



EARNINGS REPORT

First Quarter 2024 (1Q24)

Monterrey, N.L., Mexico, April 23, 2024.

ALFA, S.A.B. de C.V. (BMV: ALFAA) ("ALFA"), a company that has developed leading businesses with global operations, announced today its unaudited results for the first quarter of 2024 ("1Q24"). All figures have been prepared in accordance with International Financial Reporting Standards ("IFRS").



ALFA, S.A.B. de C.V. (BMV: ALFAA)
Investor Relations
iralfa@alfa.com.mx
www.alfa.com.mx
+ (52) 81-8748-2521

Important note on changes to ALFA's Consolidated Financial Statements

ALFA's shareholders approved to spin-off ALFA's share ownership of Axtel into a new, listed entity called "Controladora Axtel" on July 12, 2022. The shares of "Controladora Axtel" were distributed to ALFA shareholders and began trading on the Mexican Stock Exchange on May 29, 2023. In accordance with International Financial Reporting Standards (IFRS), Axtel meets the definition of a "Discontinued Operation" for purposes of ALFA's Consolidated Financial Statements. "Discontinued Operations" are the net results of an entity that is either being held for disposal or which has already been disposed of.

The changes in ALFA's Consolidated Financial Statements are as follows:

- ▼ The Consolidated Statement of Financial Position presents Axtel's assets as "Current assets from discontinued operations" and its liabilities as "Current liabilities from discontinued operations" at the close of 1Q23. Prior periods are not restated.
- ▼ The Consolidated Statement of Income presents Axtel's net revenues and expenses as a single line item "Profit (loss) from discontinued operations" as follows:
 - 1Q23: accumulated figures for the three months ended March 31, 2023
 - 4Q23: no figures presented related to Axtel
 - 1Q24: no figures presented related to Axtel
- ▼ The Change in Net Debt presents Axtel's net inflows and outflows as a single line item "Decrease (Increase) in Net Debt from discontinued operations" as follows:
 - 1Q23: accumulated figures for the three months ended March 31, 2023
 - 4Q23: no figures presented related to Axtel
 - 1Q24: no figures presented related to Axtel

ALFA reports 1Q24 EBITDA of US \$425 million

1Q24 HIGHLIGHTS

<p>ALFA</p>	<ul style="list-style-type: none"> ▶ Álvaro Fernández Garza appointed Chairman of the Board of Directors, in addition to his position as CEO of ALFA ▶ Alejandra Palacios Prieto appointed Independent Member of the Board of Directors, with her mandate beginning on May 15, 2024 ▶ Paid US \$48 million cash dividend as approved at Annual Shareholders' meeting ▶ 1Q24 Comparable EBITDA of US \$411 million, up 4% year-on-year, supported by volume growth at Sigma and Alpek
<p>Sigma</p>	<ul style="list-style-type: none"> ▶ Twelfth consecutive quarter of year-on-year sales growth supported by record first quarter volume of 449 ktons, up 5% versus 1Q23 ▶ Record quarterly EBITDA of US \$264 million, up 38% year-on-year led by Mexico, U.S. and Europe ▶ Sustained improvement in Net Debt to EBITDA ratio; 2.2 times driven by strong EBITDA generation (US \$965 million last twelve months)
<p>Alpek</p>	<ul style="list-style-type: none"> ▶ Álvaro Fernández Garza appointed Chairman of the Board of Directors ▶ 1Q24 volume up 4% year-on-year and 9% higher quarter-on-quarter, mainly driven by the Polyester segment ▶ Comparable EBITDA of US \$154 million, on track to reach full-year Guidance of US \$600 million ▶ Net Debt up 5% versus 4Q23 driven by investment in Net Working Capital amid rising feedstock prices; reaffirm commitment to reduce net leverage ratio of 3.7 times towards 2.5 times by year-end

SELECTED FINANCIAL INFORMATION (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
ALFA & Subs					
ALFA Revenues	4,106	3,885	4,085	6	1
Alpek	1,903	1,691	2,062	13	(8)
Sigma	2,170	2,161	1,991	-	9
ALFA EBITDA¹	425	282	376	51	13
Alpek	168	53	187	217	(10)
Sigma	264	229	192	15	38
ALFA Comparable EBITDA²	411	395	396	4	4
Alpek	154	167	207	(8)	(26)
Sigma	264	229	192	15	38
Majority Net Income³	60	(652)	(14)	109	520
CAPEX & Acquisitions⁴	75	192	86	61	13
ALFA Net Debt	5,094	4,919	5,049	4	1
Alpek	1,807	1,729	2,082	5	(13)
Sigma	2,084	2,025	1,840	3	13
ALFA Net Debt/EBITDA ⁵	3.5	3.5	2.7		
ALFA Interest Coverage ⁶	3.6	3.5	5.3		

1 EBITDA = Operating Income + depreciation and amortization + impairment of assets

2 Comparable EBITDA = Operating Income + depreciation and amortization + impairment of assets + extraordinary items

3 Majority Net Income includes Majority Net Income from Discontinued Operations (Axtel) for 1Q23

4 Includes divestments

5 Times. LTM= Last 12 months. Ratio calculated with Discontinued Operations for all periods

6 Times. LTM= Last 12 months. Interest Coverage= EBITDA/Net Financial Expenses with Discontinued Operations for all periods

Contents

Message from ALFA's Chairman & CEO

Consolidated Financial Results ALFA
(BMV: ALFAA)



Results by Business

Sigma – Food Products



Alpek (BMV: ALPEKA) – Petrochemicals



Axtel (BMV: AXTELCPO) – IT & Telecom

Tables

Financial Statements

Appendix – Alpek 1Q24 Results Report

Message from ALFA's Chairman & CEO

"With enthusiasm, I assumed the additional role as Chairman of the Board during the first quarter. I greatly appreciate our Shareholders' support for entrusting me with this important responsibility. We stand at a special time as ALFA celebrates its 50th Anniversary and focuses on completing its transformation.

Over the past half-century, our Company has built a legacy that transcends both industry and community. It is a privilege to continue working with ALFA's Board and the entire team to fulfill our transformational vision which is based on independent Business Units.

In terms of consolidated results, 1Q24 represents a better-than-expected start to the year, highlighted by double-digit EBITDA growth as our two key businesses benefitted from solid demand.

Alpek reported higher 1Q24 volume driven by its Polyester segment. In addition, Asian reference polyester margins posted a slight sequential improvement even as feedstock prices rose versus 4Q23. Moreover, Alpek is on track with the implementation of its comprehensive plan to capture efficiencies across administrative functions and production facilities. First quarter Comparable EBITDA of US \$154 million is in line with our petrochemical business' full-year guidance.

Sigma reported its 12th consecutive quarter of year-on-year increase in Revenues and achieved an all-time high quarterly EBITDA of US \$264 million. Robust growth across all regions contributed to this good performance. Record volume, a stronger Mexican Peso and favorable poultry prices were among the main drivers in 1Q24.

Preferred brands are a crucial force behind Sigma's results by region. It is exciting to see Sigma further strengthening its portfolio by adding three of its dairy brands to the select group generating annual sales higher than US \$100 million. La Chona®, Los Altos® and Nochebuena® recently surpassed this meaningful sales milestone, increasing the total number of "Hundred-Million-Dollar" brands to 14 from 11.

Another noteworthy Sigma development was the successful placement of Ps \$10,000 million (approx. US \$600 million) in local notes, also known as *Certificados Bursátiles*. The issuance was oversubscribed by 2.7 times and marks Sigma's return to the Mexican debt market after more than 15 years. Sigma is already working to place a new issuance under the same program during the second quarter to refinance a larger portion of its outstanding debt and extend its maturity profile.

Sigma's robust financial position is fundamental to complete ALFA's transformation process. Moreover, Alpek is prepared to advance as an independent entity, given that the planned separation would not have any financial or operational impact on our petrochemical business.

Debt reduction is a key element of ALFA's final transformation phase. Consolidated debt at the close of 1Q24 was US \$5.094 billion, comprised of US \$1.807 billion at Alpek and US \$3.287 billion aggregate debt at ALFA and Sigma. The aggregate debt outside of Alpek needs to be reduced to maintain a healthy leverage supported by Sigma's EBITDA generation.

ALFA is advancing on the selective monetization of non-core assets to reach the desired financial conditions, with various formal sale processes currently underway. Additionally, ALFA Shareholders approved a lower dividend payout at the Annual Shareholders' meeting.

On the Corporate Governance front, ALFA Shareholders also approved the appointment of Alejandra Palacios Prieto as an Independent Member of the Board of Directors, with her mandate beginning on May 15, 2024. We look forward to enhancing ALFA's Board with Alejandra's perspective on the global business landscape.

Looking ahead for 2024, we are committed to continue building upon our 50-year legacy by driving to realize ALFA's full value potential. Thank you for your support and trust".

All the best,

Álvaro Fernández

ALFA (BMV: ALFAA) Consolidated Financial Results

INCOME STATEMENT (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Total Revenues	4,106	3,885	4,085	6	1
Gross Profit	882	721	757	22	17
Operating expenses and others	(593)	(1,130)	(548)	48	(8)
Operating income (loss)	289	(408)	208	171	39
Financial cost, net	(131)	(182)	(87)	28	(51)
Share of losses of associates	-	(7)	1	95	(171)
Income Tax	(84)	(162)	(117)	48	28
Profit (loss) from continuing operations	73	(760)	5	110	-
Profit (loss) from discontinued operations ¹	0	0	11	-	(100)
Consolidated net income (loss)	73	(760)	17	110	332
Controlling Interest	60	(652)	(14)	109	520
EBITDA	425	282	376	51	13
EBITDA/Revenues (%)	10.4	7.2	9.2		

¹ Breakdown of Profit (loss) from Discontinued Operations shown on Table 10

Total Revenues in 1Q24 were US \$4.106 billion, up 1% year-on-year as growth in Sigma was partially offset by a decrease in Alpek. Sigma revenues increased for the twelfth consecutive quarter, up 9% versus 1Q23, reflecting record first quarter volume and growth across the Americas. Alpek revenues decreased 8% year-on-year as volume growth was offset by lower average prices. In contrast, Alpek revenues were up 13% versus 4Q23 supported by higher volume and prices (see Table 2).

EBITDA in 1Q24 was US \$425 million, up 13% versus 1Q23 driven by a 38% year-on-year increase at Sigma that was partially offset by a 10% year-on-year decrease at Alpek. First quarter 2024 consolidated EBITDA includes a net benefit of US \$14 million from extraordinary items related to Alpek; comprised primarily of non-cash inventory adjustments and carry-forward effects. For comparison, consolidated 1Q23 EBITDA included a net negative impact of US -\$20 million from extraordinary items mainly associated with the shutdown of the PET resin operations at Alpek's Cooper River site (see Tables 3, 4 and 5).

Adjusting for extraordinary items in all periods, **Comparable EBITDA** was US \$411 million, US \$395 million and US \$396 million in 1Q24, 4Q23 and 1Q23, respectively. Comparable 1Q24 EBITDA was up 4% year-on-year as a 38% increase at Sigma was partially offset by a 26% decline at Alpek. Comparable EBITDA at Alpek was negatively impacted by lower reference margins in both of its business segments. In contrast, Sigma reported an all-time high quarterly EBITDA driven by outstanding year-on-year growth in all regions: Mexico (+37%), U.S. (+41%), Europe (+52%) and Latam (+24%), as well as a strong Mexican peso (see Tables 3, 4 and 5).

Operating Income was US \$289 million in 1Q24, up 39% year-on-year driven by growth in Sigma as explained above. Alpek also posted higher Operating Income versus 1Q23, which included an asset impairment of US \$52 million associated with the shutdown of PET operations at its Cooper River site (see Table 3).

Comprehensive Financing Expense (CFE) was US \$131 million, up from US \$87 million in 1Q23, driven primarily by higher foreign exchange losses resulting from the net impact of currency forward contracts at Sigma due to the appreciation of the Mexican peso. Higher interest expenses at Sigma also contributed to the year-on-year increase in CFE (see Table 6).

Controlling Interest Net Income was US \$60 million in 1Q24 compared to a loss of US \$14 million in 1Q23. The year-on-year increase was primarily due to higher Operating Income. In addition, higher CFE was partially offset by lower Income Tax during the quarter (see Table 7).

CHANGE IN NET DEBT (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
EBITDA	425	282	376	51	13
Net Working Capital	(276)	174	(131)	(258)	(111)
Capital Expenditures & Acquisitions	(75)	(192)	(86)	61	13
Net Financial Expenses	(103)	(105)	(94)	2	(9)
Taxes	(91)	(153)	(156)	40	42
Dividends	(48)	(15)	(152)	(221)	68
Other Sources (Uses)	(7)	(44)	(55)	83	87
Decrease (increase) in Net Debt from discontinued operations ¹	0	0	0	-	-
Net Debt from discontinued operations - Axtel	0	0	0	-	-
Decrease (Increase) in Net Debt	(175)	(53)	(298)	(230)	41
<i>Net Debt</i>	<i>5,094</i>	<i>4,919</i>	<i>5,049</i>	<i>4</i>	<i>1</i>

¹ Breakdown of Decrease (Increase) in Net Debt from discontinued operations shown on Table 11.

Net Debt was US \$5.094 billion at the close of 1Q24, up 1% year-on-year and up 4% versus 4Q23. On an absolute basis, consolidated ALFA Net Debt increased US \$175 million from US \$4.919 billion at the close of 4Q23. The increase in Net Debt includes investment in Net Working Capital totaling US \$276 million that was partially offset by higher EBITDA.

As of March 31, 2024, Cash totaled US \$1.529 billion and ALFA and its Subsidiaries had US \$1.475 billion in available Committed Credit Lines. Financial ratios at the close of 1Q24 were: Net Debt to EBITDA of 3.5 times and Interest Coverage of 3.6 times, compared with 2.7 and 5.3 times in 1Q23, respectively (see Table 8). Net Debt to EBITDA ratios at Sigma and Alpek were 2.2 and 3.7 times, respectively, at the end of March 2024.

Net Working Capital investment totaled US \$276 million during 1Q24 driven primarily by the rise in petrochemical feedstock prices and volume growth at Alpek. Seasonal investments at Sigma also contributed to the higher quarterly figure.

Capital Expenditures & Acquisitions (Capex) totaled US \$75 million in 1Q24 mainly driven by planned investments in maintenance and operating asset replacements.

Dividends of US \$48 million in 1Q24 correspond to dividends paid to ALFA shareholders as approved at ALFA's Annual Shareholders' Meeting. For comparison, ALFA shareholders received dividends totaling US \$96 million in 2023.

RECENT DEVELOPMENTS – ALFA

<p>Annual Shareholders' Meetings</p>	<ul style="list-style-type: none"> ▶ Álvaro Fernandez Garza was appointed Chairman of the Board of Directors, in addition to his position as CEO of ALFA. Armando Garza Sada, outgoing Chairman, will continue as a member of the Board ▶ Alejandra Palacios Prieto was appointed Independent Member of the Board of Directors of ALFA, with her mandate beginning on May 15, 2024 ▶ Shareholders approved a cash dividend of one cent (US \$0.01) per share equivalent to US \$48 million, paid in March 2024.
<p>Unlocking Value – Corporate Simplification</p>	<ul style="list-style-type: none"> ▶ Transformation to unlock ALFA's fair value potential by simplifying its corporate structure ▶ Orderly transition towards independent business units (vs. conglomerate) ▶ Progress to date: <ul style="list-style-type: none"> - Nemak spin-off (2020) - Axtel spin-off (2023) - Corporate expenses down 80% vs 2019 (2023) - Gained flexibility to reduce debt via Bond refinancing with prepayable bank loans (2023) ▶ Next steps: <ol style="list-style-type: none"> 1. Selective monetization of non-core assets (several processes underway) 2. Debt reduction and liability management 3. Shareholder approval to spin-off Alpek 4. Spin-off of ALFA's share ownership in Alpek ▶ Key elements to monitor: <ul style="list-style-type: none"> - Sigma EBITDA growth - Combined debt level at ALFA and Sigma ▶ ALFA actively seeking debt reduction alternatives to ensure strong financial position of the remaining ALFA-Sigma entity upon the eventual separation of Alpek

<p>Published 2023 Annual Reports</p>	<ul style="list-style-type: none"> ▶ ALFA and Alpek each released an Integrated 2023 Annual Report ▶ Both Annual Reports can be found on the respective Company websites or the following links: <ul style="list-style-type: none"> - ALFA Report - Alpek Report
<p>NAFINSA Trust ("NT")</p>	<ul style="list-style-type: none"> ▶ Based on figures provided by Nacional Financiera, S.N.C., the number of ALFA shares held by foreign investors on March 31, 2024 was 2,486,074,752 ▶ Equivalent to 51.59% of ALFA shares outstanding ▶ The maximum authorized NT threshold is 75% of the representative shares of ALFA's capital stock
<p>Share Repurchase Program</p>	<ul style="list-style-type: none"> ▶ No shares were repurchased in 1Q24
<p>Credit Ratings</p>	<p>S&P Global Ratings – latest publication on February 23, 2024</p> <ul style="list-style-type: none"> ▶ Revised ALFA's outlook to Stable from Positive ▶ Affirmed "BBB-" long-term issuer credit rating; affirmed the "BB+" senior unsecured foreign currency rating <p>Fitch Ratings – latest publication on February 23, 2024</p> <ul style="list-style-type: none"> ▶ Affirmed Long-Term Foreign Issuer Default Ratings (IDRs) at "BBB-"; Rating Outlook remains Stable <p>Moody's – latest publication on November 30, 2023</p> <ul style="list-style-type: none"> ▶ Affirmed "Baa3" senior unsecured rating and Stable outlook
<p>Quiet Period</p>	<ul style="list-style-type: none"> ▶ ALFA enters into a Quiet Period seven days prior to the close of each quarter ▶ 2Q24 Quiet Period will begin on June 21, 2024

Results by Business

Sigma – FOOD PRODUCTS



53% of ALFA's Revenues in 1Q24

1Q24 HIGHLIGHTS

<p>Sigma Consolidated</p>	<ul style="list-style-type: none"> ▶ All-time high quarterly consolidated EBITDA (US \$264 million) ▶ Twelfth consecutive quarter of year-on-year Revenue growth supported by record first quarter Volume ▶ 1Q24 EBITDA up 38% year-on-year, led by Europe, the U.S., and Mexico ▶ Sustained improvement of Net Debt to EBITDA Ratio; 2.2 times at the close of 1Q24. Represents lowest level in 10 years
<p>Mexico</p>	<ul style="list-style-type: none"> ▶ Record quarterly Volume and Revenue, supported by consistent growth across all categories and channels ▶ All-time high first quarter EBITDA, up 37% year-on-year, driven by volume growth and the appreciation of the Mexican Peso vs the US Dollar
<p>Europe</p>	<ul style="list-style-type: none"> ▶ Adjusting for the divestiture of operations in Italy, comparable 1Q24 Volume and Revenues increased 1% and 3% year-on-year, respectively ▶ Quarterly EBITDA growth of 52% versus 1Q23 driven mainly by improvement in the Fresh Meats business and benefits following the Italy divestment
<p>U.S.</p>	<ul style="list-style-type: none"> ▶ All-time high quarterly EBITDA, driven by Hispanic Brands, Mainstream Brands, and the successful integration of Los Altos Foods ▶ Record first quarter Volume and Revenue, up 8% and 15% year-on-year, respectively
<p>Latam</p>	<ul style="list-style-type: none"> ▶ All-time high quarterly EBITDA, driven by favorable performance in Central America and the Dominican Republic ▶ Record first quarter Volume and Revenue, up 3% and 4% year-on-year, respectively

SELECTED FINANCIAL INFORMATION (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Volume (ktons)	449	443	427	1	5
Mexico	243	240	225	1	8
Europe	91	95	95	(4)	(4)
United States	88	81	81	9	8
Latam	26	27	25	(3)	3
Revenues	2,170	2,161	1,991	-	9
Mexico	1,078	1,039	942	4	14
Europe	546	593	559	(8)	(2)
United States	398	377	347	5	15
Latam	149	153	143	(2)	4
EBITDA	264	229	192	15	38
Mexico	176	151	129	16	37
Europe	14	27	9	(48)	52
United States	59	37	41	56	41
Latam	16	14	13	12	24
Capex & Acquisitions	38	74	34	(48)	13
Net Debt	2,084	2,025	1,840	3	13
Net Debt / LTM* EBITDA	2.2	2.3	2.7		
LTM* Interest Coverage ¹	5.9	5.9	5.8		

* Times. LTM = Last 12 months

¹ Interest Coverage = EBITDA/Net Financial Expenses

Message from Sigma's President

"As we conclude the first quarter of 2024, I am excited to report a strong start to the new year. We achieved an all-time high consolidated quarterly EBITDA, which was driven by outstanding results across all regions as well as a strong Mexican peso. Our company generated year-on-year sales growth for the twelfth consecutive quarter, reflecting record first quarter consolidated volume. We maintain our 2024 EBITDA Guidance while we assess further upside potential.

Our 100+ brand portfolio continues to evolve into a stronger and more diverse one. Recently, three of our dairy brands - La Chona[®], Los Altos[®], and Nochebuena[®] - achieved annual sales exceeding US \$100 million, bringing the total number of brands that have achieved this milestone to 14. This accomplishment reflects our targeted efforts to diversify our product offerings, focusing on brands that enjoy strong consumer preference.

The Growth Business Unit remains a key driver that continues to explore new business models and categories to support long-term growth. Our B2C e-commerce platforms, spearheaded by Grill House[®], have entered their respective market scale-up phases following the successful business model validation and expansion in Mexico. We are now setting our sights on launching a Grill House[®] pilot in the U.S. during 2024.

We are taking decisive steps to further strengthen our financial position, focusing on extending our maturity profile by refinancing our debt. During the quarter, we refinanced our 2024 Euro notes through loans from four bank credit lines and had a successful placement of Ps \$10.0 billion in local notes. Additionally, we are preparing another issuance of local notes during the second quarter of 2024.

The strides we have made on various fronts are encouraging, as are the consistently strong results that stem from both the successful execution of our strategy as well as our capacity to capitalize favorable market conditions. I want to extend my gratitude to our global team for their dedication and efforts, which have been essential to our steady progress.

As always, thank you all for your continued support."

Rodrigo Fernández

INCOME STATEMENT (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs	
				4Q23	1Q23
Total Revenues	2,170	2,161	1,991	-	9
Gross Profit	706	643	555	10	27
Operating expenses and others	(502)	(473)	(417)	6	21
Operating income (loss)	203	170	138	19	47
Financial cost, net	(74)	(129)	(70)	(42)	5
Share of losses of associates	0	0	0	-	-
Income Tax	(60)	(64)	(73)	(6)	(18)
Consolidated net income (loss)	69	(23)	(6)	400	-
<i>EBITDA</i>	<i>264</i>	<i>229</i>	<i>192</i>	<i>15</i>	<i>38</i>
<i>EBITDA/Revenues (%)</i>	<i>12.2</i>	<i>10.6</i>	<i>9.6</i>		

Volume was 449 ktons in 1Q24, up 5% year-on-year, as growth of 8% in both the U.S. and Mexico and 3% in Latam more than offset a 4% decrease in Europe. 1Q24 Volume in Europe reflects the divestiture of the Italian operations in 3Q23. Adjusting for this transaction, comparable European Volume was up 1%.

Average prices increased 4% versus 1Q23. In local currencies, quarterly prices decreased 1% year-on-year, as revenue management initiatives in the U.S. were more than offset by decreases in Mexico and Latam. Peso-denominated average prices in Mexico decreased 4% versus 1Q23, reflecting lower raw material cost pressures.

Revenues were US \$2.170 billion in 1Q24, up 9% year-on-year, driven mainly by Volume, the price increase in the U.S. and the strong Mexican peso vs the US dollar. In local currencies, quarterly Revenues were up 4% driven by growth in the U.S. (+15%), Mexico (+4%), and Latam (+3%) (see Table 13).

EBITDA was US \$264 million in the first quarter of 2024, up 38% year-on-year, driven by double-digit growth in all regions. Quarterly EBITDA continued to benefit from strong foreign exchange rates vs the US dollar, favorable raw material cost trends in the Americas and the sustained recovery in European operations, up 52% year-on-year. In local currency, quarterly EBITDA was up 29% versus the same period last year.

Operating Income was US \$203 million in 1Q24, up 47% when compared to US \$138 million in 1Q23, driven by the increase in EBITDA explained above.

Comprehensive Financing Expense (CFE) was US \$74 million, up 5% versus US \$70 million in 1Q23, as higher interest expenses were partially offset by lower foreign exchange losses.

Net Profit was US \$69 million in 1Q24, up from a net loss of US \$6 million in 1Q23 driven by the increase in Operating Income explained above and lower taxes.

CHANGE IN NET DEBT (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs	
				4Q23	1Q23
EBITDA	264	229	192	15	38
Net Working Capital	(95)	66	(57)	(244)	66
Capital Expenditures & Acquisitions	(38)	(74)	(34)	(48)	13
Net Financial Expenses	(44)	(37)	(28)	18	53
Taxes	(54)	(94)	(86)	(42)	(37)
Dividends	(76)	0	0	-	-
Other Sources (Uses)	(17)	(71)	(44)	(76)	(62)
Decrease (Increase) in Net Debt	(59)	20	(58)	(394)	3

Net Debt was US \$2.084 billion, up US \$59 million versus 4Q23. The quarter-on-quarter increase was mainly driven by net working capital investment, as explained below.

Cash totaled US \$1.138 billion in 1Q24, up US \$512 million when compared to 4Q23 and US \$510 million higher than 1Q23. The Cash balance includes proceeds from the local notes issuance in March 2024, which will be used to refinance a portion of the Senior Notes due 2026 (see Recent Developments – Mexican local Bond issuance).

Approximately 79% of cash was held in US dollars and euros. Financial ratios at the end of the quarter were: Net Debt to EBITDA of 2.2 times and Interest Coverage of 5.9 times. The net leverage at the end of 1Q24 represents the lowest level in ten years (see Table 16).

Net Working Capital (NWC) investment was US \$95 million during 1Q24 driven primarily by the seasonal investment in raw material inventories across all regions and higher prices year-to-date.

Capital Expenditures & Acquisitions (Capex) totaled US \$38 million during the quarter, 13% higher than 1Q23. Approximately 67% of Capex was maintenance-related and the remainder was invested in strategic projects.

Dividends paid during 1Q24 were US \$76 million.

INDUSTRY COMMENTS - SIGMA

Consumer Confidence and Retail Sales

During 1Q24, average consumer confidence in Mexico (as per INEGI¹) was 47.2 points, up 2.7 points year-on-year. By the end of March 2024, the inflation rate had decreased to 4.4%, a 2.4 percentage point reduction against the 6.8% rate at the end of the same period of 2023. Same-store-sales (as per ANTAD²) during March 2024 grew 7.9% year-on-year.

Data released by the Mexican tourism authorities (DATATUR³) for February 2024 posted a year-on-year increase of 3.2% in the average hotel occupancy rate.

In the United States, the average consumer confidence level reported during 1Q24 by The Conference Board was 106.8, up 2% versus 1Q23 and 4% higher versus 4Q23. As of March 2024, the inflation rate closed at 3.5%, down from 5.0% in March 2023. Adjusted Food & Beverage Retail Sales reported by the U.S. Census Bureau during the quarter increased by 1% on average year-on-year.

As of March 2024, the European Commission reported that the average consumer confidence level was down to negative 15.5 points when compared to negative 19.6 points during the same period of last year. According to Eurostat, Food Retail Sales were down by 1% on average year-on-year and sequentially. The inflation rate fell to 2.4% at the end of 1Q24, compared to 6.9% at the end of 1Q23.

Exchange Rate

When compared against the US dollar, the average 1Q24 exchange rate for the Mexican peso appreciated 9%, and the euro appreciated 1% year-on-year. Furthermore, Sigma's Latam currency mix (outside Mexico) experienced a net appreciation effect of approximately 2% year-on-year versus the US dollar.

	1Q24	4Q23	1Q23	(%) 1Q24 vs	
				4Q23	1Q23
Mexico - MXN/USD Avg	17.00	17.58	18.70	(3)	(9)
Mexico - MXN/USD EOP	16.68	16.89	18.11	(1)	(8)
EU - USD/EUR Avg	1.09	1.07	1.07	1	1
EU - USD/EUR EOP	1.08	1.10	1.09	(2)	-
Costa Rica - CRC/USD Avg	514.28	534.05	561.0	(4)	(8)
Costa Rica - CRC/USD EOP	505.39	523.02	640.5	(3)	(6)
Dominican Rep. - DOP/USD Avg	58.63	57.33	56.16	2	4
Dominican Rep. - DOP/USD EOP	59.16	58.13	54.95	2	8
Peru - PEN/USD Avg	3.76	3.79	3.83	(1)	(2)
Peru - PEN/USD EOP	3.72	3.71	3.76	-	(1)

Revenues from Costa Rica, the Dominican Republic, Peru, and Ecuador represented more than 80% of Latam Revenues. Ecuador is a dollarized economy; therefore, no exchange rate is included above.

¹ Instituto Nacional de Estadística y Geografía - National Statistics and Geography Institute

² Asociación Nacional de Tiendas de Autoservicio y Departamentales - National Association of Supermarkets and Department Stores

³ DataTur - Sistema Nacional de Información Estadística del Sector Turismo de México

Raw Materials

U.S. pork ham prices during 1Q24 increased 3% year-on-year amid strong demand and elevated exports. Sequentially, prices fell 7% mainly due to seasonality. Moreover, average trimming prices decreased 18% when compared to 1Q23 and were 5% lower sequentially, mainly due to higher production and soft trimming demand.

In Europe, average quarterly pork ham prices were steady while pork shoulder prices were 6% higher amid lower production. In contrast, lean hog prices were 6% lower versus 1Q23. On a sequential basis, hog and ham prices were 1% and 2% higher, respectively, mainly due to seasonality, while pork shoulder prices were 2% lower.

With respect to U.S. poultry prices, average turkey breast prices were down 49% when compared to 1Q23 and flat on a sequential basis, as demand remains weak. 1Q24 turkey thigh prices decreased 22% year-on-year but were up 19% sequentially due to fewer eggs in incubators. Average chicken prices were down 13% year-on-year but were flat versus 4Q23, as demand remains soft.

RESULTS BY REGION - SIGMA

During 1Q24, Mexico accounted for 50% of total revenues; while Europe represented 25%; the U.S. 18%; and Latam 7%.

Mexico

In local currency, 1Q24 Revenues increased 4% year-on-year, driven by all-time high quarterly volume reflecting strong demand across all channels and product categories. Prices were down 4% year-on-year as raw material cost pressures eased. 1Q24 Foodservice Channel Revenues rose by 6% year-on-year, driven by solid volume growth from new and existing customers. Excluding Foodservice results, peso-denominated 1Q24 Revenues increased by 3% versus 1Q23.

In pesos, 1Q24 EBITDA increased 24% year-on-year driven by higher volume and cost benefits. Similarly, Foodservice channel EBITDA increased 25% versus 1Q23.

Europe

1Q24 Revenues in euros were down 4% year-on-year, reflecting steady prices and a 4% volume decrease mainly due to the divestment of operations in Italy. Adjusting for the Italy divestiture, comparable 1Q24 Volume increased 1% and Revenues grew 3% year-on-year.

In local currency, 1Q24 EBITDA was up 50% year-on-year, driven by an improvement in the Fresh Meats business, as well as benefits following the divestment of all operations in Italy. As a reference, Packaged Meats represents approximately 82% of European Revenues and Fresh Meats the remainder.

United States

Quarterly Revenues were 15% higher versus 1Q23, mainly driven by Mainstream Brands, the Hispanic Brands segment and the Los Altos Foods acquisition. Revenue management initiatives also contributed to this positive result. Adjusting for the effect of Los Altos Foods, comparable 1Q24 Revenues grew 5% year-on-year.

1Q24 EBITDA, a quarterly record, was up 41% versus 1Q23, mainly driven by a positive performance of Hispanic Brands, Mainstream Brands and Los Altos Foods.

Latam

In local currencies, quarterly Revenues were up 3% year-on-year mainly due to a 3% volume increase and steady prices. Record first quarter volume was mainly driven by Central America and Ecuador.

Quarterly EBITDA in local currencies was up 21% year-on-year, mainly driven by favorable results in Central America and the Dominican Republic.

RECENT DEVELOPMENTS – SIGMA

Credit Ratings	<p>S&P Rating</p> <ul style="list-style-type: none"> Affirmed “BBB-” global and “mxAA+” national scale issuer credit ratings, following Sigma’s positive result in S&P’s new Management & Governance assessment. Outlooks remain stable (February 2024) <p>Fitch Rating</p> <ul style="list-style-type: none"> Affirmed Sigma’s “BBB” and “AAA(mex)” credit ratings. Outlooks are Stable (March 2024)
2024 Euro Bond refinancing	<ul style="list-style-type: none"> Sigma paid its Euro Senior Notes due 2024 (February 2024) The total outstanding principal amount of €600 million was paid at maturity with funds from four bilateral, long-term bank loans
Mexican local Bond issuance	<ul style="list-style-type: none"> Successful placement of Ps \$10.0 billion (US ~\$600 million) in local notes, also known as <i>Certificados Bursátiles</i>, oversubscribed by nearly 2.7 times over the target amount (March 2024) The issuance consisted of two tranches, one comprised of Ps \$1.520 billion with a 4-year term at a variable interest rate and the other tranche of Ps \$8.480 billion with a 10-year term at a fixed interest rate Proceeds will be used to refinance a US \$600 million partial redemption of the Senior Notes due in 2026 When the redemption is completed, the average debt maturity will be extended to 4.6 years from 3.1 years Sigma is preparing another issuance of local notes under the same program during 2Q24
Brand Portfolio	<ul style="list-style-type: none"> Three of Sigma’s dairy brands—La Chona®, Los Altos®, and Nochebuena®—achieved annual sales of US \$100+ million, bringing the total number of brands that have achieved this important milestone to 14, up from 11
Growth Business Unit	<p>Tastech launches 5th edition</p> <ul style="list-style-type: none"> Presenting four verticals: New Business Models, Future Foods, Power Connections and Artificial Intelligence Previous 4 editions: 1,300+ applications from startups in more than 50 countries, resulting in 45 pilot tests

(See “Financial Statements” for Sigma’s 1Q24 Balance Sheet and Income Statement)

Alpek (BMV: ALPEKA) – PETROCHEMICALS



47% of ALFA's revenues in 1Q24

SELECTED FINANCIAL INFORMATION (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs	
				4Q23	1Q23
Volume (ktons)	1,202	1,100	1,161	9	4
Polyester	990	907	939	9	6
Plastics & Chemicals	212	193	222	10	(5)
Revenues	1,903	1,691	2,062	13	(8)
Polyester	1,395	1,235	1,490	13	(6)
Plastics & Chemicals	398	342	433	17	(8)
Others	110	115	140	(4)	(22)
EBITDA	168	53	187	217	(10)
Polyester	109	21	91	424	21
Plastics & Chemicals	57	31	99	85	(43)
Others	2	2	(3)	33	172
Comparable EBITDA¹	154	167	207	(8)	(26)
Polyester	107	122	133	(12)	(19)
Plastics & Chemicals	43	43	77	-	(44)
Others	4	2	(3)	137	228
Capex & Acquisitions²	34	112	52	(70)	(35)
Net Debt	1,807	1,729	2,082	5	(13)
Net Debt / LTM EBITDA*	3.7	3.4	1.8		
LTM Interest Coverage ^{3*}	3.3	3.4	8.2		

* Times. LTM= Last 12 months

1 Excludes extraordinary items

2 Figure includes divestments

3 Interest Coverage= EBITDA/Net Financial Expenses

Volume of 1,202 ktons was up 4% versus 1Q23 and 9% higher quarter-on-quarter. The Polyester segment was up 6% year-on-year mainly driven by incremental PTA exports and slight demand recovery. In contrast, the Plastics & Chemicals (P&C) segment was down 5% when compared to 1Q23 primarily due to lower Polypropylene (PP) volume. On a sequential basis, both business segments contributed to volume growth.

Revenues totaled US \$1.903 billion in 1Q24, down 8% versus 1Q23 as volume growth was offset by lower average prices. In contrast, revenues were up 13% versus 4Q23 supported by higher volume and average prices.

EBITDA was US \$168 million in 1Q24, down 10% year-on-year and 217% higher versus 4Q23. 1Q24 EBITDA includes a net benefit of US \$14 million from extraordinary items, comprised of non-cash inventory adjustments and carry-forward effects that were partially offset by US \$3 million in non-recurring costs from the organizational restructuring of the Polyester segment. For reference, 1Q23 EBITDA included a net negative impact of US -\$20 million from extraordinary items mainly associated with the shutdown of the PET resin operations at Alpek's Cooper River site.

Comparable EBITDA was US \$154 million, down 26% versus 1Q23 and 8% lower quarter-on-quarter, tracking in line to reach full-year EBITDA Guidance of US \$600 million.

Capital Expenditures & Acquisitions (Capex) totaled US \$34 million in 1Q24, mainly allocated towards scheduled maintenance.

Net Debt was US \$1.807 billion, up 5% quarter-on-quarter and 13% lower when compared with 1Q23. On an absolute basis, Net Debt increased US \$78 million versus year-end 2023. The year-to-date increase in Net Debt reflects investment in Net Working Capital amid upward feedstock price trends and higher volume. Financial ratios at the close of 1Q24 were: Net Debt to EBITDA of 3.7 times and Interest Coverage of 3.3 times. Alpek is committed to reducing its leverage ratio towards 2.5 times Net Debt to EBITDA by year-end.

Cash at the close of the first quarter was US \$330 million, including restricted cash.

RECENT DEVELOPMENTS - ALPEK

Annual Shareholders' Meetings	<ul style="list-style-type: none"> ▶ Designated Álvaro Fernández Garza as Chairman of the Board; Armando Garza Sada remains as a member of the Board ▶ Approved maximum amount of Ps \$2.0 billion for share buybacks; same amount vs 2023 ▶ Published integrated 2023 Annual Report
Structural Cost Reduction Progress	<ul style="list-style-type: none"> ▶ Announced in 2023 a number of initiatives to control fixed and variable costs and to maximize cash flow ▶ Alpek has realized approximately US \$60 million cost reductions savings from: <ul style="list-style-type: none"> - Footprint optimization from the closure of its Cooper River and Monterrey plants - Secured more competitive electricity agreements for some facilities - Solid progress in the organizational restructuring of the Polyester business that began in 4Q23, expected to be finalized by end of 2Q24 ▶ Overall, Alpek estimates savings of \$75 million on a run-rate basis from the combined execution of these initiatives
Sustainability	<ul style="list-style-type: none"> ▶ Alpek continues to make progress related to its ESG goals and strategies, reflected in recent rating improvements <ul style="list-style-type: none"> - CDP updated Alpek's Supply Chain rating to B- from D - Sustainalytics risk score improved by 23% to a score of 20

(See "Appendix – 1Q24 Reports of Listed Businesses" for Alpek's complete 1Q24 Earnings Report)

Axtel (BMV: AXTELCPO) – IT & TELECOM

axtel



In accordance with International Financial Reporting Standards (IFRS), ALFA's Consolidated Results must account for Axtel as Discontinued Operations due to the spin-off of this business.

Additional details related to the effects of discontinued operations on ALFA's consolidated results are available in Tables 9, 10 and 11.

It is important to note that accounting for Axtel as a Discontinued Operation in ALFA's financial statements ended on May 29, 2023.

Please refer to Axtel's 1Q24 Earnings Report for the analysis of full quarterly and accumulated operating figures.

1Q24 EARNINGS CALL INFORMATION

Date: Wednesday, April 24, 2024

Time: 1:00 p.m. EDT (NY) / 11:00 a.m. CST (CDMX)

Registration: https://us02web.zoom.us/webinar/register/WN_htISXobxQSmHHBgeFqxxYA

Replay: <https://www.alfa.com.mx/en/events/>

About ALFA

ALFA is comprised mainly of two businesses with global operations: Sigma, a leading multinational food company, focuses on the production, marketing, and distribution of quality foods through recognized brands in Mexico, Europe, the United States, and Latin America. Alpek is one of the world's top producers of Polyester (PTA, PET, PET sheet and rPET), and the leader in the Mexican market for Polypropylene (PP) and Expandable Polystyrene (EPS). In 2023, ALFA reported revenues of Ps \$291,207 million (US \$16.4 billion), and EBITDA of Ps \$24,783 million (US \$1.4 billion). ALFA's shares are quoted on the Mexican Stock Exchange and on Latibex, the market for Latin American shares of the Madrid Stock Exchange. For more information, please visit www.alfa.com.mx

Disclaimer

This release may contain forward-looking information based on numerous variables and assumptions that are inherently uncertain. They involve judgments with respect to, among other things, future economic, competitive and financial market conditions and future business decisions, all of which are difficult or impossible to predict accurately. Accordingly, future results could vary from those set forth in this release. The report presents unaudited financial information. Figures are presented in Mexican pesos or U.S. dollars, as indicated. Where applicable, peso amounts were translated into U.S. dollars using the average exchange rate of the months during which the operations were recorded. Financial ratios are calculated in U.S. dollars. Due to the rounding up of figures, small differences may occur when calculating percent changes from one period to the other.

Tables

ALFA

Table 1 | VOLUME AND PRICE CHANGES (%)

	1Q24 vs.	
	4Q23	1Q23
Total Volume	6.3	4.1
Domestic Volume	4.6	3.5
Foreign Volume	7.4	4.5
Avg. Ps. \$ Prices	(4.1)	(12.3)
Avg. US \$ Prices	(0.6)	(3.5)

Table 2 | REVENUES

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Total Revenues					
Ps. \$ Millions	69,776	68,440	76,374	2	(9)
US \$ Millions	4,106	3,885	4,085	6	1
Domestic Revenues					
Ps. \$ Millions	29,104	28,526	30,231	2	(4)
US \$ Millions	1,712	1,623	1,616	6	6
Foreign Revenues					
Ps. \$ Millions	40,672	39,913	46,143	2	(12)
US \$ Millions	2,393	2,262	2,469	6	(3)
Foreign / Total (%)	58	58	60		

Table 3 | OPERATING INCOME AND EBITDA

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Operating Income					
Ps. \$ Millions	4,907	(6,938)	3,916	171	25
US \$ Millions	289	(408)	208	171	39
EBITDA					
Ps. \$ Millions	7,228	4,990	7,032	45	3
US \$ Millions	425	282	376	51	13
EBITDA/Revenues (%)*	10.4	7.2	9.2		

*US dollar denominated EBITDA margin

Table 4 | EXTRAORDINARY ITEMS (US \$ MILLION)

Company	Extraordinary item	1Q24	4Q24	1Q23
Alpek	Inventory gain (loss)	12	(15)	(1)
	Carry forward gain (loss)	6	(16)	0
	Others	(3)	(82)	(19)
	Total Alpek	14	(114)	(20)
ALFA	Total effect on EBITDA	14	(114)	(20)

Table 5 | COMPARABLE EBITDA (US \$ MILLION)

Company	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
ALFA	411	395	396	4	4
Alpek	154	167	207	(8)	(26)
Sigma	264	229	192	15	38
Newpek	(1)	(1)	(1)	17	-
ALFA EBITDA/Revenues (%)	10.0	10.2	9.7		

Table 6 | COMPREHENSIVE FINANCING INCOME / EXPENSE (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Financial Expenses	(129)	(128)	(112)	(1)	(15)
Financial Income	25	39	15	(37)	63
Net Financial Expenses	(104)	(89)	(97)	(18)	(8)
Exchange Rate Gains (Losses)	(27)	(94)	10	71	(371)
Capitalized Comp. Fin. Expense	0	0	0	-	-
Comprehensive Financing Expense	(131)	(182)	(87)	28	(51)
Avg. Cost of Borrowed Funds (%)	6.0	5.8	5.6		

Table 7 | NET INCOME (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 %	
				4Q23	1Q23
Consolidated Net Income (Loss)	73	(760)	17	110	332
Minority Interest	13	(108)	31	112	(59)
Majority Net Income (Loss)	60	(652)	(14)	109	520
Per Share (US dollars)	0.01	(0.14)	(0.00)	(109)	(529)
Avg. Outstanding Shares (Millions)	4,819	4,819	4,819		

Table 8 | STATEMENT OF FINANCIAL POSITION & FINANCIAL RATIOS (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Assets					
Cash and cash equivalents	1,505	1,169	1,036	29	45
Trade accounts receivable	1,274	1,180	1,219	8	5
Inventories	2,431	2,356	2,782	3	(13)
Current assets from discontinued operations	0	0	1,234	-	(100)
Other current assets	686	695	801	(1)	(14)
Total current assets	5,896	5,400	7,072	9	(17)
Investment in associates and others	28	28	515	(1)	(95)
Property, plant and equipment, net	4,388	4,415	4,301	(1)	2
Goodwill and intangible assets, net	1,928	1,965	1,842	(2)	5
Other non-current assets	563	565	592	-	(5)
Total assets	12,803	12,374	14,321	3	(11)
Liabilities & stockholders' equity					
Debt	70	734	1,252	(90)	(94)
Suppliers	2,728	2,761	2,532	(1)	8
Current liabilities from discontinued operations	0	0	849	-	(100)
Other current liabilities	1,000	1,048	1,269	(5)	(21)
Total current liabilities	3,798	4,543	5,903	(16)	(36)
Debt (include debt issuance cost)	6,174	4,966	4,529	24	36
Employees' benefits	199	227	193	(12)	3
Other long-term liabilities	750	758	731	(1)	3
Total liabilities	10,921	10,493	11,357	4	(4)
Total stockholders' equity	1,882	1,880	2,964	-	(37)
Total liabilities & stockholders' equity	12,803	12,374	14,321	3	(11)
Net Debt	5,094	4,919	5,049	4	1
Net Debt/EBITDA*	3.5	3.5	2.7		
Interest Coverage*	3.6	3.5	5.3		

* Times. LTM=Last 12 months

Table 9 | STATEMENT OF FINANCIAL POSITION DISCONTINUED OPERATIONS – AXTEL (US \$ MILLION)

	1Q24	4Q23	1Q23
Current assets	0	0	221
Non-Current assets	0	0	1,013
Total assets	0	0	1,234
Current liabilities	0	0	192
Non-Current liabilities	0	0	657
Total liabilities	0	0	849

Table 10 | INCOME STATEMENT DISCONTINUED OPERATIONS – AXTEL (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Total Revenues	0	0	145	0	(100)
Gross Profit	0	0	72	0	(100)
Operating expenses and others	0	0	(70)	0	100
EBITDA	0	0	28	0	(100)
Operating income (loss)	0	0	(5)	0	100
Financial cost, net	0	0	21	0	(100)
Income Tax	0	0	(5)	0	100
Net Profit (loss)	0	0	11	0	(100)

Table 11 | CHANGE IN NET DEBT DISCONTINUED OPERATIONS – AXTEL (US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
EBITDA	0	0	0	-	-
Net Working Capital	0	0	0	-	-
Capital expenditures & Acquisitions	0	0	0	-	-
Net Financial Expenses	0	0	0	-	-
Taxes	0	0	0	-	-
Other Sources / Uses	0	0	0	-	-
Decrease (Increase) in Net Debt	0	0	0	-	-

Sigma

Table 12 | SIGMA - VOLUME AND PRICE CHANGES (%)

	1Q24 vs.	
	4Q23	1Q23
Total Volume	1.4	5.1
Avg. Ps. \$ Prices	(4.2)	(5.7)
Avg. US \$ Prices	(0.9)	3.7

Table 13 | SIGMA – REVENUES AND EBITDA IN LOCAL CURRENCY

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Revenues					
Mexico (Ps. \$ Millions)	18,314	18,247	17,620	-	4
Europe (€ Millions)	503	552	523	(9)	(4)
United States (US \$ Millions)	398	377	347	5	15
Latam (US \$ Millions Eq ¹)	147	147	143	-	3
EBITDA					
Mexico (Ps. \$ Millions)	2,987	2,661	2,403	12	24
Europe (€ Millions)	13	25	9	(48)	50
United States (US \$ Millions)	59	37	41	56	41
Latam (US \$ Millions Eq ¹)	15	13	13	17	21

¹US \$ Million equivalent=1Q24 and 4Q23 financial results in each country are converted into US Dollars at the 1Q23 average exchange rate for each local currency.

Table 14 | SIGMA - OPERATING INCOME

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Operating Income					
Ps. \$ Millions	3,454	2,997	2,582	15	34
US \$ Millions	203	170	138	19	47

Table 15 | SIGMA - COMPREHENSIVE FINANCING INCOME / EXPENSE
(US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Financial Expenses	(51)	(46)	(34)	11	48
Financial Income	8	8	5	4	55
Net Financial Expenses	(42)	(37)	(29)	12	47
Exchange Rate Gains (Losses)	(32)	(91)	(42)	(65)	(23)
Capitalized Comp. Fin. Expense	0	0	0	-	-
Comprehensive Financing Expense	(74)	(129)	(71)	(42)	5
Avg. Cost of Borrowed Funds (%)	5.5	5.7	5.0		

Table 16 | SIGMA - STATEMENT OF FINANCIAL POSITION & FINANCIAL RATIOS
(US \$ MILLION)

	1Q24	4Q23	1Q23	(%) 1Q24 vs.	
				4Q23	1Q23
Assets					
Cash and cash equivalents	1,134	625	627	81	81
Trade accounts receivable	423	413	337	2	26
Inventories	980	956	1,045	3	(6)
Other current assets	230	239	358	(4)	(36)
Total current assets	2,767	2,233	2,367	24	17
Investment in associates and others	4	4	8	(2)	(54)
Property, plant and equipment, net	1,775	1,782	1,636	-	9
Goodwill and intangible assets, net	1,525	1,545	1,409	(1)	8
Other non-current assets	170	178	151	(4)	13
Total assets	6,241	5,741	5,570	9	12
Liabilities & stockholders' equity					
Debt	66	756	702	(91)	(91)
Suppliers	1,205	1,265	1,188	(5)	1
Other current liabilities	548	542	645	1	(15)
Total current liabilities	1,819	2,562	2,536	(29)	(28)
Debt (include debt issuance cost)	3,146	1,889	1,755	67	79
Employees' benefits	108	107	93	1	16
Other long-term liabilities	222	226	223	(2)	-
Total liabilities	5,296	4,785	4,607	11	15
Total stockholders' equity	946	956	963	(1)	(2)
Total liabilities & stockholders' equity	6,241	5,741	5,570	9	12
Net Debt	2,084	2,025	1,840	3	13
Net Debt/EBITDA*	2.2	2.3	2.7		
Interest Coverage*	5.9	5.9	5.8		

* Times. LTM=Last 12 months

Financial Statements

ALFA, S.A.B. de C.V. and Subsidiaries

BALANCE SHEET

Information in millions of Nominal Mexican Pesos

	Mar 24	Dec 23	Mar 23	(% Mar 24 vs.)	
				Dec 23	Mar 23
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	25,108	19,745	18,749	27	34
Trade accounts receivable	21,248	19,930	22,075	7	(4)
Other accounts and notes receivable	4,476	4,259	4,265	5	5
Inventories	40,536	39,807	50,366	2	(20)
Current assets from discontinued operations	0	0	22,346	-	(100)
Other current assets	6,970	7,485	10,238	(7)	(32)
Total current assets	98,338	91,226	128,039	8	(23)
Investments in associates and joint ventures	469	478	9,320	(2)	(95)
Property, Plant and equipment	73,184	74,579	77,869	(2)	(6)
Intangible assets	32,162	33,198	33,342	(3)	(4)
Other non-current assets	9,375	9,551	10,714	(2)	(12)
Total assets	213,528	209,032	259,284	2	(18)
LIABILITIES AND STOCKHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Current portion of long-term debt	1,002	12,015	18,445	(92)	(95)
Bank loans and notes payable	173	380	4,223	(54)	(96)
Suppliers	45,490	46,648	45,847	(2)	(1)
Current liabilities from discontinued operations	0	0	15,377	-	(100)
Other current liabilities	16,677	17,699	22,984	(6)	(27)
Total current liabilities	63,342	76,741	106,876	(17)	(41)
LONG-TERM LIABILITIES:					
Long-term debt	102,965	83,888	82,003	23	26
Deferred income taxes	5,542	5,861	7,022	(5)	(21)
Other liabilities	6,960	6,943	6,221	-	12
Estimated liabilities for seniority premiums and pension plans	3,325	3,835	3,501	(13)	(5)
Total liabilities	182,134	177,268	205,623	3	(11)
STOCKHOLDERS' EQUITY:					
Controlling interest:					
Capital stock	152	152	167	-	(9)
Earned surplus	21,501	21,931	38,910	(2)	(45)
Total controlling interest	21,653	22,083	39,077	(2)	(45)
Total Non-controlling interest	9,741	9,681	14,585	1	(33)
Total stockholders' equity	31,394	31,764	53,661	(1)	(41)
Total liabilities and stockholders' equity	213,528	209,032	259,284	2	(18)
Current ratio	1.6	1.2	1.2		
Debt to equity	5.8	5.6	3.8		

ALFA, S.A.B. de C.V. and Subsidiaries

INCOME STATEMENT

Information in millions of Nominal Mexican Pesos

	1Q24	4Q23	1Q23	1Q24 vs. (%)	
				4Q23	1Q24
Net sales	69,776	68,440	76,374	2	(9)
Domestic	29,104	28,526	30,231	2	(4)
Export	40,672	39,913	46,143	2	(12)
Cost of sales	(54,789)	(55,719)	(62,236)	2	12
Gross profit	14,987	12,721	14,138	18	6
Operating expenses and others	(10,080)	(19,658)	(10,222)	49	1
Operating income	4,907	(6,938)	3,916	171	25
Comprehensive financing expense, net	(2,230)	(3,222)	(1,621)	31	(38)
Equity in income (loss) of associates	(6)	(126)	10	95	(160)
Income before the following provision	2,671	(10,285)	2,304	126	16
Provisions for:					
Income tax	(1,435)	(2,857)	(2,186)	50	34
Profit (loss) from continuing operations	1,236	(13,142)	118	109	947
Profit (loss) from discontinued operations	-	-	215	-	(100)
Consolidated net income	1,236	(13,142)	334	109	270
Income (loss) corresponding to minority interest	218	(1,860)	586	112	(63)
Net income (loss) corresponding to majority interest	1,018	(11,282)	(252)	109	504
EBITDA	7,228	4,990	7,032	45	3
Interest coverage*	3.6	3.6	5.4		

* Times. LTM=Last Twelve Months

Sigma Alimentos, S.A. de C.V. and Subsidiaries

BALANCE SHEET

Information in millions of Nominal Mexican Pesos

(%) Mar 24 vs.

ASSETS	Mar 24	Dec 23	Mar 23	Dec 23	Mar 23
CURRENT ASSETS:					
Cash and cash equivalents	18,908	10,563	11,361	79	66
Restricted cash	22	7	7	231	231
Customers, net	7,057	6,981	6,101	1	16
Income tax recoverable	435	314	275	38	58
Inventories	16,346	16,142	18,915	1	(14)
Other current assets	3,382	3,712	6,192	(9)	(45)
Total current assets	46,149	37,718	42,852	22	8
Property, plant and equipment, net	29,604	30,103	29,612	(2)	-
Intangible assets, net	14,192	14,500	13,562	(2)	5
Goodwill	11,248	11,603	11,953	(3)	(6)
Deferred income tax	2,568	2,601	2,462	(1)	4
Investments in associates and joint ventures	59	61	77	(3)	(24)
Other non-current assets	272	399	326	(32)	(17)
Total non-current assets	57,944	59,266	57,992	(2)	(0)
Total assets	104,092	96,984	100,844	7	3
LIABILITIES AND STOCKHOLDER'S EQUITY					
CURRENT LIABILITIES:					
Current debt	521	12,249	12,209	(96)	(96)
Notes payables	581	522	503	11	15
Suppliers	20,094	21,362	21,518	(6)	(7)
Income tax payable	1,955	1,597	1,836	22	7
Provisions	157	185	57	(15)	177
Other current liabilities	7,021	7,371	9,792	(5)	(28)
Total current liabilities	30,329	43,286	45,914	(30)	(34)
NON-CURRENT LIABILITIES:					
Non-current debt	49,974	29,550	30,444	69	64
Notes payables	2,499	2,358	1,335	6	87
Deferred income taxes	3,089	3,394	3,541	(9)	(13)
Employees benefits	1,809	1,813	1,686	-	7
Provisions	6	7	67	(22)	(92)
Income tax payable	0	0	0	-	-
Other non-current liabilities	614	421	424	46	45
Total non-current liabilities	57,991	37,544	37,496	54	55
Total liabilities	88,320	80,830	83,411	9	6
STOCKHOLDERS' EQUITY:					
Total controlling interest:	15,711	16,102	17,425	(2)	(10)
Total non-controlling interest:	61	52	8	18	669
Total stockholders' equity	15,772	16,154	17,433	(2)	(10)
Total liabilities and stockholders' equity	104,092	96,984	100,844	7	3

Sigma Alimentos, S.A. de C.V. and Subsidiaries

INCOME STATEMENT

Information in millions of Nominal Mexican Pesos

	1Q24	4Q23	1Q23	1Q24 vs. (%)	
				4Q23	1Q23
Revenue	36,887	37,985	37,217	(3)	(1)
Cost of sales	(24,893)	(26,672)	(26,852)	(7)	(7)
Gross profit	11,994	11,314	10,366	6	16
Selling expenses	(6,441)	(6,595)	(5,985)	(2)	8
Administrative expenses	(2,126)	(2,013)	(1,782)	6	19
Other income (expenses), net	26	291	(16)	(91)	(262)
Operating profit	3,454	2,997	2,582	15	34
Comprehensive financial expenses, net	(1,257)	(2,254)	(1,318)	(44)	(5)
Equity in income (loss) of associates	-	3	-	(100)	-
Profit before income tax	2,197	746	1,264	194	74
Provisions for:					
Income tax	(1,025)	(1,114)	(1,371)	(8)	(25)
Net consolidated profit	1,172	(368)	(107)	(419)	-
Non-controlling interest	10	2	(0)	374	-
Controlling interest	1,162	(370)	(107)	(414)	-



**Appendix –
Alpek 1Q24 Results Report**



FIRST QUARTER **2024 RESULTS**

April 23, 2024

Webcast Details

Wednesday April 24th at
9:30 am MX | 11:30 am ET

[Zoom Webcast Registration](#)

Investor Relations Contact

Bárbara Amaya
bamaya@alpek.com

Alejandra Bustamante
abustamante@alpek.com

T. +52(81)8748-1146
ir@alpek.com
www.alpek.com

QUARTERLY HIGHLIGHTS

(U.S.\$ million, unless otherwise noted)

- Volume reached 1.2M tons (+9% QoQ and +4% YoY) driven notably by demand recovery, particularly for the Polyester business where there was an expansion of PTA exports, and improved seasonal demand.
- Comparable EBITDA amounted to \$154M (-8% QoQ and -26% YoY), on track to reach full-year Guidance.
- Strong progress on structural cost improvement initiatives, yielding to date approximately \$60M on an annualized basis in benefits from footprint optimization, improved energy supply agreements, and, partially, the organizational restructuring of the Polyester business executed in 2023.
- Leverage ratio was 3.7x, in line with LTM EBITDA results. Alpek remains committed to reaching the 2.5x target by year-end, through the deployment of key initiatives to strengthen cash flow generation.
- At the Annual Shareholders' Meeting, Mr. Álvaro Fernández Garza was appointed Chairman, and Mr. Armando Garza Sada was ratified as a member of the Board.

KEY METRICS

(U.S.\$ million, unless otherwise noted)

	1Q24	4Q23	1Q23	QoQ%	YoY%
Volume¹ (ktons)	1,202	1,100	1,161	9	4
Polyester	990	907	939	9	6
Plastics & Chemicals	212	193	222	10	(5)
Production (ktons)	1,422	1,339	1,381	6	3
Polyester	1,212	1,150	1,172	5	3
Plastics & Chemicals	210	189	209	11	-
Revenues	1,903	1,691	2,062	13	(8)
Polyester	1,395	1,235	1,490	13	(6)
Plastics & Chemicals	398	342	433	17	(8)
Others	110	115	140	(4)	(22)
Reported EBITDA	168	53	187	217	(10)
Polyester	109	21	91	424	21
Plastics & Chemicals	57	31	99	85	(43)
Others	2	2	(3)	33	172
Comparable EBITDA²	154	167	207	(8)	(26)
Polyester	107	122	133	(12)	(19)
Plastics & Chemicals	43	43	77	-	(44)
Others	4	2	(3)	137	228
Net Income (Controlling Interest)	8	(635)	(6)	101	246
CAPEX	34	112	52	(70)	(35)
Net Debt	1,807	1,729	2,082	5	(13)
Net Debt / EBITDA³	3.7	3.4	1.8		

(1) Excludes intracompany sales (2) Excludes inventories, carry-forward effects, and non-operating, one-time (gains) losses (3) Times: last 12 months.

MESSAGE FROM OUR CEO

“Results for the first quarter of the year were in line with our Guidance. We have begun to see some demand recovery, which has led to stronger volumes across our product portfolio, specifically in the polyester business. Raw material prices increased, as did the disconnection between Asian and North American Paraxylene prices. PET reference margins rebounded during 4Q23 and have since stabilized. Reference margins for the Plastics & Chemicals segment declined, particularly for EPS, although they are expected to gradually recover.

In line with our commitment to improve our Company’s competitiveness, we made significant progress during the first quarter of the year in achieving structural cost reductions and reinforcing our balance sheet. Currently, we have reached annualized benefits of \$60 million and foresee ourselves continuing this momentum.

We are prioritizing our free cash flow with the goal of maintaining healthy leverage levels, as such we began the year with disciplined and prudent CAPEX spending. Despite the increase in Net Working Capital resulting from rising raw material prices and sequential volume growth, we remain committed to achieve our target leverage ratio of 2.5 times by year-end.”



Jorge Young
CEO

Overview

(U.S.\$ unless otherwise noted)

Alpek reached 1.2 million tons of volume, marking a 4% increase compared to the same period last year, and a 9% increase compared to the previous quarter, which typically experiences seasonal fluctuations. The growth in volume was primarily driven by the Polyester segment, as customers anticipated heightened demand, as well as the increase in the Company’s PTA exports.

In the Polyester segment, global PET reference margins reflected some improvement compared to the second half of 2023, remaining stable throughout the quarter and close to Guidance figures. Asian integrated reference margins averaged \$288 per ton for the quarter (+1% QoQ), while average Chinese reference margins were at \$154 per ton (-1% QoQ). U.S. average reference Paraxylene prices increased by 5% QoQ to an average of \$1,293 per ton. The spread between North American and Asian prices increased by 28% on quarterly basis, to an average of \$230 per ton, yet remaining below the YoY (-13%) spread.

For the Plastics & Chemicals segment, North American reference margins for PP and EPS decreased to an average of \$0.15 per pound (-12% QoQ) and \$0.18 per pound (-32% QoQ), respectively, impacted by a spike in raw material prices. Average Propylene reference prices rose to \$0.55 per pound (+18% QoQ), while average reference Styrene prices were \$0.58 per pound (+25% QoQ).

Structural Cost Reduction Progress

The Company is on track with its structural cost reduction strategy, achieving a strong progress of 80%. Currently, Alpek has realized approximately \$60 million cost reduction savings on an annualized basis from footprint optimization, as well as more competitive electricity agreements, and partially to the organizational restructuring of the Polyester business, which began in 4Q23.

Alpek estimates savings of \$75 million on a run-rate basis from the combined execution of these initiatives. The Company expects to face the cost associated with the restructuring during the first half of the year, as well as assess further efficiency opportunities.

Improvement in ESG Ratings

The Company continues to make considerable progress related to its ESG goals and strategies. Recently, CDP updated Alpek's Supply Chain rating to B- from D given the Company's progress on the topic, such as SBTi's Scope 3 target approval, which has gained greater relevance.

Additionally, the Sustainalytics risk rating improved by 23% to a score of 20 as a result of enhanced disclosure in material environmental KPIs and the expansion of programs for employee safety, integrity, and health. With this improvement, we are now in the top decile for our industry.

Annual Shareholders' Meeting

During the Annual Shareholders' Meeting, which took place on March 6, 2024, current board members were ratified for another term and Mr. Álvaro Fernández Garza was appointed Chairman of the Board. Former Chairman, Mr. Armando Garza Sada, had a distinguished career as Alpek Chairman since 2011, and will continue to serve as a Board member.

Outlook

As 2024 progresses, it is foreseen that the petrochemical industry will undergo a slight demand recovery heading towards a more stable year. Relevant reference margins remain pressured, which the Company has considered for its Outlook and Alpek is confident it will be able to meet its full-year Guidance. Furthermore, the Company continues on-track with its structural cost reduction initiatives and will further assess additional opportunities that will be carried out throughout the year.

FINANCIAL RESULTS

EBITDA

(U.S.\$ million, unless otherwise noted)

	1Q24	4Q23	1Q23	QoQ%	YoY%
Reported EBITDA	168	53	187	217	(10)
Inventory Adj. & Carry Fwd Effects	(18)	31	1	(156)	(1,819)
Others	3	82	19	(96)	(82)
Comparable EBITDA	154	167	207	(8)	(26)

Comparable EBITDA was \$154 million (-26% YoY and -8% QoQ), partly due to a stronger volume, particularly in the Polyester segment, stable PET reference margins, and pressured P&C reference margins.

Reported EBITDA was \$168 million (-10% YoY and +217% QoQ). This included a combined inventory adjustment and carry forward effects of \$18 million. Additionally, there was a non-recurring effect from the organizational restructuring of the Polyester segment of \$3 million.

Note: As of 2024, Alpek is no longer considering hyperinflation from Argentina as an extraordinary effect for Comparable EBITDA.

INCOME STATEMENT

(U.S.\$ million, unless otherwise noted)

	1Q24	4Q23	1Q23	QoQ%	YoY%
Total Revenues	1,903	1,691	2,062	13	(8)
Gross Profit	166	68	193	144	(14)
Operating expenses and others	(72)	(646)	(117)	89	39
Operating Income (loss)	95	(578)	76	116	25
Financial cost, net	(46)	(51)	(20)	10	(129)
Share of losses of associates	(1)	(8)	(1)	90	(5)
Income tax	(28)	9	(36)	(410)	22
Consolidated Net Income (loss)	20	(629)	19	103	5
Controlling interest	8	(635)	(6)	101	246
Earnings per Share (U.S. \$)	0.00	(0.30)	0.00	101	246
Avg. Outstanding Shares (million)*	2,107	2,107	2,107	-	-

*The same number of equivalent shares are considered in the periods presented

Revenues were \$1.90 billion (-8% YoY and +13% QoQ) as a stronger consolidated volume offset higher feedstock prices.

Operating Income was \$95 million (+25% YoY and +116% QoQ).

Net Income Attributable to the Controlling Interest was \$20 million, primarily due to a positive operating income.

CASH FLOW

(U.S.\$ million, unless otherwise noted)

	1Q24	4Q23	1Q23	QoQ%	YoY%
EBITDA	168	53	187	217	(10)
Net Working Capital & Others	(160)	163	(66)	(198)	(142)
CAPEX	(34)	(112)	(52)	70	35
Financial Expenses	(36)	(46)	(42)	22	13
Income Tax	(32)	(57)	(57)	44	43
Dividends	-	(15)	(185)	100	100
Payment to affiliated companies	(1)	(1)	-	(63)	-
Other Sources / Uses	17	(39)	(8)	143	302
Decrease (Increase) in Net Debt	(78)	(54)	(223)	(45)	65

Net Working Capital (NWC) of -\$160 million, mainly due to an increase in raw material prices and incremental volume versus the previous quarter.

CAPEX of \$34 million comprised mostly from scheduled maintenance, in line with the Guidance of \$200 million.

Income Tax was \$32 million, an improvement from the previous quarter (+43% YoY). A favorable reduction from last year's figures is expected throughout the year.

NET DEBT & LEVERAGE

(U.S.\$ million and comparable to 1Q23, unless otherwise noted)

	1Q24	4Q23	1Q23	QoQ%	YoY%
Net Debt	1,807	1,729	2,082	5	(13)
EBITDA (LTM)	495	514	1,186	(4)	(58)
Net Debt / EBITDA (LTM)	3.7	3.4	1.8		

As of March 31, 2024, **Consolidated Net Debt** was \$1.81 billion, down 13%. Gross Debt was \$2.14 billion and Cash was \$330 million, including restricted cash. For 1Q24, Net Debt to EBITDA was 3.7x and Interest Coverage was 3.3x. Alpek remains committed to lowering the leverage ratio to 2.5x.

POLYESTER RESULTS

(PTA, PET Resin, PET Sheet, & rPET: 73% of Alpek's Net Sales)

U.S.\$ million and comparable to 1Q23, unless otherwise noted

	1Q24	4Q23	1Q23	QoQ%	YoY%
Volume (ktons)	990	907	939	9	6
Production (ktons)	1,212	1,150	1,172	5	3
Revenues	1,395	1,235	1,490	13	(6)
Reported EBITDA	109	21	91	424	21
Inventory Adj. & Carry Fwd Effects	(6)	26	23	(121)	(124)
Others	3	75	19	(96)	(82)
Comparable EBITDA	107	122	133	(12)	(19)

Volume was 990 ktons in 1Q24, a notable improvement of +9% QoQ and +6%, partially as first quarter volume typically tends to be higher than fourth quarter volume. The improvement was also driven by demand recovery and the growth of PTA exports. These results align with our Guidance figures.

Comparable EBITDA reached \$107 million (-19%) partially due to reference margins declining from historical highs in previous years. When comparing versus the previous quarter, the disconnection between North American and Asian Paraxylene prices increased to an average of \$230 per ton (+28% QoQ) while average Asian PET reference margins remained at similar levels of \$288 per ton (+1% QoQ). Average Chinese PET reference margins decreased to \$154 per ton (-1% QoQ).

Average U.S. reference Paraxylene prices increased by 5% QoQ, which resulted in a combined non-cash inventory and a carry-forward effect of \$6 million.

Reported EBITDA was \$109 million (+21%) as there were less extraordinary effects in the first quarter of 2024 than both in the first and last quarter of 2023.

PLASTICS & CHEMICALS (P&C) RESULTS

(PP, EPS, & Other products: 21% of Alpek's Net Sales)

U.S.\$ million and comparable to 1Q23, unless otherwise noted

	1Q24	4Q23	1Q23	QoQ%	YoY%
Volume (ktons)	212	193	222	10	(5)
Production (ktons)	210	189	209	11	-
Revenues	398	342	433	17	(8)
Reported EBITDA	57	31	99	85	(43)
Inventory Adj. & Carry Fwd Effects	(14)	5	(22)	(377)	38
Others	-	7	-	(100)	(100)
Comparable EBITDA	43	43	77	-	(44)

Volume was 212 ktons in 1Q24, a notable increase of 10% quarter-over-quarter given the seasonality of the business, however it decreased on an annual basis (-5%) as some demand industries (i.e. construction) remained under pressure due to high interest rates and prevailing macroeconomic conditions.

Comparable EBITDA was \$43 million, flat when compared to the previous quarter, and 44% lower year-over-year resulting from tighter reference margins, particularly for EPS (-32% QoQ).

Reported EBITDA was \$57 million (-43%), mainly due to high raw material prices in the segment. Propylene increased to 55 cpp (+18% QoQ) and Styrene to 58 cpp (+25% QoQ), resulting in a combined inventory and carry-forward effect of \$14 million.

ABOUT ALPEK

Alpek is a leading petrochemical company operating two business segments: “Polyester” (Purified Terephthalic Acid (PTA), Polyethylene Terephthalate (PET), & recycled PET (rPET)), and “Plastics & Chemicals” (polypropylene, expandable styrenics, and other specialty and industrial chemicals). Alpek is a leading producer of PTA, PET Resin & PET Sheet worldwide, a leading rPET producer in the Americas, the third-largest expandable polystyrene manufacturer worldwide, and the only producer of polypropylene in Mexico.

NOTE ON FORWARD LOOKING STATEMENTS

This release contains forward-looking information based on numerous variables and assumptions that are inherently uncertain. They involve judgments with respect to, among other things, future economic, competitive, and financial market conditions and future business decisions, all of which are difficult or impossible to predict accurately. Accordingly, results could vary from those set forth in this release. The report presents unaudited financial information based on International Financial Reporting Standards (IFRS). Figures are stated in nominal Mexican pesos (\$) and in current U.S. dollars (U.S. \$), as indicated. Where applicable, peso amounts were translated into U.S. dollars using the average exchange rate of the months during which operations were recorded. Financial ratios are calculated in U.S. dollars. Due to the rounding up of figures, small differences may occur when calculating percent changes from one period to the other.

APPENDIX A – ADDITIONAL FINANCIAL INFORMATION

TABLE 1 PRICE CHANGES (%)	QoQ	YoY
Polyester		
Avg. Ps. Prices	(1)	(19)
Avg. U.S. \$ Prices	4	(11)
Plastics & Chemicals		
Avg. Ps. Prices	2	(12)
Avg. U.S. \$ Prices	6	(3)
Total		
Avg. Ps. Prices	(1)	(19)
Avg. U.S. \$ Prices	3	(11)

TABLE 2 REVENUES	1Q24	4Q23	1Q23	QoQ%	YoY%
Total Revenues					
Ps. Million	32,349	29,887	38,574	8	(16)
U.S. \$ Million	1,903	1,691	2,062	13	(8)
Domestic Revenues					
Ps. Million	10,249	9,731	12,057	5	(15)
U.S. \$ Million	603	553	644	9	(6)
Foreign Revenues					
Ps. Million	22,100	20,156	26,517	10	(17)
U.S. \$ Million	1,300	1,138	1,418	14	(8)
Foreign / Total (%)	68	67	69		

TABLE 3 OP. INCOME (Loss)	1Q24	4Q23	1Q23	QoQ %	YoY%
Operating Income (Loss)					
Ps. Million	1,608	(9,924)	1,438	116	12
U.S. \$ Million	95	(578)	76	116	25

TABLE 4 COMPARABLE EBITDA	1Q24	4Q23	1Q23	QoQ%	YoY%
------------------------------------	-------------	-------------	-------------	-------------	-------------

Reported EBITDA					
Ps. Million	2,856	970	3,505	194	(19)
U.S. \$ Million	168	53	187	217	(10)
Adjustments*					
Ps. Million	(243)	1,961	370	(112)	(166)
U.S. \$ Million	(14)	114	20	(113)	(171)
Comparable EBITDA					
Ps. Million	2,613	2,931	3,875	(11)	(33)
U.S. \$ Million	154	167	207	(8)	(26)

*Inventory adjustments, carry-forward effects, and non-operating, one-time (gains) losses

TABLE 5 FINANCIAL COST, NET (U.S.\$ million)	1Q24	4Q23	1Q23	QoQ%	YoY%
--	-------------	-------------	-------------	-------------	-------------

Financial Expenses	(55)	(58)	(51)	6	(6)
Financial Income	28	33	9	(14)	214
Net Financial Expenses	(26)	(25)	(42)	(4)	38
Fx Gains (Losses)	(20)	(26)	22	24	(189)
Financial Cost, Net	(46)	(51)	(20)	10	(129)

TABLE 6 | STATEMENT OF FINANCIAL POSITION & FINANCIAL RATIOS (U.S.\$ million)

	1Q24	4Q23	1Q23	QoQ%	YoY%
Assets					
Cash and cash equivalents	312	438	293	(29)	7
Trade accounts receivable	819	740	855	11	(4)
Inventories	1,431	1,381	1,722	4	(17)
Other current assets	340	343	335	(1)	2
Total current assets	2,902	2,902	3,204	-	(9)
Investment in associates and others	18	18	507	(4)	(97)
Property, plant and equipment, net	2,402	2,424	2,472	(1)	(3)
Goodwill and intangible assets, net	200	207	223	(3)	(10)
Other non-current assets	508	527	539	(4)	(6)
Total assets	6,030	6,078	6,944	(1)	(13)
Liabilities and stockholders' equity					
Debt					
Debt	18	41	578	(56)	(97)
Suppliers	1,483	1,459	1,300	2	14
Other current liabilities	231	271	399	(15)	(42)
Total current liabilities	1,732	1,771	2,277	(2)	(24)
Debt (include debt issuance costs)	1,921	1,933	1,613	(1)	19
Employees' benefits	50	52	55	(4)	(10)
Other long-term benefits	339	356	413	(5)	(18)
Total liabilities	4,042	4,112	4,358	(2)	(7)
Total stockholders' equity	1,988	1,967	2,585	1	(23)
Total liabilities and stockholders' equity	6,030	6,078	6,944	(1)	(13)
Net Debt					
Net Debt	1,807	1,729	2,082		
Net Debt / EBITDA*	3.7	3.4	1.8		
Interest Coverage*	3.3	3.4	8.2		

* Times: last 12 months

POLYESTER

TABLE 7 REVENUES	1Q24	4Q23	1Q23	QoQ%	YoY%
Total Revenues					
Ps. Million	23,710	21,845	27,858	9	(15)
U.S. \$ Million	1,395	1,235	1,490	13	(6)
Domestic Revenues					
Ps. Million	4,868	4,720	5,498	3	(11)
U.S. \$ Million	287	268	294	7	(3)
Foreign Revenues					
Ps. Million	18,842	17,125	22,360	10	(16)
U.S. \$ Million	1,109	967	1,196	15	(7)
Foreign / Total (%)	79	78	80		

TABLE 8 OP. INCOME (LOSS)	1Q24	4Q23	1Q23	QoQ%	YoY%
Operating Income (Loss)					
Ps. Million	825	(10,273)	(143)	108	677
U.S. \$ Million	49	(598)	(9)	108	663

TABLE 9 COMPARABLE EBITDA	1Q24	4Q23	1Q23	QoQ%	YoY%
Reported EBITDA					
Ps. Million	1,859	402	1,702	363	9
U.S. \$ Million	109	21	91	424	21
Adjustments*					
Ps. Million	(38)	1,748	785	(102)	(105)
U.S. \$ Million	(2)	101	42	(102)	(105)
Comparable EBITDA					
Ps. Million	1,821	2,149	2,487	(15)	(27)
U.S. \$ Million	107	122	133	(12)	(19)

*Inventory adjustments, carry-forward effects, and non-operating, one-time (gains) losses

PLASTICS & CHEMICALS

TABLE 10 REVENUES	1Q24	4Q23	1Q23	QoQ%	YoY%
Total Revenues					
Ps. Million	6,773	6,022	8,090	12	(16)
U.S. \$ Million	398	342	433	17	(8)
Domestic Revenues					
Ps. Million	3,551	3,040	4,227	17	(16)
U.S. \$ Million	209	173	226	21	(8)
Foreign Revenues					
Ps. Million	3,222	2,981	3,863	8	(17)
U.S. \$ Million	190	169	207	12	(8)
Foreign / Total (%)	48	49	48		

TABLE 11 OP. INCOME (LOSS)	1Q24	4Q23	1Q23	QoQ%	YoY%
Operating Income (Loss)					
Ps. Million	753	325	1,634	132	(54)
U.S. \$ Million	44	18	87	141	(49)

TABLE 12 COMPARABLE EBITDA	1Q24	4Q23	1Q23	QoQ%	YoY%
Reported EBITDA					
Ps. Million	964	542	1,856	78	(48)
U.S. \$ Million	57	31	99	85	(43)
Adjustments*					
Ps. Million	(233)	213	(415)	(209)	44
U.S. \$ Million	(14)	12	(22)	(211)	38
Comparable EBITDA					
Ps. Million	731	755	1,441	(3)	(49)
U.S. \$ Million	43	43	77	-	(44)

*Inventory adjustments, carry-forward effects, and non-operating, one-time (gains) losses

APPENDIX B – FINANCIAL STATEMENTS

ALPEK, S.A.B. DE C.V. and Subsidiaries CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Millions of Mexican pesos)	Mar-24	Dec-23	Mar-23	QoQ%	YoY%
ASSETS					
CURRENT ASSETS:					
Cash and cash equivalents	5,190	7,391	5,286	(30)	(2)
Restricted cash	8	8	10	(10)	(23)
Trade accounts receivable	13,662	12,507	15,474	9	(12)
Other accounts and notes receivable	4,341	4,511	4,379	(4)	(1)
Inventories	23,872	23,322	31,169	2	(23)
Other current assets	1,332	1,285	1,683	4	(21)
Total current assets	48,405	49,024	58,001	(1)	(17)
NON-CURRENT ASSETS:					
Restricted cash	310	314	337	(1)	(8)
Investment in associates and others	294	310	9,175	(5)	(97)
Property, plant and equipment, net	40,058	40,952	44,755	(2)	(10)
Goodwill and intangible assets	3,341	3,494	4,034	(4)	(17)
Other non-current assets	8,166	8,590	9,414	(5)	(13)
Total assets	100,574	102,684	125,716	(2)	(20)
LIABILITIES AND STOCKHOLDERS' EQUITY					
CURRENT LIABILITIES:					
Debt	301	689	10,462	(56)	(97)
Suppliers	24,726	24,650	23,542	-	5
Other current liabilities	3,860	4,572	7,227	(16)	(47)
Total current liabilities	28,887	29,911	41,231	(3)	(30)
NON-CURRENT LIABILITIES:					
Debt (includes debt issuance cost)	32,041	32,648	29,195	(2)	10
Deferred income taxes	1,939	2,024	3,115	(4)	(38)
Other non-current liabilities	3,715	3,999	4,365	(7)	(15)
Employee benefits	835	880	1,003	(5)	(17)
Total liabilities	67,417	69,462	78,909	(3)	(15)
STOCKHOLDERS' EQUITY:					
Controlling interest:					
Capital stock	6,019	6,019	6,020	-	-
Share premium	8,909	8,909	8,914	-	-
Contributed capital	14,928	14,928	14,934	-	-
Earned surplus	13,569	13,764	26,913	(1)	(50)
Total controlling interest	28,497	28,692	41,847	(1)	(32)
Non-controlling interest	4,660	4,530	4,960	3	(6)
Total stockholders' equity	33,157	33,222	46,807	-	(29)
Total liabilities and stockholders' equity	100,574	102,684	125,716	(2)	(20)

ALPEK, S.A.B. DE C.V. and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME

	1Q24	4Q23	1Q23	QoQ%	YoY%
(millions of Mexican pesos)					
Revenues	32,349	29,887	38,574	8	(16)
Domestic	10,249	9,731	12,057	5	(15)
Export	22,100	20,156	26,517	10	(17)
Cost of sales	(29,521)	(28,654)	(34,974)	(3)	16
Gross profit	2,828	1,233	3,600	129	(21)
Operating expenses and others	(1,220)	(11,157)	(2,162)	89	44
Operating income (loss)	1,608	(9,924)	1,438	116	12
Financial result, net	(786)	(925)	(376)	15	(109)
Equity in income of associates and joint ventures	(15)	(145)	(16)	90	5
Income (Loss) before taxes	807	(10,994)	1,046	107	(23)
Income taxes	(477)	162	(682)	(393)	30
Consolidated net income (loss)	330	(10,832)	364	103	(9)
Income (loss) attributable to Controlling interest	137	(10,939)	(91)	101	251
Income (loss) attributable to Non-controlling interest	193	107	455	80	(58)