
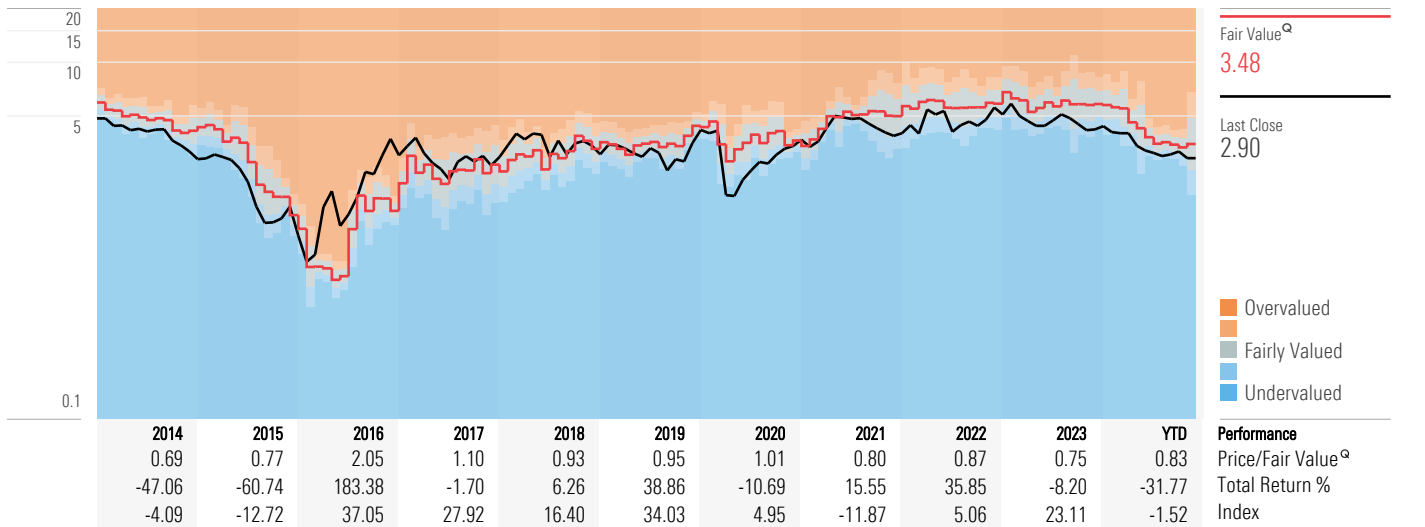


Gerdau SA XGGB ★★★ Q 6 Nov 2024 23:37, UTC

Economic Moat ^Q	Uncertainty ^Q	Price/Fair Value ^Q	ESG Risk Rating Assessment ¹	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
None	Very High	0.83	 2 Oct 2024 05:00, UTC	6.07	—	Large Value	Basic Materials	Steel



As of 06 Nov 2024 | Index: Morningstar Brazil GR BRL. Fair Value data as of 6 Nov 2024 00:00, UTC.

¹The ESG Risk Rating Assessment is a representation of Sustainalytics' ESG Risk Rating. Lee Davidson, Chief Analytics Officer for Morningstar, Inc, oversees the methodology that supports Quantitative Fair Value Estimates and Quantitative Star Ratings. Mr. Davidson is guided by the Morningstar, Inc. Code of Ethics in carrying out his responsibilities. For information regarding Conflicts of Interests, visit <http://global.morningstar.com/equitydisclosures>.

Key Metrics as of 5 Nov 2024

Metrics		Percentile in Sector
Earnings Yield (%)	13.1	94.0
Sales Yield (%)	167.7	83.0
Book Value Yield (%)	145.0	81.0
Return on Assets (%)*	6.5	86.0
Revenue(Bil)*	11.2	94.0
Market Value (Bil)	6.5	91.0
Enterprise Value (Bil)	7.8	91.0
EV/MV Ratio	1.2	72.0
Volatility TTM (%)	21.4	12.0
Drawdown TTM (%)	16.0	10.0
Volume (Mil)	12.0	95.0

*30 Jun 2024

Business Description

Gerdau SA produces steel and steel products. The company operates in civil construction, agriculture, automotive, iron ore, exports, research and development, and home steel products sectors. It offers products such as nails, rebar, columns, billets, slabs, tribar tutor, mechanical construction bars, reinforced steel locks. The company's geographical segment includes Brazil Operations; North America Operations; South America Operations as well as Special Steel Operations. It derives majority of the revenue from the North America Operations segment.

Valuation ^Q as of 7 Nov 2024

Gerdau achieves a 3-star quantitative star rating based on Morningstar's equity model. This reflects the company's valuation and uncertainty scores under this assessment system.

The Quantitative Fair Value estimate is 3.48, above the previous closing price of 2.90. The stock has been trading between a 32.13% and 5.41% discount to its quantitative fair value over the past year. The stock's current valuation rating sits at the 67th percentile in the coverage universe and 82nd percentile in the basic materials sector.

The quantitative uncertainty rating for Gerdau is Very High. Our quantitative star rating last differed from the current rating on 09/30/2024; the uncertainty rating last differed on 11/05/2024. The previous ratings were 4 and High, respectively.

The main drivers of the company's valuation and uncertainty are its earnings yield and EV-MV ratio. The earnings yield of 12.52% falls at the 90th percentile in the equity universe and the 94th percentile in its sector. The enterprise value-to-market value ratio of 1.13 corresponds to the 58th percentile overall and the 66th percentile in the industry.

Economic Moat ^Q as of 6 Nov 2024

With a Morningstar quantitative moat rating of None, the quantitative moat score for Gerdau falls at the 37th percentile in the basic materials sector and at the 40th in the equity coverage universe. The company has maintained its None quantitative moat rating for the last year.

We also assign a Moderate quantitative financial health rating to Gerdau. The company's raw score on this metric, termed Distance to Default, ranks at the 64th percentile overall and 79th in the basic materials sector. Furthermore, this financial health rating has stayed Moderate over the last year.

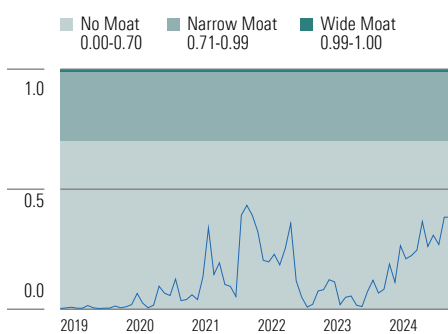
Supporting these ratings are the company's book value yield and enterprise value-to-market value ratio. The book value yield of 147.08%, ranks at the 83rd percentile in the covered equity universe and at the 81st percentile among its peers. Meanwhile, its enterprise value-to-market value ratio of 1.13, falls at the 58th percentile in the universe and the 66th percentile in the basic materials sector.

Fundamentals as of 7 Nov 2024

Gerdau maintains earnings per share of 2.3. The company further earns a return on invested capital of 10.44%. The shares offer a dividend yield of 6.07%. These values are calculated over a trailing 12-month period.


As of last market close, Gerdau has a price-to-earnings ratio of 8.01, falling below the 17th percentile in its sector (where a lower percentile means a lower ratio) and ranging between 5.15 and 8.26 over the past year. The company's price-to-free cash flow ratio is 5.85, falling at the 17th percentile in its sector and ranging between 5.85 and 14.34 over the past year.

Economic Moat ^Q History as of 6 Nov 2024



Gerdau SA XGGB ★★★

Q 6 Nov 2024 23:37, UTC

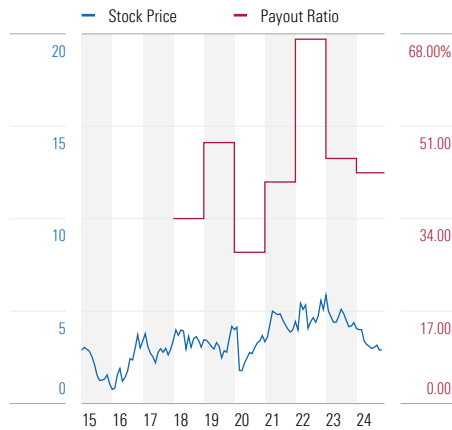
Economic Moat ^Q	Uncertainty ^Q	Price/Fair Value ^Q	ESG Risk Rating Assessment ¹	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
None	Very High	0.83	 2 Oct 2024 05:00, UTC	6.07	—	Large Value	Basic Materials	Steel

Earnings as of 5 Nov 2024

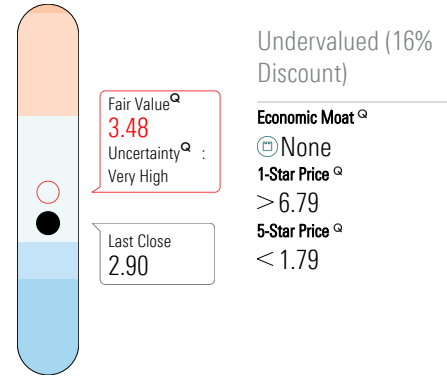
Earnings	%	Percentile in Sector
Dividend Yield*	6.1	88.0
Payout Ratio*	53.6	64.0
Price to Earnings	7.8	15.0
Price to Cash Flow	11.9	40.0
ROIC**	8.3	83.0

*31 Oct 2024
**30 Jun 2024

Dividends as of 6 Nov 2024



Valuation ^Q as of 6 Nov 2024



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Financials (Fiscal Year End 31 Dec 2024)

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	09/2024	Fiscal
42.55	43.58	37.65	36.92	46.16	39.64	43.81	78.35	82.41	68.92	64.92	Revenue (Bil)
2.50	1.81	1.35	2.04	4.46	3.22	5.52	20.02	16.60	9.89	6.52	Operating Income (Bil)
5.88	4.14	3.59	5.53	9.67	8.13	12.59	25.55	20.14	14.35	14.35	Operating Margin (%)
1.40	-4.55	-2.89	-0.36	2.30	1.20	2.37	15.49	11.43	7.50	2.04	Net Income (Bil)
0.65	-2.13	-1.35	-0.17	1.06	0.56	1.10	7.17	5.16	3.55	2.29	Diluted Earnings/Share
2.57	7.16	3.52	2.08	2.00	1.64	6.41	12.52	11.15	11.14	12.21	Operating Cash Flow (Bil)
2.41	2.45	1.38	0.91	1.26	1.85	1.81	3.19	4.48	5.34	5.61	Capital Spending (Bil)
1.05	3.06	1.73	2.12	3.47	-1.46	3.99	16.14	11.21	5.69	4.83	Free Cash Flow (Bil)
2.15	2.13	2.15	2.15	2.14	2.14	2.14	2.15	2.13	2.10	2.10	Avg Shares Outstand(Bil)

Valuation as of 6 Nov 2024

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Current	Calendar
0.69	0.77	2.05	1.10	0.93	0.95	1.01	0.80	0.87	0.75	0.83	Price/Fair Value ^Q
0.46	0.18	0.66	0.63	0.61	0.96	0.98	0.98	0.73	0.72	0.53	Price/Sales
13.19	—	—	—	52.86	26.38	30.53	4.25	4.53	6.43	7.11	Price/Earnings
5.01	1.70	7.64	13.26	4.52	11.65	25.62	4.70	3.09	4.87	3.29	Price/Cash Flow
0.61	0.29	0.86	0.96	1.16	1.49	1.67	1.31	1.16	0.97	0.66	Price/Book

Operating Performance (Fiscal Year End 31 Dec 2024)

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	09/2024	Fiscal (%)
2.31	-6.84	-4.64	-0.68	4.54	2.29	4.04	22.63	15.48	10.09	8.32	Return on Assets
4.49	-14.25	-10.38	-1.51	9.33	4.57	8.18	42.18	25.76	15.76	12.43	Return on Equity
4.24	-6.41	-3.79	0.99	7.41	4.23	6.46	30.43	20.40	13.04	10.44	Rtn on Invested Capital

Dividends as of 6 Nov 2024

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Current	Calendar (%)
0.24	0.21	0.05	0.05	0.36	0.27	0.30	2.92	3.46	1.60	0.18	Dividend Per Share
2.67	5.28	0.44	0.60	2.63	1.43	1.34	11.23	12.46	6.80	6.07	Trailing Dividend Yield
0.00	0.00	0.49	0.00	0.67	0.30	0.00	0.00	—	0.39	0.95	Buyback Yield

Appendix

Economic Moat [®]History as of 6 Nov 2024 (No Moat: 0.00-0.70, Narrow Moat: 0.70-0.99, Wide Moat: 0.99-1.00)

Year	January	February	March	April	May	June	July	August	September	October	November	December
2024	0.19	0.11	0.26	0.21	0.22	0.25	0.37	0.26	0.31	0.27	0.38	—
2023	0.08	0.12	0.11	0.02	0.05	0.06	0.02	0.01	0.07	0.12	0.07	0.08
2022	0.32	0.20	0.20	0.23	0.18	0.25	0.36	0.12	0.05	0.01	0.02	0.08
2021	0.06	0.04	0.14	0.34	0.14	0.19	0.10	0.10	0.05	0.39	0.43	0.39
2020	0.01	0.02	0.07	0.03	0.01	0.02	0.10	0.07	0.06	0.13	0.04	0.04
2019	0.00	0.01	0.01	0.00	0.00	0.02	0.01	0.00	0.00	0.00	0.01	0.01

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Quantitative Equity Ratings

Morningstar's quantitative equity ratings consist of: (i) Quantitative Fair Value Estimate, (ii) Quantitative Star Rating, (iii) Quantitative Uncertainty, (iv) Quantitative Economic Moat, and (v) Quantitative Financial Health (collectively the "Quantitative Ratings").

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i. **Quantitative Fair Value Estimate:** Intended to represent Morningstar's estimate of the per share dollar amount that a company's equity is worth today. Morningstar calculates the Quantitative Fair Value Estimate using a statistical model derived from the Fair Value Estimate Morningstar's equity analysts assign to companies. Please go to <http://global.morningstar.com/equitydisclosures> for information about Fair Value Estimate Morningstar's equity analysts assign to companies.

ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.

Narrow – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.

Wide – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.

None – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.

iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.

★ – the stock is overvalued with a reasonable margin of safety.

*Log (Quant FVE/Price) < -1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) < -1.5*Quantitative Uncertainty*

★★ – the stock is somewhat overvalued.

*Log (Quant FVE/Price) between (-1*Quantitative Uncertainty, -0.5*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-1.5*Quantitative Uncertainty, -0.75*Quantitative Uncertainty)*

★★★ – the stock is approximately fairly valued.

*Log (Quant FVE/Price) between (-0.5*Quantitative Uncertainty, 0.5*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-0.75*Quantitative Uncertainty, 0.75*Quantitative Uncertainty)*

★★★★ – the stock is somewhat undervalued.

*Log (Quant FVE/Price) between (0.5*Quantitative Uncertainty, 1*Quantitative*

Uncertainty)

*Micro-Caps: Log (Quant FVE/Price) between (0.75*Quantitative Uncertainty, 1.5*Quantitative Uncertainty)*

★★★★★ – the stock is undervalued with a reasonable margin of safety.

*Log (Quant FVE/Price) > 1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) > 1.5*Quantitative Uncertainty*

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

Low – the interquartile range for possible fair values is less than 10%

Medium – the interquartile range for possible fair values is less than 15% but greater than 10%

High – the interquartile range for possible fair values is less than 35% but greater than 15%

Very High – the interquartile range for possible fair values is less than 80% but greater than 35%

Extreme – the interquartile range for possible fair values is greater than 80%

v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

Weak – assigned when Quantitative Financial Health < 0.2

Moderate – assigned when Quantitative Financial Health is between 0.2 and 0.7

Strong – assigned when Quantitative Financial Health > 0.7

Other Definitions

i. **Last Close** – Price of the stock as of the close of the market of the last trading day before date of the report.

ii. **Quantitative Valuation** – Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.

Undervalued – Last Price is below Morningstar's quantitative fair value estimate.

Fairly Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Fairly Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Overvalued – Last Price is above Morningstar's quantitative fair value estimate.

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Sustainalytics analyzes over 1,300 data points to assess a company's exposure to and management of ESG risks. In other words, ESG Risk Ratings measures a company's unmanaged ESG Risks represented as a quantitative score. Unmanaged Risk is measured on an open-ended scale starting at zero (no risk) with lower scores representing less unmanaged risk and, for 95% of cases, the unmanaged ESG Risk score is below 50.

Based on their quantitative scores, companies are grouped into one of five Risk Categories (negligible, low, medium, high, severe). These risk categories are absolute, meaning that a 'high risk' assessment reflects a comparable degree

of unmanaged ESG risk across all subindustries covered.

The ESG Risk Rating Assessment is a visual representation of Sustainalytics ESG Risk Categories on a 1 to 5 scale. Companies with Negligible Risk = 5 Globes, Low Risk = 4, Medium Risk = 3 Globes, High Risk = 2 Globes, Severe Risk = 1 Globe. For more information, please visit sustainalytics.com/esg-ratings/

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