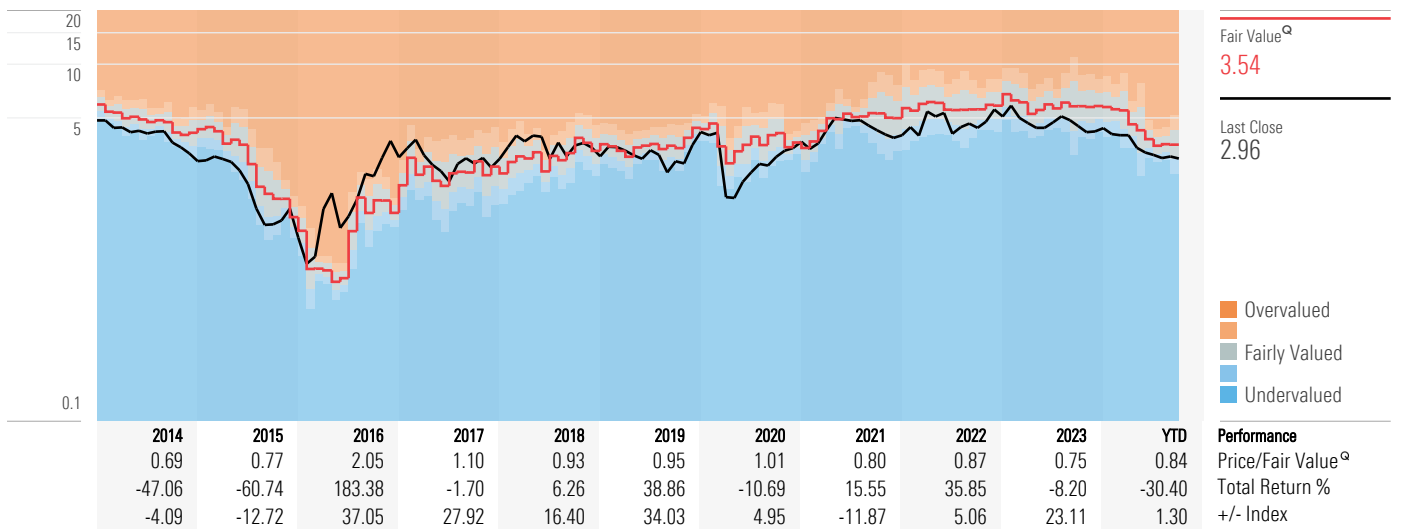


# Gerdau SA XGGB ★★★★★ Q 6 Sep 2024 22:39, UTC

<b>Economic Moat</b> <sup>Q</sup>	<b>Uncertainty</b> <sup>Q</sup>	<b>Price/Fair Value</b> <sup>Q</sup>	<b>ESG Risk Rating Assessment</b> <sup>1</sup>	<b>Trailing Dividend Yield %</b>	<b>Market Cap</b>	<b>Investment Style</b>	<b>Sector</b>	<b>Industry</b>
None	Very High	0.84	7 Aug 2024 05:00, UTC	5.94	—	Large Value	Basic Materials	Steel



As of 06 Sep 2024 | Index: Morningstar Brazil GR BRL. Fair Value data as of 6 Sep 2024 00:00, UTC.

<sup>1</sup>The ESG Risk Rating Assessment is a representation of Sustainalytics' ESG Risk Rating. Lee Davidson, Chief Analytics Officer for Morningstar, Inc, oversees the methodology that supports Quantitative Fair Value Estimates and Quantitative Star Ratings. Mr. Davidson is guided by the Morningstar, Inc. Code of Ethics in carrying out his responsibilities. For information regarding Conflicts of Interests, visit <http://global.morningstar.com/equitydisclosures>.

## Key Metrics as of 5 Sep 2024

Metrics	Value	Percentile in Sector
Earnings Yield (%)	13.1	94.0
Sales Yield (%)	167.6	83.0
Book Value Yield (%)	143.6	79.0
Return on Assets (%)*	6.5	86.0
Revenue(Bil)*	11.5	95.0
Market Value (Bil)	6.6	92.0
Enterprise Value (Bil)	7.9	91.0
EV/MV Ratio	1.2	72.0
Volatility TTM (%)	21.9	14.0
Drawdown TTM (%)	16.0	10.0
Volume (Mil)	11.7	95.0

\*30 Jun 2024

## Business Description

Gerdau SA produces steel and steel products. The company operates in civil construction, agriculture, automotive, iron ore, exports, research and development, and home steel products sectors. It offers products such as nails, rebar, columns, billets, slabs, tribar tutor, mechanical construction bars, reinforced steel locks. The company's geographical segment includes Brazil Operations; North America Operations; South America Operations as well as Special Steel Operations. It derives majority of the revenue from the North America Operations segment.

## Valuation <sup>Q</sup> as of 6 Sep 2024

Gerdau achieves a 4-star quantitative star rating based on Morningstar's equity model. This reflects the company's valuation and uncertainty scores under this assessment system.

The Quantitative Fair Value estimate is 3.66, above the previous closing price of 3.04. The stock has been trading between a 34.01% and 13.41% discount to its quantitative fair value over the past year. The stock's current valuation rating sits at the 70th percentile in the coverage universe and 85th percentile in the basic materials sector.

The quantitative uncertainty rating for Gerdau is High. Our quantitative star rating last differed from the current rating on 08/26/2024; the uncertainty rating last differed on 08/28/2024. The previous ratings were 3 and Very High, respectively.

The main drivers of the company's valuation and uncertainty are its earnings yield and volatility. The earnings yield of 13.10% falls at the 90th percentile in the equity universe and the 94th percentile in its sector. The annualized trailing 12-month volatility of 21.91% corresponds to the 24th percentile overall and the 14th percentile in the industry.

## Economic Moat <sup>Q</sup> as of 6 Sep 2024

Quantitatively, we do not believe Gerdau has an economic moat. Its moat score of 0.26 corresponds to the 26th percentile in the basic materials sector. Furthermore, this rating has not changed over the past year, while the company's moat score fell from its maximum of 0.49 in this period (score of 1 indicates greatest economic moat).

The company also maintains a quantitative financial health rating of Moderate. Its score sits at the 61st percentile overall and the 77th percentile in the sector.

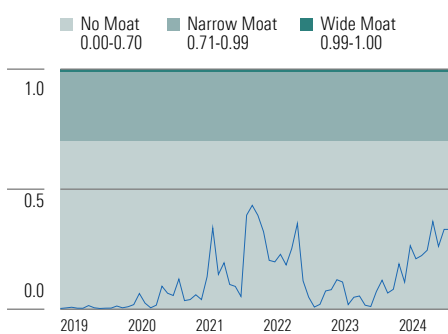
Examining the company's financials and market statistics, we find these ratings are principally driven by its book value yield and enterprise value-to-market value ratio. The book value yield is 143.64%, sitting at the 79th percentile in the basic materials sector. The company's enterprise value-to-market value ratio is 1.20, corresponding to the 64th percentile in the equity coverage universe and the 72nd percentile in the sector.

## Fundamentals as of 6 Sep 2024

Gerdau maintains earnings per share of 2.41. The company further earns a return on invested capital of 8.34%. The shares offer a dividend yield of 5.79%. These values are calculated over a trailing 12-month period.

As of last market close, Gerdau has a price-to-earnings ratio of 7.94, falling below the 18th percentile in its sector (where a lower percentile means a lower ratio) and ranging between 5.01 and 7.96 over the past year. The company's price-to-free cash flow ratio is 12.17, falling at the 45th percentile in its sector and ranging between 6.66 and 14.34 over the past year.

## Economic Moat <sup>Q</sup> History as of 6 Sep 2024



# Gerdau SA XGGB ★★★★★ Q 6 Sep 2024 22:39, UTC

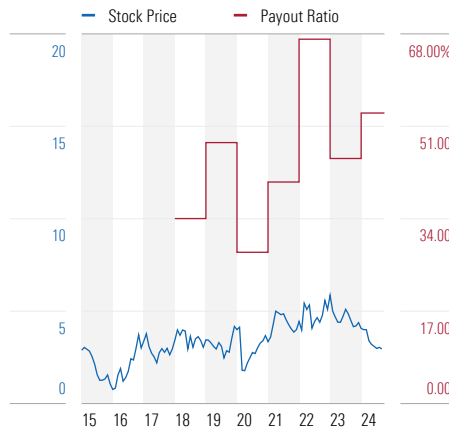
<b>Economic Moat</b> <sup>Q</sup>	<b>Uncertainty</b> <sup>Q</sup>	<b>Price/Fair Value</b> <sup>Q</sup>	<b>ESG Risk Rating Assessment</b> <sup>1</sup>	<b>Trailing Dividend Yield %</b>	<b>Market Cap</b>	<b>Investment Style</b>	<b>Sector</b>	<b>Industry</b>
None	Very High	0.84	7 Aug 2024 05:00, UTC	5.94	—	Large Value	Basic Materials	Steel

## Earnings as of 5 Sep 2024

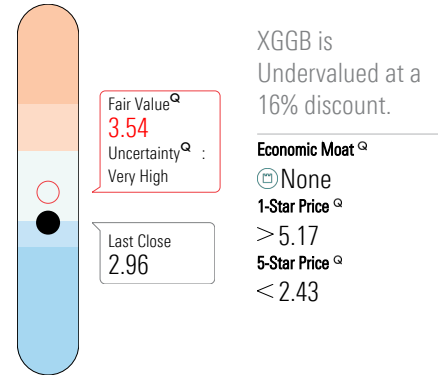
Earnings	%	Percentile in Sector
Dividend Yield*	5.8	85.0
Payout Ratio*	53.6	64.0
Price to Earnings	7.9	18.0
Price to Cash Flow	12.2	45.0
ROIC**	8.3	84.0

\*30 Aug 2024  
\*\*30 Jun 2024

## Dividends as of 6 Sep 2024



## Valuation <sup>Q</sup> as of 6 Sep 2024



## Contact

Avenida Dra. Ruth Cardoso 8,501 - 8th Floor, Sao Paulo, SP 05425-070  
T +55 1130946300  
inform@gerdau.com.br  
<https://www.gerdau.com>

## Financials (Fiscal Year End 31 Dec 2024)

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	06/2024	Fiscal
42.55	43.58	37.65	36.92	46.16	39.64	43.81	78.35	82.41	68.92	64.60	Revenue (Bil)
2.50	1.81	1.35	2.04	4.46	3.22	5.52	20.02	16.60	9.89	6.80	Operating Income (Bil)
5.88	4.14	3.59	5.53	9.67	8.13	12.59	25.55	20.14	14.35	14.35	Operating Margin (%)
1.40	-4.55	-2.89	-0.36	2.30	1.20	2.37	15.49	11.43	7.50	5.06	Net Income (Bil)
0.65	-2.13	-1.35	-0.17	1.06	0.56	1.10	7.17	5.16	3.55	2.40	Diluted Earnings/Share
2.57	7.16	3.52	2.08	2.00	1.64	6.41	12.52	11.15	11.14	8.73	Operating Cash Flow (Bil)
2.41	2.45	1.38	0.91	1.26	1.85	1.81	3.19	4.48	5.34	5.43	Capital Spending (Bil)
1.05	3.06	1.73	2.12	3.47	-1.46	3.99	16.14	11.21	5.69	2.55	Free Cash Flow (Bil)
2.15	2.13	2.15	2.15	2.14	2.14	2.14	2.15	2.13	2.10	2.10	Avg Shares Outstand(Bil)

## Valuation as of 6 Sep 2024

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Current	Calendar
0.69	0.77	2.05	1.10	0.93	0.95	1.01	0.80	0.87	0.75	0.84	Price/Fair Value <sup>Q</sup>
0.46	0.18	0.66	0.64	0.61	0.96	0.98	0.98	0.73	0.72	0.52	Price/Sales
13.19	—	—	—	51.76	26.38	30.53	4.25	4.53	6.43	6.69	Price/Earnings
5.01	1.70	7.64	13.27	4.52	11.65	25.62	4.70	3.09	4.87	4.24	Price/Cash Flow
0.61	0.29	0.86	0.96	1.16	1.49	1.67	1.31	1.16	0.97	0.67	Price/Book

## Operating Performance (Fiscal Year End 31 Dec 2024)

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	06/2024	Fiscal (%)
2.31	-6.84	-4.64	-0.68	4.54	2.29	4.04	22.63	15.48	10.09	6.48	Return on Assets
4.49	-14.25	-10.38	-1.51	9.33	4.57	8.18	42.18	25.76	15.76	9.73	Return on Equity
4.24	-6.41	-3.79	0.99	7.41	4.23	6.46	30.43	20.40	13.04	8.34	Rtn on Invested Capital

## Dividends as of 6 Sep 2024

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Current	Calendar (%)
0.24	0.21	0.05	0.05	0.36	0.27	0.30	2.92	3.46	1.60	0.18	Dividend Per Share
2.67	5.28	0.44	0.60	2.63	1.43	1.34	11.23	12.46	36.54	5.94	Trailing Dividend Yield
0.00	0.00	0.49	0.00	0.67	0.30	0.00	0.00	—	0.39	0.00	Buyback Yield

# Appendix

**Economic Moat** <sup>®</sup>History as of 6 Sep 2024 (No Moat: 0.00-0.70, Narrow Moat: 0.70-0.99, Wide Moat: 0.99-1.00)

Year	January	February	March	April	May	June	July	August	September	October	November	December
2024	0.19	0.11	0.26	0.21	0.22	0.25	0.37	0.26	0.33	—	—	—
2023	0.08	0.12	0.11	0.02	0.05	0.06	0.02	0.01	0.07	0.12	0.07	0.08
2022	0.32	0.20	0.20	0.23	0.18	0.25	0.36	0.12	0.05	0.01	0.02	0.08
2021	0.06	0.04	0.14	0.34	0.14	0.19	0.10	0.10	0.05	0.39	0.43	0.39
2020	0.01	0.02	0.07	0.03	0.01	0.02	0.10	0.07	0.06	0.13	0.04	0.04
2019	0.00	0.01	0.01	0.00	0.00	0.02	0.01	0.00	0.00	0.00	0.01	0.01

## Quantitative Equity Report Overview

The quantitative report on equities consists of data, statistics and quantitative equity ratings on equity securities. Morningstar, Inc.'s quantitative equity ratings are forward looking and are generated by a statistical model that is based on Morningstar Inc.'s analyst-driven equity ratings and quantitative statistics. Given the nature of the quantitative report and the quantitative ratings, there is no one analyst in which a given report is attributed to; however, Mr. Lee Davidson, Head of Quantitative Research for Morningstar, Inc., is responsible for overseeing the methodology that supports the quantitative equity ratings used in this report. As an employee of Morningstar, Inc., Mr. Davidson is guided by Morningstar, Inc.'s Code of Ethics and Personal Securities Trading Policy in carrying out his responsibilities.

### Quantitative Equity Ratings

Morningstar's quantitative equity ratings consist of: (i) Quantitative Fair Value Estimate, (ii) Quantitative Star Rating, (iii) Quantitative Uncertainty, (iv) Quantitative Economic Moat, and (v) Quantitative Financial Health (collectively the "Quantitative Ratings").

The Quantitative Ratings are calculated daily and derived from the analyst-driven ratings of a company's peers as determined by statistical algorithms. Morningstar, Inc. ("Morningstar", "we", "our") calculates Quantitative Ratings for companies whether or not it already provides analyst ratings and qualitative coverage. In some cases, the Quantitative Ratings may differ from the analyst ratings because a company's analyst-driven ratings can significantly differ from other companies in its peer group.

i. **Quantitative Fair Value Estimate:** Intended to represent Morningstar's estimate of the per share dollar amount that a company's equity is worth today. Morningstar calculates the Quantitative Fair Value Estimate using a statistical model derived from the Fair Value Estimate Morningstar's equity analysts assign to companies. Please go to <http://global.morningstar.com/equitydisclosures> for information about Fair Value Estimate Morningstar's equity analysts assign to companies.

ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.

**Narrow** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.

**Wide** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.

**None** – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.

iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.

★ – the stock is overvalued with a reasonable margin of safety.

*Log (Quant FVE/Price) < -1\*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) < -1.5\*Quantitative Uncertainty*

★★ – the stock is somewhat overvalued.

*Log (Quant FVE/Price) between (-1\*Quantitative Uncertainty, -0.5\*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-1.5\*Quantitative Uncertainty, -0.75\*Quantitative Uncertainty)*

★★★ – the stock is approximately fairly valued.

*Log (Quant FVE/Price) between (-0.5\*Quantitative Uncertainty, 0.5\*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-0.75\*Quantitative Uncertainty, 0.75\*Quantitative Uncertainty)*

★★★★ – the stock is somewhat undervalued.

*Log (Quant FVE/Price) between (0.5\*Quantitative Uncertainty, 1\*Quantitative*

*Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (0.75\*Quantitative Uncertainty, 1.5\*Quantitative Uncertainty)*

★★★★★ – the stock is undervalued with a reasonable margin of safety.

*Log (Quant FVE/Price) > 1\*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) > 1.5\*Quantitative Uncertainty*

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

**Low** – the interquartile range for possible fair values is less than 10%

**Medium** – the interquartile range for possible fair values is less than 15% but greater than 10%

**High** – the interquartile range for possible fair values is less than 35% but greater than 15%

**Very High** – the interquartile range for possible fair values is less than 80% but greater than 35%

**Extreme** – the interquartile range for possible fair values is greater than 80%

v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

**Weak** – assigned when Quantitative Financial Health < 0.2

**Moderate** – assigned when Quantitative Financial Health is between 0.2 and 0.7

**Strong** – assigned when Quantitative Financial Health > 0.7

### Other Definitions

i. **Last Close** – Price of the stock as of the close of the market of the last trading day before date of the report.

ii. **Quantitative Valuation** – Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.

**Undervalued – Last Price** is below Morningstar's quantitative fair value estimate.

**Fairly Valued – Last Price** is in line with Morningstar's quantitative fair value estimate.

**Fairly Valued – Last Price** is in line with Morningstar's quantitative fair value estimate.

**Overvalued – Last Price** is above Morningstar's quantitative fair value estimate.

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Sustainalytics analyzes over 1,300 data points to assess a company's exposure to and management of ESG risks. In other words, ESG Risk Ratings measures a company's unmanaged ESG Risks represented as a quantitative score. Unmanaged Risk is measured on an open-ended scale starting at zero (no risk) with lower scores representing less unmanaged risk and, for 95% of cases, the unmanaged ESG Risk score is below 50.

Based on their quantitative scores, companies are grouped into one of five Risk Categories (negligible, low, medium, high, severe). These risk categories are absolute, meaning that a 'high risk' assessment reflects a comparable degree

of unmanaged ESG risk across all subindustries covered.

The ESG Risk Rating Assessment is a visual representation of Sustainalytics ESG Risk Categories on a 1 to 5 scale. Companies with Negligible Risk = 5 Globes, Low Risk = 4, Medium Risk = 3 Globes, High Risk = 2 Globes, Severe Risk = 1 Globe. For more information, please visit [sustainalytics.com/esg-ratings/](https://sustainalytics.com/esg-ratings/)

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