244	2,569	-1%	6,448	4,920	31%
COGS	(2,621)	(2,632)	(2,187)	0%	(5,253)	(4,057)	29%
Gross Profit (Loss)	583	612	382	-5%	1,195	863	38%
Net Income (Loss)	(19)	157	176	-	138	284	-51%
EBITDA (Instruction CVM 527)	497	622	711	-20%	1,119	1,239	-10%
EBITDA Margin (Instruction CVM 527)	16%	19%	28%	- 4 p.p.	17%	25%	- 8 p.p.
Adjusted EBITDA	519	641	750	-19%	1,160	1,283	-10%
Adjusted EBITDA Margin	16%	20%	29%	- 4 p.p.	18%	26%	- 8 p.p.
Investments (CAPEX)	67	65	34	3%	132	57	129%
Cash and Cash Equivalents	1,104	1,563	1,951	-29%	1,104	1,951	-43%

Market Data – 06/30/18

Index

B3: USIM5 R\$7.32/share
USIM3 R\$11.23/share

EUA/OTC: USNZY US\$1.82/ADR

LATIBEX: XUSI €1.64/share
XUSIO €2.64/share

- **Consolidated Results**
- **Performance of the Business Units:**
 - Mining
 - Steel
 - Steel Processing
 - Capital Goods
- **Capital Markets**
- **Balance Sheet, Income and Cash Flow Statements**

Economic Outlook

The first four months in 2018 showed consistent recovery in the Brazilian economy. In the period, projections for the main economic indicators were constantly revised to reflect the positive outlook for the country.

However, in May, the expectations of the population and the economic players were hard hit by the truck drivers' strike, which coincided with a moment of strong currency devaluation. These facts, added to uncertainties related to the upcoming presidential elections, brought to the surface some weaknesses in Brazil's economy and seeded a crisis in confidence which continues until the present.

The worsening is reflected in the industrial businesspersons confidence indicator, which, according to the National Industrial Confederation (CNI), declined to 49.6 in June, slightly below the dividing line of 50 points, which separates confident businesspersons from the pessimists.

Over the second quarter, the Dollar showed high volatility in international markets and appreciated 16% against the Real. The rate went from 3.31 in the beginning of April and coming to 3.86 Real/US\$ by the end of June. Inflation also rose in the period, but the annual outlook remains below the goal of 4.50% stipulated by *Banco Central*.

Industrial Production (IBGE), with data available until May, recorded a 2.0% increase in the indicator that compares the first five months with the same period in 2017. Steel intensive industries grew significantly more. Capital goods production advanced 9.5% and durable goods, 13.9%.

Below, market projections are listed according to the Focus Report of 07/06/18.

Summary of Annual Economic Indicators

Indicators	2016	2017	<i>Focus</i>
			<i>Projection</i>
	2018		
GDP (IBGE)	-3.5%	1.0%	1.5%
Industrial GDP	-4.0%	0.1%	2.1%
Industrial Production (IBGE)	-6.4%	-2.4%	2.6%
Inflation - IPCA	6.3%	2.9%	4.2%
Interest - Selic (end of period)	13.8%	7.0%	6.5%
Exchange rate R\$/US\$ - fp	3.26	3.31	3.70

Source: IBGE, Focus Report (07/06/2018)

Economic and Financial Performance

Comments on the Consolidated Results

Net Revenue

Net revenue in the 2Q18 was R\$3.2 billion, stable compared to the 1Q18, with a highlight to higher steel prices in the domestic market and in exports, compensated by lower sales volumes in steel and iron ore in the period.

Net Revenue Breakdown

	2Q18	1Q18	2Q17	1H18	1H17
Domestic Market	83%	82%	86%	82%	88%
Exports	17%	18%	14%	18%	12%
Total	100%	100%	100%	100%	100%

Cost of Goods Sold - COGS

COGS in the 2Q18 totaled R\$2.6 billion, stable compared to that in the 1Q18. For further information, see the Business Unit section of this release. Gross profit was R\$582.8 million in the 2Q18, against R\$612.1 million in the 1Q18, a 4.8% decrease. Gross margin was 18.2%, against 18.9% in the 1Q18, as shown below:

Gross Margin

2Q18	1Q18	2Q17	1H18	1H17
18.2%	18.9%	14.9%	18.5%	17.5%

Operating Expense and Income

In the 2Q18, sales expenses were R\$73.7 million, against R\$76.1 million in the 1Q18, a 3.2% decrease, mainly due to lower export volume of iron ore, and consequently, lower expenses with terminal loading and port services.

General and administrative expenses in the 2Q18 totaled R\$112.9 million, a 9.9% increase in relation to those in the 1Q18, which were R\$102.8 million, mainly due to higher expenses with personnel and third party services.

In the 2Q18, other operating expense and income were a negative R\$187.2 million, against a negative R\$109.6 million in the 1Q18, mainly due to:

- Higher provisions for legal liabilities, which totaled R\$98.2 million in the 2Q18, against R\$15.0 million in the 1Q18, mainly related to the process referring to fines by the State of Rio Grande do Sul in function of appropriations of presumed ICMS credits in the amount of R\$62.4 million;
- Lower tax credits by R\$9.7 million, which were R\$9.6 million in the 2Q18, against R\$19.3 million in the 1Q18.

These effects were partially compensated by:

- Positive result of the sale of surplus electrical energy by R\$6.7 million in the 2Q18, against a negative results of R\$13.6 million in the 1Q18.

Thus, net operating expense and income was a negative R\$373.7 million in the 2Q18, against a negative R\$288.5 million in the 1Q18.

In this manner, the Company's operational margin showed the following performance:

EBIT Margin

2Q18	1Q18	2Q17	1H18	1H17
6.6%	10.0%	14.2%	8.3%	11.1%

Adjusted EBITDA

Adjusted EBITDA is calculated from net income (loss), reversing income tax and social contribution, financial result, depreciation, amortization and depletion, and equity in the results of Associate, Joint Subsidiary and Subsidiary Companies, not including impairment of assets. Adjusted EBITDA considers the proportional share of 70% of Unigal and other subsidiaries jointly.

EBITDA Breakdown

Consolidated (R\$ thousand)	2Q18	1Q18	2Q17	1H18	1H17
Net Income (Loss)	(19,050)	157,185	175,710	138,135	284,028
Income Tax / Social Contribution	(17,132)	73,803	34,922	56,671	93,777
Financial Result	276,578	133,774	171,294	410,352	225,875
Depreciation, Amortization	256,332	257,104	328,601	513,436	634,942
EBITDA - Instruction CVM - 527	496,728	621,866	710,527	1,118,594	1,238,622
Equity in the Results of Associate and Subsidiary Companies	(31,341)	(41,154)	(15,278)	(72,495)	(52,358)
Joint Subsidiary Companies proportional EBITDA	53,426	60,490	54,603	113,916	96,357
Adjusted EBITDA	518,813	641,202	749,852	1,160,015	1,282,621

Adjusted EBITDA in the 2Q18 was R\$518.8 million, against R\$641.2 million in the 1Q18, a R\$122.4 million decrease, mainly due the impact of the provision for the fine by the Government of Rio Grande do Sul, which impacted EBITDA in the 2Q18 by R\$62.4 million and by the negative result of the Capital Goods Unit, which presented a negative EBITDA of R\$19.9 million 2Q18, against a positive EBITDA of R\$32.7 million in the 1Q18. On the positive side, the Steel Processing Unit presented EBITDA of R\$37.3 million in the 2Q18, against R\$28.5 million in the 1Q18.

For further information, see the Business Unit section of this release.

Adjusted EBITDA margin in the 2Q18 was 16.2%, against 19.8% in the 1Q18, as shown below.

Adjusted EBITDA Margin

2Q18	1Q18	2Q17	1H18	1H17
16.2%	19.8%	29.2%	18.0%	26.1%

Financial Result

In the 2Q18, net financial result was a negative R\$276.6 million, against a negative R\$133.8 million in the 1Q18, a R\$142.8 million worsenig, mainly due to the 16% depreciation of the Real against the Dollar in the period, which generated exchanges losses in the amount of R\$149.8 million in the 2Q18, against R\$25.5 million in the 1Q18.

Below, please find a summary of the Financial Result:

Financial Result - Consolidated							
R\$ thousand	2Q18	1Q18	2Q17	Chg. 2Q18/1Q18	1H18	1H17	Chg. 1H18/1H17
Net Currency Exchange Variation	(149,778)	(25,481)	(77,169)	488%	(175,259)	(21,552)	713%
Swap Transactions Market Cap.	(955)	1,466	(701)	-	511	598	-15%
Interest on Financial Asset and Monetary Effects	23,592	37,390	109,324	-37%	60,982	211,950	-71%
Other Financial Income	34,784	39,504	47,108	-12%	74,288	103,633	-28%
Interest and Monetary Effects over Financing and Taxes Payable in Installments	(126,699)	(132,552)	(194,799)	-4%	(259,251)	(413,595)	-37%
Other Financial Expenses	(57,522)	(54,101)	(55,057)	6%	(111,623)	(106,909)	4%
FINANCIAL RESULT	(276,578)	(133,774)	(171,294)	107%	(410,352)	(225,875)	82%
+ Appreciation / - Depreciation of Exchange Rate (R\$/US\$)	-16.0%	-0.5%	-4.4%	- 15.5 p.p.	-16.6%	-1.5%	- 15.1 p.p.

Equity in the Results

In the 2Q18, the results of Equity of Associate and Subsidiary Companies was jointly R\$31.3 million, against R\$41.2 million in the 1Q18, mainly due to recognition of the negative result of Codeme, the lower contribution of Unigal, partially compensated by the better result of MRS Logística.

Net Profit (Loss)

In the 2Q18, the Company accounted a net loss of R\$19.1 million, against a net profit of R\$157.2 million in the 1Q18, mainly due to exchange variation in the period.

Working Capital

In the 2Q18, working capital was R\$3.7 billion, against R\$3.0 billion in the 1Q18, an increase of R\$659.0 million, mainly generated by the increase in Inventories and in Other Assets and by decrease in Other Liabilities, as follows:

- Increase in inventories of R\$524.0 million, mainly due to the shipping difficulties generated by the truckers' strike occurred in May, to higher production costs related to price increases of raw materials and to the impact due to the depreciation of the Real against the Dollar;
- Increase of R\$57.0 million Other Assets, mainly related to higher Taxes Recoverable of R\$48.0 million;
- Decrease in Other Liabilities of R\$58.0 million, mainly related to the decrease in the balance of forfaiting operations.

Investments (CAPEX)

In the 2Q18, investments totaled R\$66.8 million, 2.9% higher compared to those in the 1Q18, which were R\$64.9 million. The main investments made were with sustaining capex, with approximately 86% made to the Steel Unit, 7% to the Mining, 2% to Capital Goods and 5% to Steel Processing Unit.

Indebtedness

On 06/30/18, gross consolidated debt was R\$5.8 billion, stable in relation to that on 03/31/18, which was R\$5.7 billion.

In the 2Q18, the depreciation of the Real against the Dollar of 16% negatively impacted the parcel of foreign currency debt, which corresponded to 22% of total debt on that date, against 19% on 03/31/18. On 06/30/18, debt composition by maturity was 0.4% short term and 99.6% long term.

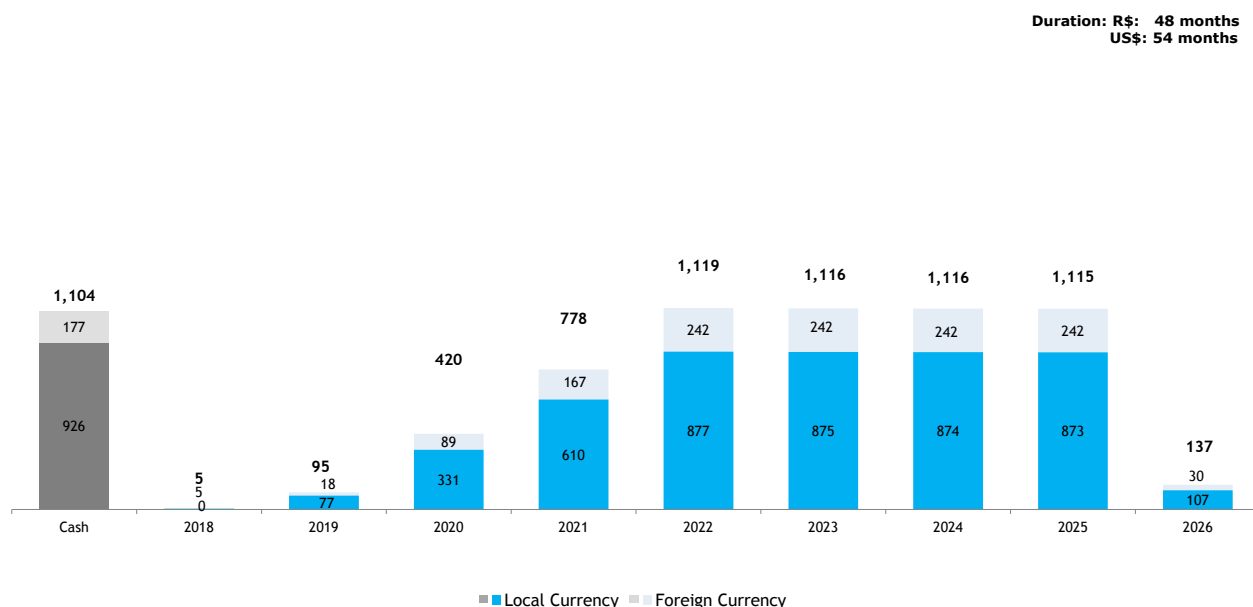
Net consolidated debt on 06/30/18 was R\$4.7 billion, against R\$4.1 billion on 03/31/18. The net debt/EBITDA ratio at the end of the 2Q18 was 2.3x, against 1.8x in the 1Q18.

The following chart demonstrates the consolidated debt indexes:

Total Indebtedness by Index - Consolidated								
R\$ thousand	30-Jun-18			%	31-Mar-18	Change Jun18/Mar18	30-Jun-17	Change Jun18/Jun17
	Short Term	Long Term	TOTAL		TOTAL		TOTAL	
Local Currency	21,691	4,555,972	4,577,663	78%	4,590,260	0%	5,143,030	-11%
TJLP	1,423	335,530	336,953	-	337,068	0%	377,415	-11%
CDI	14,026	4,200,937	4,214,963	-	4,214,913	0%	4,722,963	-11%
Others	6,242	19,505	25,747	-	38,279	-33%	42,652	-40%
Foreign Currency*	1,465	1,264,120	1,265,585	22%	1,089,441	16%	1,806,622	-30%
Gross Debt	23,156	5,820,092	5,843,248	100%	5,679,701	3%	6,949,652	-16%
Cash and Cash Equivalents	-	-	1,103,612	-	1,562,549	-29%	1,951,286	-43%
Net Debt	-	-	4,739,636	-	4,117,152	15%	4,998,366	-5%

(*) 100% of total foreign currency is US dollars denominated in the 2Q18

The graph below demonstrates the cash position and debt amortization profile in millions of Real on 06/30/18:



Performance of the Business Units

Intercompany transactions are on arm's-length basis (market prices and conditions) and sales between Business Units are carried out as sales between independent parties.

Usiminas - Business Units

Mining	Steel				Steel Processing				Capital Goods			
Mineração Usiminas	Ipatinga Mill Cubatão Mill Unigal				Soluções Usiminas				Usiminas Mecânica			
Income Statement per Business Units - Non Audited - Quarterly												
R\$ million	Mining		Steel*		Steel Processing		Capital Goods		Adjustment		Consolidated	
	2Q18	1Q18	2Q18	1Q18	2Q18	1Q18	2Q18	1Q18	2Q18	1Q18	2Q18	1Q18
Net Revenue	202.1	251.9	2,923.6	3,003.4	770.6	702.8	101.6	113.3	(793.8)	(827.2)	3,204.1	3,244.2
Domestic Market	79.3	77.1	2,498.9	2,580.3	770.3	702.8	101.6	113.2	(793.8)	(827.2)	2,656.3	2,646.2
Exports	122.8	174.8	424.7	423.0	0.3	0.1	-	0.1	-	-	547.8	598.1
COGS	(140.2)	(178.6)	(2,389.8)	(2,460.1)	(721.1)	(656.0)	(111.0)	(73.8)	740.9	736.4	(2,621.3)	(2,632.1)
Gross Profit (Loss)	61.9	73.2	533.8	543.3	49.5	46.8	(9.5)	39.6	(52.9)	(90.8)	582.8	612.1
Operating Income (Expenses)	(58.4)	(56.4)	(285.5)	(195.5)	(20.0)	(26.1)	(15.2)	(11.6)	5.4	1.1	(373.7)	(288.5)
Selling	(19.1)	(25.3)	(39.0)	(36.7)	(11.2)	(9.8)	(3.2)	(3.2)	(1.1)	(1.2)	(73.7)	(76.1)
General and Administrative	(7.0)	(6.3)	(85.1)	(77.7)	(14.7)	(13.3)	(9.5)	(8.8)	3.4	3.3	(112.9)	(102.8)
Others, Net	(32.4)	(24.8)	(161.4)	(81.1)	5.9	(3.0)	(2.5)	0.3	3.2	(1.1)	(187.2)	(109.6)
EBIT	3.4	16.9	248.2	347.8	29.5	20.7	(24.7)	27.9	(47.4)	(89.7)	209.1	323.6
Adjusted EBITDA	33.3	49.0	470.6	568.6	37.3	28.5	(19.9)	32.7	(2.4)	(37.7)	518.8	641.2
Adj.EBITDA Margin	16.5%	19.5%	16.1%	18.9%	4.8%	4.1%	-19.6%	28.9%	0.3%	4.6%	16.2%	19.8%

*Consolidated 70% of Unigal

Income Statement per Business Units - Non Audited - Semi-annually												
R\$ million	Mining		Steel*		Steel Processing		Capital Goods		Adjustment		Consolidated	
	2H18	2H17	2H18	2H17	2H18	2H17	2H18	2H17	2H18	2H17	2H18	2H17
Net Revenue	454.0	197.5	5,926.9	4,676.3	1,473.4	1,156.7	214.9	163.1	(1,621.0)	(1,273.3)	6,448.3	4,920.3
Domestic Market	156.3	197.5	5,079.2	4,078.5	1,473.1	1,156.3	214.8	162.4	(1,621.0)	(1,273.3)	5,302.4	4,321.3
Exports	297.6	-	847.7	597.8	0.4	0.4	0.1	0.7	-	-	1,145.8	599.0
COGS	(318.9)	(106.2)	(4,849.8)	(3,908.7)	(1,377.1)	(1,060.6)	(184.8)	(157.3)	1,477.3	1,175.4	(5,253.4)	(4,057.4)
Gross Profit (Loss)	135.1	91.3	1,077.1	767.6	96.3	96.1	30.1	5.8	(143.7)	(97.8)	1,194.9	863.0
Operating Income (Expenses)	(114.8)	108.5	(481.0)	(350.6)	(46.1)	(47.9)	(26.8)	(23.7)	6.5	2.1	(662.2)	(311.6)
Selling	(44.4)	(6.1)	(75.7)	(79.0)	(21.1)	(24.3)	(6.4)	(6.1)	(2.3)	(2.3)	(149.8)	(117.8)
General and Administrative	(13.3)	(10.6)	(162.8)	(143.6)	(28.0)	(26.1)	(18.3)	(15.7)	6.7	6.2	(215.7)	(189.8)
Others, Net	(57.2)	125.2	(242.5)	(128.0)	3.0	2.5	(2.2)	(1.9)	2.1	(1.9)	(296.7)	(4.0)
EBIT	20.3	199.8	596.1	417.0	50.2	48.2	3.3	(17.9)	(137.2)	(95.8)	532.7	551.3
Adjusted EBITDA	82.3	277.4	1,039.2	962.9	65.8	64.2	12.8	(5.7)	(40.1)	(16.1)	1,160.0	1,282.6
Adj.EBITDA Margin	18.1%	140.4%	17.5%	20.6%	4.5%	5.6%	6.0%	-3.5%	2.5%	1.3%	18.0%	26.1%

*Consolidated 70% of Unigal

I) M I N I N G

In the 2Q18, the average iron ore price in the international market decreased 12%, against that in the 1Q18, accounting an average price in the quarter of US\$65.38/t, i.e., around US\$8.88/t lower than in the previous quarter. The resumption of Chinese ore production (with the end of Winter), and maintenance of the anti-pollution measures imposed by the Chinese government on industry and stability in the high stocks at the Chinese ports were determining factors for the drop in price this last quarter, bringing prices to levels between US\$63 and US\$66 per ton. On the other hand, the need for better quality materials, with a view to reduce pollutants, caused the bonus and penalty values, respectively, over iron content and contaminant contents to undergo strong oscillation.

This quarter was also marked by strong increases in maritime freight, which varied up to 60% between the minimum and maximum values of the Brazil-China reference, having had continuous increases in the period. It is worthwhile mentioning that in April, the market pointed to freight at around US\$13/t, while in June, the same route was negotiated at approximately US\$21/t.

Operational and Sales Performance - Mining

In the 2Q18, production volume was 1.3 million tons, stable in comparison with the previous quarter. On the other hand, sales volume was 1.4 million tons in the 2Q18, against 1.8 million ton in the 1Q18 in function of the lower volume of exports.

Production and sales volumes are shown in the following chart:

Iron Ore							
Thousand tons	2Q18	1Q18	2Q17	Chg. 2Q18/1Q18	1H18	1H17	Chg. 1H18/1H17
Production	1,338	1,361	689	-2%	2,699	1,370	97%
Sales - Third Parties - Domestic Market	136	167	33	-19%	303	61	397%
Sales - Exports	681	1,084	-	-37%	1,765	0	-
Sales to Usiminas	569	555	596	3%	1,124	1,211	-7%
Total Sales	1,386	1,806	629	-23%	3,192	1,272	151%

Comments on the Business Unit Results - Mining

Net revenue accounted in the 2Q18 was R\$202.1 million, against R\$251.9 million in the 1Q18, a 19.8% decrease, mainly due to lower sales volume by 23% and lower international market price, which was US\$65.4/t in the 2Q18, against R\$74.2/t in the 1Q18.

Cash cost per ton was R\$63.3/t in the 2Q18, against R\$58.1/t in the 1Q18, a 9.0% increase, mainly due to higher leasing cost of MBL, in function of the depreciation of the Real in the period.

In the 2Q18, Cost of Goods Sold (COGS) was R\$140.2 million, against R\$178.6 million in the 1Q18. COGS per ton was R\$101.0/t, stable compared to the 1Q18, which was R\$98.6/t.

Net operating expense and income was a negative R\$58.4 million in the 2Q18, against a negative R\$56.4 million in the 1Q18, a 3.7% increase, mainly due to higher expenses with personnel and third part services.

Thus, Adjusted EBITDA was R\$33.3 million in the 2Q18, against R\$49.0 million in the 1Q18, a 32% decrease. Adjusted EBITDA margin was 16.5% in the 2Q18, against 19.5% in the 1Q18.

Investments (CAPEX)

In the 2Q18, investments were R\$5.8 million, against R\$3.6 million in the 1Q18, applied to sustaining CAPEX.

II) S T E E L

Apparent flat steel consumption registered a 25% decrease in May, according to the Brazilian Steel Institute. The January-May comparison with the same period in 2017 shows a 9% growth and the projection for 2018 forecasts expansion of 7.5%. The forecast was prepared in February 2018 and confirmed in April 2018. A fresh review is to be made at the end of July. Further analysis shows Carbon Steel consumption growth of 12% in the 1Q18 (latest available data).

Flat carbon steel imports reached 696 thousand tons in the half, a 14% increase compared to that in the 1H17.

From January to May compared to the same period in the previous year, flat steel sales to associated distributors of INDA grew 6%. The same percentage should be maintained until June, according to the forecast of associated distributors.

Production - Ipatinga and Cubatão Plants

In the 2Q18, crude steel production at the Ipatinga plant was 813 thousand tons, against 715 thousand tons in the 1Q18. In the 2Q18, finished product production in the Ipatinga and Cubatão plants totaled 1.06 million tons, stable in relation to the 1Q18, which was 1.07 million tons.

Production of Crude and Rolled Steel

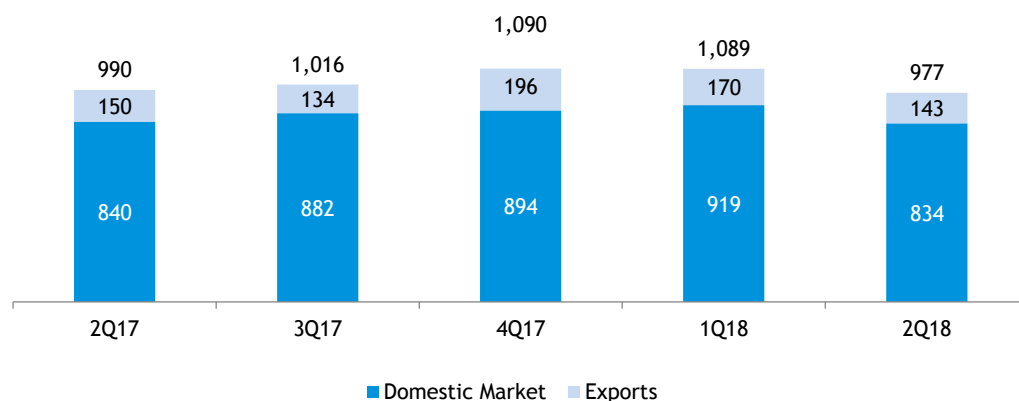
Thousand tons	2Q18	1Q18	2Q17	Chg. 2Q18/1Q18	1H18	1H17	Chg. 1H18/1H17
Total Crude Steel	813	715	769	14%	1,528	1,506	1%
Total Rolled Steel	1,058	1,072	1,000	-1%	2,130	1,965	8%

Sales

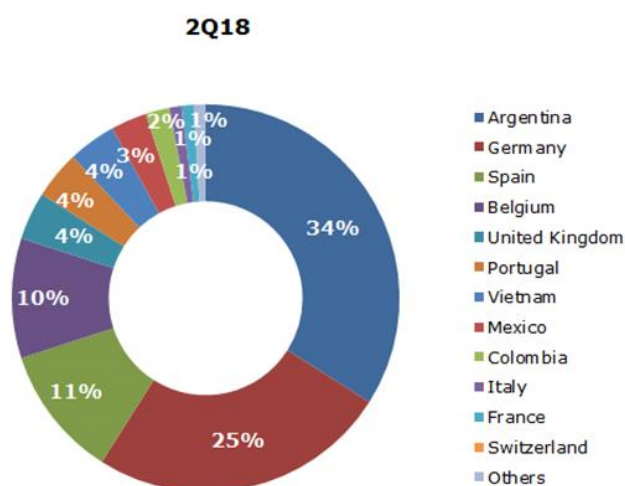
Total sales volume in the 2Q18 was 977 thousand tons of steel, a 10.3% decrease in relation to the 1Q18, which was 1.09 million tons. In the domestic market, sales were 834.0 thousand tons in the 2Q18, against 919.5 thousand tons in the 1Q18, a 9.3% decrease, in function of the difficulties generated by the truckers' strike. Export sales were 143.2 thousand tons in the 2Q18, against 169.6 thousand tons in the 1Q18, a 15.8% decrease.

The share in domestic sales volume was 85% of the total, and 15% went to the export market.

Sales evolution is described in the following graph:



The main export destinations are shown below and sales volume breakdown:



Sales Volume Breakdown

Thousand tons	2Q18		1Q18		2Q17		Chg. 2Q18/1Q18	1H18		1H17		Chg. 1H18/1H17
Total Sales	977	100%	1,089	100%	990	100%	-10%	2,066	100%	1,919	100%	8%
Heavy Plates	98	10%	111	10%	126	13%	-12%	209	10%	239	13%	-12%
Hot Rolled	302	31%	338	31%	288	29%	-11%	640	31%	554	29%	16%
Cold Rolled	320	33%	368	34%	308	31%	-13%	688	33%	604	31%	14%
Galvanized	253	26%	260	24%	257	26%	-3%	513	25%	489	25%	5%
Slabs	4	0%	12	1%	10	1%	-70%	16	1%	33	2%	-53%
Domestic Market	834	85%	920	84%	840	85%	-9%	1,754	85%	1,666	87%	5%
Heavy Plates	90	11%	103	11%	118	14%	-13%	193	11%	225	13%	-14%
Hot Rolled	285	34%	304	33%	273	33%	-6%	589	34%	529	32%	11%
Cold Rolled	230	28%	283	31%	238	28%	-19%	513	29%	480	29%	7%
Galvanized	225	27%	224	24%	202	24%	0%	449	26%	402	24%	12%
Slabs	4	0%	6	1%	10	1%	-40%	10	1%	30	2%	-68%
Exports	143	15%	170	16%	149	15%	-16%	313	15%	254	13%	23%
Heavy Plates	9	6%	8	5%	9	6%	8%	17	5%	14	5%	21%
Hot Rolled	17	12%	34	20%	16	10%	-50%	51	16%	25	10%	102%
Cold Rolled	89	62%	85	50%	70	47%	5%	174	56%	124	49%	40%
Galvanized	28	20%	36	21%	55	37%	-21%	64	21%	87	34%	-26%
Slabs	0	0%	7	4%	-	0%	-	7	2%	3	1%	106%

Comments on the Business Unit Results - Steel

Net revenue in the Steel Unit was R\$2.9 billion in the 2Q18, 2.7% lower than in the 1Q18, which was R\$3.0 billion, due lower sales volume by 10.3%, partially compensation by 7.1% price improvement in the domestic market and 20.0% in the export market.

In the 2Q18, cash cost per ton was R\$2,015/t, against R\$1,875/t in the 1Q18, a 7.8% increase comparing periods, mainly due to higher cost with purchased slab by 9.2%, with coal by 8.8% and with iron ore by 7.8%. In the 2Q18, 357 thousand tons of purchased slabs were processed, against 401 thousand tons in the 1Q18.

Cost of Goods Sold – COGS – was R\$2.4 billion in the 2Q18, 2.9% lower than in the 1Q18. COGS per ton was R\$2.447/t in the 2Q18, an 8.3% increase compared to that in the 1Q18, which was R\$2,260/t, mainly due to consumption of inventories produced in prior periods with higher costs of purchased slabs and coal.

Sales expenses were R\$39.0 million in the 2Q18, 1.8% higher than those in the 1Q18, which were R\$36.7 million, mainly due to higher distribution costs.

In the 2Q18, general and administrative expenses totaled R\$85.1 million, against R\$77.7 million in the 1Q18, a 9.5% increase, mainly due to higher expenses with personnel and third party services.

Other operating expense and income totaled a negative R\$161.4 million in the 2Q18, against a negative R\$81.1 million in the 1Q18, a 99.0% increase, mainly due to:

- Higher provision for legal liabilities, which totaled R\$105.7 million in the 2Q18, against R\$13.8 million in the 1Q18, mainly related to the process referring to fines levied by the State of Rio Grande do Sul in function of appropriation of presumed ICMS credits in the amount of R\$62.4 million;
- Lower tax credits by R\$9.7 million, which totaled R\$9.6 million in the 2Q18, against R\$19.3 million in the 1Q18;

These effects were partially compensated by:

- Positive result in the sale of surplus electrical energy by R\$6.7 million in the 2Q18, against a negative R\$14.3 million in the 1Q18;

In this manner, net operating expense and income totaled R\$285.5 million negative in the 2Q18, against R\$195.5 million negative in the 1Q18.

Thus, Adjusted EBITDA reached R\$470.6 million in the 2Q18, against R\$568.6 million in the 1Q18. Adjusted EBITDA margin was 16.1% in the 2Q18, against 18.9% in the 1Q18, a 2.8 percentage point decrease.

Investments (CAPEX)

In the 2Q18, investments totaled R\$56.9 million, against R\$56.4 million in the 1Q18, applied to sustaining CAPEX.

III) STEEL PROCESSING

Soluções Usiminas – SU

Soluções Usiminas operates in the distribution, services and small-diameter tubes' markets nationwide, offering its customers high-value added products. It serves several economic segments, such as automotive, auto parts, civil construction, distribution, electro-electronics, machinery and equipment and household appliances, among others.

In the 2Q18, sales to business units Distribution, Services/Just-In-Time and Tubes accounted for 36%, 56% and 8% of the total volume of sales.

Comments on the Business Unit Results – Steel Processing

Net revenue in the 2Q18 was R\$770.6 million, 9.6% higher than in the 1Q18, which was R\$702.8 million, due to higher average prices in the period by 6.1%, as well as higher sales and services volume by 3.3%.

In the 2Q18, cost of goods sold was R\$721.1 million, against R\$656.0 million in the 1Q18, a 9.9% increase, in function of the sale of products produced and/or purchased at higher costs and higher volume of sales and services.

Net operating expense and income was a negative R\$20.0 million in the 2Q18, a 23.3% decrease in relation to those in the 1Q18, which were a negative R\$26.1 million, mainly due to a reversal of legal liabilities provision in the amount of R\$5.9 million in the period.

Thus, Adjusted EBITDA in the 2Q18 was R\$37.3 million, against R\$28.5 million in the 1Q18, an increment of 30.9%. Adjusted EBITDA margin was 4.8% in the 2Q18, against 4.1% in the 1Q18, a 0.7 percentage point decrease.

IV) CAPITAL GOODS

Usiminas Mecânica S.A.

Usiminas Mecânica is a Brazilian capital goods company dedicated to the fabrication and assembly of metallic structures, shipbuilding and offshore platforms, oil and gas, industrial assembly and equipment fabrication, foundry and railcar manufacture.

Main Contracts

In the 2Q18, the main contracts were for the mining industry, oil and gas and industrial assembly.

Comments on the Business Unit Results – Capital Goods

In the 2Q18, net revenue was R\$101.6 million, 10.4% lower to that in the 1Q18, which was R\$113.3 million, in function of a contract addendum for assembly in the mining industry, signed and fully recognized in the 1Q18. Due to the stagnation of projects in the oil and gas industry in the country, there is still not relevant, sustainable improvement to Usiminas Mecânica's operations.

Usiminas Mecânica accounted a gross loss of R\$9.5 million in the 2Q18, against a R\$39.6 million profits in the 1Q18, due to the negative result of the railcar manufacture project, that represented a loss of R\$10.9 million in the period.

Adjusted EBITDA in the 2Q18 was a negative R\$19.9 million, against a positive R\$32.7 million in the 1Q18. Adjusted EBITDA margin in the 2Q18 was a negative 19.6%, against a positive 28.9% in the 1Q18.

Capital Markets

Usiminas Performance Summary - B3 (USIM5)

	2Q18	1Q18	Chg. 2Q18/1Q18	2Q17	Chg. 2Q18/2Q17
Number of Deals	906,438	928,584	-2%	583,002	55%
Daily Average	14,388	15,476	-7%	9,557	51%
Traded - thousand shares	742,380	941,460	-21%	894,325	-17%
Daily Average	11,784	15,691	-25%	14,661	-20%
Financial Volume - R\$ million	7,020	10,579	-34%	3,675	91%
Daily Average	111	176	-37%	60	85%
Maximum	11.66	12.88	-9%	4.62	152%
Minimum	7.02	9.17	-23%	3.60	95%
Closing	7.32	10.92	-33%	4.57	60%
Market Capitalization - R\$ million	9,173	13,684	-33%	5,727	60%

Performance in the B3

Usiminas' common shares (USIM3) closed the 2Q18 quoted at R\$11.23 and its preferred shares (USIM5) at R\$7.32. In the 2Q18, USIM3 and USIM5 depreciated 8.8% and 33.0%, respectively. In the same period the Ibovespa presented a 12.7% depreciation.

Foreign Stock Markets

OTC – New York

Usiminas has American Depositary Receipts (ADRs) traded on the over-the-counter market: USDMY is backed by common shares and USNZY, by Class A preferred shares. On 6/30/18, USNZY ADRs, which have higher liquidity, were quoted at US\$1.82, presenting a depreciation of 44.0%.

LATIBEX – Madrid

Usiminas' shares are traded on the LATIBEX – the Madrid Stock Exchange: XUSI as preferred shares and XUSIO as common shares. On 06/30/18, XUSI closed quoted at €1.64, depreciating 35.4% in the quarter. XUSIO shares closed quoted at €2.64, registering depreciation of 9.6% in the period.

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2Q18 Conference Call Results - Date 07/27/2018	
In Portuguese - Simultaneous Translation into English	
Brasília time: at 12:00 p.m. Dial-in Numbers: Brazil: (+55 11) 3193-1001 / 2820-4001	New York time: at 11:00 a.m. Dial-in Numbers: USA: (1 646) 828-8246
Audio replay available at (55 11) 3193-1012	
Pincode for replay: 7841455# - Portuguese	Pincode for replay: 8146845# - English
Audio of the conference call will be transmitted live via Internet	
See the slide presentation on our website: www.usiminas.com/ri	

Statements contained in this release, relative to the business outlook of the Company, forecasts of operating and financial income and references to growth prospects are mere forecasts and were based on the expectations of Management in relation to future performance. These expectations are highly dependent on market conduct, the economic situation in Brazil, its industry and international markets and, therefore, are subject to change.

Balance Sheet - Assets - Consolidated | IFRS - R\$ thousand

Assets	30-Jun-18	31-Mar-18	30-Jun-17
Current Assets	6,888,151	6,749,345	6,701,272
Cash and Cash Equivalents	1,103,612	1,562,549	1,951,286
Trade Accounts Receivable	1,747,824	1,741,954	1,265,246
Taxes Recoverable	375,174	323,538	265,572
Inventories	3,495,179	2,971,493	2,802,379
Advances to suppliers	5,455	5,208	9,058
Financial Instruments	272	15	89,497
Other Securities Receivables	160,635	144,588	318,234
Non-Current Assets	18,431,217	18,627,433	19,314,860
Long-Term Receivable	4,167,622	4,192,447	4,193,720
Deferred Income Tax & Social Contribution	3,062,537	3,029,743	3,061,289
Deposits at Law	697,205	754,423	700,388
Accounts Receiv. Affiliated Companies	2,814	2,952	3,302
Taxes Recoverable	53,439	53,638	106,763
Financial Instruments	1,421	2,648	373
Others	350,206	349,043	321,605
Investments	1,110,529	1,092,905	1,164,854
Property, Plant and Equipment	12,484,296	12,669,891	13,259,162
Intangible	668,770	672,190	697,124
Total Assets	25,319,368	25,376,778	26,016,132

Balance Sheet - Liabilities and Shareholders' Equity - Consolidated | IFRS - R\$ thousand

Liabilities and Shareholders' Equity	30-Jun-18	31-Mar-18	30-Jun-17
Current Liabilities	2,125,224	2,325,040	2,281,035
Loans and Financing and Taxes Payable in Installments	23,156	30,934	630,476
Suppliers, Subcontractors and Freight	1,086,263	1,107,295	703,438
Wages and Social Charges	221,247	212,949	211,743
Taxes and Taxes Payables	97,426	83,861	126,256
Accounts Payable Forfeiting	468,171	527,353	327,442
Financial Instruments	-	-	92,199
Dividends Payable	185	119,942	22,000
Customers Advances	105,405	100,115	53,358
Others	123,371	142,591	114,123
Long-Term Liabilities	7,939,018	7,756,145	8,464,035
Loans and Financing and Taxes Payable in Installments	5,820,092	5,648,767	6,319,176
Actuarial Liability	1,008,164	1,032,979	1,088,014
Provision for Legal Liabilities	719,473	688,777	679,478
Environmental Protection Provision	166,009	162,126	150,494
Others	225,280	223,496	226,873
Shareholders' Equity	15,255,126	15,295,593	15,271,062
Capital	13,200,295	13,200,295	13,200,295
Reserves & Revenues from Fiscal Year	665,507	715,547	640,458
Non-controlling shareholders participation	1,389,324	1,379,751	1,430,309
Total Liabilities and Shareholders' Equity	25,319,368	25,376,778	26,016,132

Income Statement - Consolidated | IFRS

R\$ thousand	2Q18	1Q18	2Q17	Chg. 2Q18/1Q18
Net Revenues	3,204,060	3,244,207	2,569,485	-1%
Domestic Market	2,656,268	2,646,153	2,211,682	0%
Exports	547,792	598,054	357,803	-8%
COGS	(2,621,270)	(2,632,109)	(2,187,259)	0%
Gross Profit	582,790	612,098	382,226	-5%
Gross Margin	18.2%	18.9%	14.9%	- 0.7 p.p.
Operating Income (Expenses)	(373,735)	(288,490)	(15,578)	30%
Selling Expenses	(73,674)	(76,138)	(65,602)	-3%
Provision for Doubtful Accounts	(1,436)	(1,668)	(16,330)	-14%
Other Selling Expenses	(72,238)	(74,470)	(49,272)	-3%
General and Administrative	(112,907)	(102,782)	(96,644)	10%
Other Operating Income (expenses)	(187,154)	(109,570)	146,668	71%
Reintegra Program	5,142	7,185	6,596	-28%
Provision for Contingencies	(98,250)	(15,027)	(13,839)	554%
Result of the Non Operating Asset Sale/Write-Off	(326)	(6,797)	(586)	-95%
Result of the Sale of the Surplus Electric Energy	6,705	(13,596)	18,716	-
Temporary Equipments Shutdown (includes depreciation)	(93,469)	(91,405)	(103,307)	2%
Porto Sudeste Agreement (net of expenses)	-	-	201,106	-
Tax credit on imports PIS/COFINS	9,645	19,321	71,517	-50%
Other Operating Income (Expenses), Net	(16,601)	(9,251)	(33,535)	79%
EBIT	209,055	323,608	366,648	-35%
EBIT Margin	6.6%	10.0%	14.2%	- 3.4 p.p.
Financial Result	(276,578)	(133,774)	(171,294)	107%
Financial Income	58,376	76,894	156,432	-24%
Financial Expenses	(185,176)	(185,187)	(250,557)	0%
Net foreign exchange gain and losses	(149,778)	(25,481)	(77,169)	488%
Equity in the Results of Associate and Subsidiary Companies	31,341	41,154	15,278	-24%
Operating Profit (Loss)	(36,182)	230,988	210,632	-
Income Tax / Social Contribution	17,132	(73,803)	(34,922)	-
Net Income (Loss)	(19,050)	157,185	175,710	-112%
Net Margin	-0.5%	4.9%	6.8%	- 5.4 p.p.
Attributable:				
Shareholders	(32,179)	140,114	117,073	-
Minority Shareholders	13,129	17,071	58,637	-23%
EBITDA (Instruction CVM 527)	496,728	621,866	710,527	-20%
EBITDA Margin (Instruction CVM 527)	15.5%	19.2%	27.7%	- 3.7 p.p.
Adjusted EBITDA - Joint Subsidiary Companies proportional EBITDA	518,813	641,202	749,852	-19%
Adjusted EBITDA Margin	16.2%	19.8%	29.2%	- 3.6 p.p.
Depreciation and Amortization	256,332	257,104	328,601	0%

Income Statement - Consolidated | IFRS

R\$ thousand	1H18	1H17	Chg. 1H18/1H17
Net Revenues	6,448,267	4,920,323	31%
Domestic Market	5,302,421	4,321,345	23%
Exports	1,145,846	598,978	91%
COGS	(5,253,379)	(4,057,358)	29%
Gross Profit	1,194,888	862,965	38%
Gross Margin	18.5%	17.5%	+ 1.0 p.p.
Operating Income (Expenses)	(662,225)	(311,643)	112%
Selling Expenses	(149,812)	(117,795)	27%
Provision for Doubtful Accounts	(3,104)	(20,253)	-85%
Other Selling Expenses	(146,708)	(97,542)	50%
General and Administrative	(215,689)	(189,785)	14%
Other Operating Income (Expenses)	(296,724)	(4,063)	7203%
Reintegra Program	12,327	11,121	11%
Provision for Legal Liabilities	(113,277)	(63,750)	78%
Result of the Non Operating Asset Sale/Write-Off	(7,123)	822	-
Result of the Sale of the Surplus Electric Energy	(6,891)	(3,985)	73%
Temporary Equipments Shutdown (includes depreciation)	(184,874)	(208,548)	-11%
Porto Sudeste Agreement	-	201,106	-
Tax credit on imports PIS/COFINS	28,966	119,913	-76%
Other Operating Income (Expenses), Net	(25,852)	(60,742)	-57%
EBIT	532,663	551,322	-3%
EBIT Margin	8.3%	11.1%	- 2.8 p.p.
Financial Result	(410,352)	(225,875)	82%
Financial Income	135,270	315,583	-57%
Financial Expenses	(370,363)	(519,906)	-29%
Net foreign exchange gain and losses	(175,259)	(21,552)	713%
Equity in the Results of Associate and Subsidiary Companies	72,495	52,358	38%
Operating Profit (Loss)	194,806	377,805	-48%
Income Tax / Social Contribution	(56,671)	(93,777)	-40%
Net Income (Loss)	138,135	284,028	-51%
Net Margin	2.1%	5.7%	- 3.6 p.p.
Attributable:			
Shareholders	107,935	205,974	-48%
Minority Shareholders	30,200	78,054	-61%
EBITDA (Instruction CVM 527)	1,118,594	1,238,622	-10%
EBITDA Margin (Instruction CVM 527)	17.3%	25.2%	- 7.8 p.p.
Adjusted EBITDA - Joint Subsidiary Companies proportional EBITDA	1,160,015	1,282,621	-10%
Adjusted EBITDA Margin	18.0%	26.1%	- 8.1 p.p.
Depreciation and Amortization	513,436	634,942	-19%

Cash Flow - Consolidated | IFRS

Cash Flow - Consolidated IFRS	2Q18	1Q18	2Q17
Operating Activities Cash Flow			
Net Income (Loss) in the Period	(19,050)	157,185	175,710
Financial Expenses and Monetary Var. / Net Exchge Var.	226,088	49,781	103,431
Interest Expenses	102,794	99,100	150,932
Depreciation and Amortization	256,332	257,104	328,601
Losses/(gains) on Sale of Property, Plant and Equipment	326	6,797	586
Equity in the Results of Subsidiaries/Associated Companies	(31,341)	(41,154)	(15,278)
Difered Income Tax and Social Contribution	(22,870)	6,323	(17,561)
Constitution (reversal) of Provisions	99,077	111,030	36,159
Actuarial Gains and losses	(2,889)	8,694	7,276
Stock Option Plan	-	-	(441)
Total	608,467	654,860	769,415
(Increase)/Decrease of Assets			
Accounts Receivables Customer	(8,337)	(188,053)	(166,760)
Inventories	(516,601)	(241,758)	(52,898)
Recovery of Taxes	(55,064)	40,170	49,529
Judicial Deposits	(11,758)	(75,993)	(13,218)
Accounts Receiv. Affiliated Companies	138	195	321
Others	(8,917)	(26,854)	(208,586)
Total	(600,539)	(492,293)	(391,612)
Increase /(Decrease) of Liabilities			
Suppliers, Contractors and Freights	(21,032)	130,378	20,281
Amounts Owed to Affiliated Companies	-	(8,917)	4,409
Customers Advances	5,290	18,721	(1,736)
Tax Payable	20,541	(64,649)	1,671
Securities Payable Forfaiting	(59,182)	52,102	(279,310)
Actuarial Liability Payments	(50,744)	(34,343)	(65,724)
Others	(29,428)	23,266	(1,578)
Total	(134,555)	116,558	(321,987)
Cash Generated from Operating Activities	(126,627)	279,125	55,816
Interest Paid	(129,948)	(148,319)	(183,716)
Income Tax and Social Contribution	(12,714)	(17,672)	(5,637)
Net Cash Generated from Operating Activities	(269,289)	113,134	(133,537)
Investments activities cash flow			
Marketable Securities	(103,553)	122,218	(394,014)
Fixed Asset Acquisition	(62,683)	(61,629)	(32,362)
Fixed Asset Sale Receipt	335	19,652	1
Dividends Received	1,039	128,013	12,543
Purchase of Software	(4,092)	(3,238)	(1,689)
Net Cash Employed on Investments Activities	(168,954)	205,016	(415,521)
Financial Activities Cash Flow			
Payment of Loans, Financ. & Debent.	(7,220)	(939,455)	(8,065)
Payment of Taxes Installments	-	(132)	(341)
Swap Operations Liquidations	14	-	(199)
Dividends and Interest on Capital	(123,287)	-	(3,643)
Capital Gain / Reduction	-	-	(300,000)
Net Cash Generated from (Employed on) Financial Activities	(130,493)	(939,587)	(312,248)
Exchange Variation on Cash and Cash Equivalents	6,246	(8,084)	2,941
Net Increase (Decrease) of Cash and Cash Equivalents	(562,490)	(629,521)	(858,365)
Cash and Cash Equivalents at the Beginning of the Period	1,141,052	1,770,573	1,903,657
Cash and Cash Equivalents at the End of The Period	578,562	1,141,052	1,045,292
RECONCILIATION WITH BALANCE SHEET			
Cash and Cash Equivalents at the Beginning of the Period	1,141,052	1,770,573	1,903,657
Marketable Securities at the Beginning of the Period	421,497	543,715	511,980
Cash and Cash Equivalents at the Beginning of the Period	1,562,549	2,314,288	2,415,637
Net Increase (Decrease) of Cash and Cash Equivalentes	(562,490)	(629,521)	(858,365)
Net Increase (Decrease) of Marketable Securities	103,553	(122,218)	394,014
Cash and Cash Equivalents at the End of the Period	578,562	1,141,052	1,045,292
Marketable Securities at the End of the Period	525,050	421,497	905,994
Cash and Cash Equivalents at the End of the Period	1,103,612	1,562,549	1,951,286

Cash Flow - Consolidated | IFRS

R\$ thousand	1H18	1H17
Operating Activities Cash Flow		
Net Income (Loss) in the Period	138,135	284,028
Financial Expenses and Monetary Var. / Net Exchge Var.	275,869	107,609
Interest Expenses	201,894	343,451
Depreciation and Amortization	513,436	634,942
Losses/(gains) on sale of property, plant and equipment	7,123	(822)
Equity in the Results of Subsidiaries/Associated Companies	(72,495)	(52,358)
Difered Income Tax and Social Contribution	(16,547)	13,044
Constitution (reversal) of Provisions	210,107	109,587
Actuarial Gains and losses	5,805	14,549
Stock Option Plan	-	(146)
Total	1,263,327	1,453,884
Increase/Decrease of Assets		
Accounts Receivables Customer	(196,390)	(252,684)
Inventories	(758,359)	(305,992)
Recovery of Taxes	(14,894)	51,654
Judicial Deposits	(87,751)	(30,165)
Accounts Receiv. Affiliated Companies	333	540
Others	(35,771)	(182,629)
Total	(1,092,832)	(719,276)
Increase / (Decrease) of Liabilities		
Suppliers, contractors and freights	109,346	(142,939)
Amounts Owed to Affiliated Companies	(8,917)	(18,677)
Customers Advances	24,011	17,552
Tax Payable	(44,108)	59,521
Securities Payable Derived from Suppliers	(7,080)	(29,528)
Actuarial Liability payments	(85,087)	(125,306)
Others	(6,162)	(5,360)
Total	(17,997)	(244,737)
Cash Generated from Operating Activities	152,498	489,871
Interest Paid	(278,267)	(417,749)
Income Tax and Social Contribution	(30,386)	(20,397)
Net Cash Generated from Operating Activities	(156,155)	51,725
Investments activities cash flow		
Marketable Securities	18,665	631,590
Fixed asset acquisition	(124,312)	(55,036)
Fixed asset sale receipt	19,987	1,694
Dividends Received	129,052	13,817
Software Purchase	(7,330)	(2,372)
Net Cash Employed on Investments Activities	36,062	589,693
Financial Activities Cash Flow		
Payment of Loans, Financ. & Debent.	(946,675)	(12,957)
Payment of Taxes Installments	(132)	(676)
Swap Operations Liquidations	14	(2,724)
Dividends and Interest on Capital	(123,287)	(3,643)
Capital Gain / Reduction	-	(300,000)
Net Cash Generated from (Employed on) Financial Activities	(1,070,080)	(320,000)
Exchange Variation on Cash and Cash Equivalents	(1,838)	4,004
Net Increase (Decrease) of Cash and Cash Equivalents	(1,192,011)	325,422
Cash and Cash Equivalents at the Beginning of the Period	1,770,573	719,870
Cash and Cash Equivalents at the End of The Period	578,562	1,045,292
RECONCILIATION WITH BALANCE SHEET		
Cash and cash equivalents at the beginning of the period	1,770,573	719,870
Marketable securities at the beginning of the period	543,715	1,537,584
Cash and cash equivalents at the beginning of the period	2,314,288	2,257,454
Net increase (decrease) of cash and cash equivalentes	(1,192,011)	325,422
Net increase (decrease) of marketable securities	(18,665)	(631,590)
Cash and cash equivalents at the end of the period	578,562	1,045,292
Marketable securities at the end of the period	525,050	905,994
Cash and cash equivalents at the end of the period	1,103,612	1,951,286