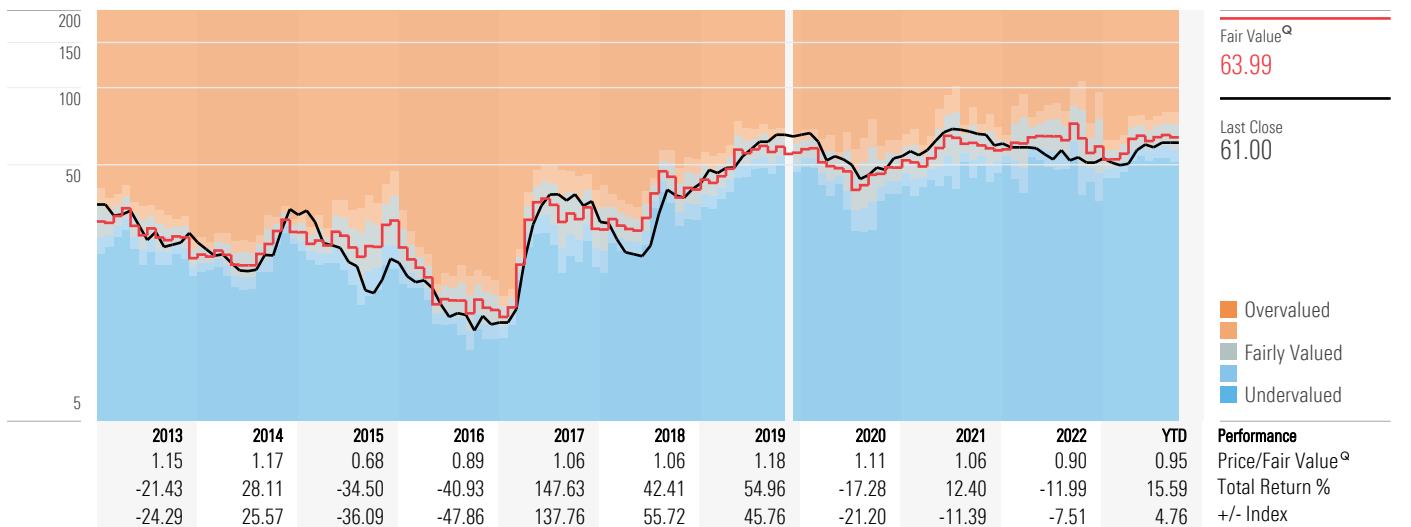


Grupo Elektra SAB de CV XEKT ★★★ Q 27 Sep 2023, 22:37 UTC

Economic Moat ^Q	Uncertainty ^Q	Price/Fair Value ^Q	ESG Risk Rating Assessment ¹	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
Narrow	High	1.0	6 Sep 2023 05:00, UTC	0.43	13.9914 Bil	Large Core	Financial Services	Financial Conglomerates



As of 27 Sep 2023 | Index: Morningstar Mexico GR MXN. Fair Value data as of 27 Sep 2023, 22:37 UTC.

¹The ESG Risk Rating Assessment is a representation of Sustainalytics' ESG Risk Rating. Lee Davidson, Chief Analytics Officer for Morningstar, Inc, oversees the methodology that supports Quantitative Fair Value Estimates and Quantitative Star Ratings. Mr. Davidson is guided by the Morningstar, Inc. Code of Ethics in carrying out his responsibilities. For information regarding Conflicts of Interests, visit <http://global.morningstar.com/equitydisclosures>.

Key Metrics as of 26 Sep 2023

Metrics	Value	Percentile in Sector
Earnings Yield (%)	1.7	29.0
Sales Yield (%)	68.5	73.0
Book Value Yield (%)	35.3	18.0
Return on Assets (%)*	1.0	55.0
Revenue(Bil)*	10.0	86.0
Market Value (Bil)	14.8	86.0
Enterprise Value (Bil)	9.8	92.0
EVMV Ratio	0.7	44.0
Volatility TTM (%)	19.0	33.0
Drawdown TTM (%)	16.1	34.0
Volume (K)	67.6	43.0

*30 Jun 2023

Business Description

Grupo Elektra SAB de CV is a Mexican specialty retailer and financial services provider. It operates in South and Central America and the United States. The firm's main customers are found at the base of the socioeconomic pyramid. The firm's operations are split into the commercial division and the financial division. The commercial division offers electronics, appliances, and furniture, among other things. The financial division includes Banco Azteca (Mexico, Guatemala, El Salvador, Honduras, Peru), Advance America (U.S.), Afore Azteca, Seguros Azteca, and Punto Casa de Bolsa.

Valuation ^Q as of 28 Sep 2023

Morningstar maintains a 3-star quantitative star rating for Grupo Elektra, derived from the firm's valuation and uncertainty scores. The company's shares last closed at 61.00, in-line with our quantitative fair value estimate of 63.99. These shares have traded between a 26.06% and 1.87% discount to their fair value estimate over the past year. In Morningstar's equity coverage universe for this methodology, the company's valuation rating lands at the 94th percentile; in the financial services sector, the firm's score lies at the 95th percentile (meaning the shares are more undervalued than 95% of stocks in the sector). Furthermore, Grupo Elektra maintains a quantitative valuation uncertainty rating of High. The company has held this star rating over the past year. The uncertainty rating for Grupo Elektra has remained High since the previous rating of Very High, which was last assigned on 08/17/2023. The key factors behind these ratings are the company's earnings yield and volatility. The earnings yield is 1.68%, and its maximum annualized trailing 12-month volatility is 20.99%. The earnings yield falls at the 29th percentile in the financial services

sector while the volatility is at the 33rd percentile. Over the past year, the company's earnings yield has been between -3.27% and 1.70%; its volatility has ranged between 16.78% and 20.99%.

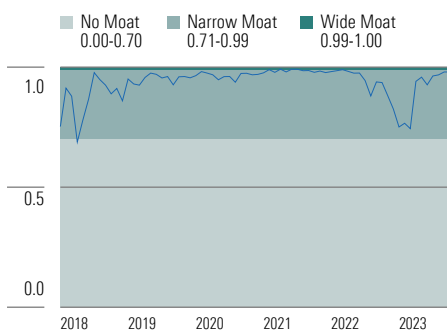
Economic Moat ^Q as of 27 Sep 2023

Morningstar maintains a Narrow quantitative moat rating on the company. The firm's quantitative moat score of 0.99 sits at the 95th percentile in the financial services sector, the maximum of its moat scores over the past year. The quantitative financial health rating for Grupo Elektra is Strong. Its financial health score, termed Distance to Default, sits at the 95th percentile in the universe and 75th percentile in the sector. The significant drivers of these ratings are the company's enterprise value and annualized trailing 12-month volatility. The enterprise value for Grupo Elektra is 9.78 billion, and its annualized trailing 12-month volatility is 18.98%. They sit at the 87th and 19th percentile in the global equity universe, respectively.

Fundamentals as of 27 Sep 2023

Grupo Elektra maintains earnings per share of 19.54. The company further earns a return on invested capital of 2.85%. The shares offer a dividend yield of 0.43%. These values are calculated over a trailing 12-month period. As of last market close, Grupo Elektra has a price-to-earnings ratio of 57.24, falling below the 92nd percentile in its sector (where a lower percentile means a lower ratio) and ranging between 56.51 and 62.9 over the past year. The company's price-to-free cash flow ratio is 72.18, falling at the 93rd percentile in its sector and ranging between 29.79 and 79.32 over the past year.

Economic Moat ^Q History as of 27 Sep 2023



Grupo Elektra SAB de CV XEKT ★★★ Q 27 Sep 2023, 22:37 UTC

Economic Moat ^Q	Uncertainty ^Q	Price/Fair Value ^Q	ESG Risk Rating Assessment ¹	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
Narrow	High	1.0	6 Sep 2023 05:00, UTC	0.43	13.9914 Bil	Large Core	Financial Services	Financial Conglomerates

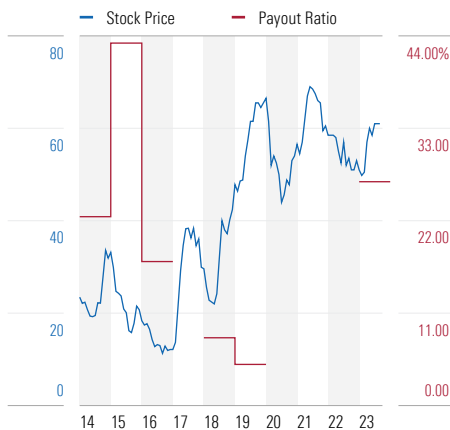
Earnings as of 26 Sep 2023

Earnings	%	Percentile in Sector
Dividend Yield*	0.4	3.0
Payout Ratio*	26.6	31.0
Price to Earnings	57.2	92.0
Price to Cash Flow	72.2	93.0
ROIC**	2.9	52.0

*31 Aug 2023

**30 Jun 2023

Dividends as of 27 Sep 2023



Valuation ^Q as of 27 Sep 2023



Contact

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—
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Financials as of 27 Sep 2023 (Fiscal Year End 31 Dec 2019)

2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	YTD	Fiscal
70	74	74	81	95	104	115	121	146	165	86	Revenue (Bil)
6.99	5.50	8.39	11.37	14.48	15.07	12.32	1.63	13.57	8.02	7.00	Operating Income (Bil)
9.92	7.47	11.28	14.0	15.25	14.51	10.7	1.35	9.29	4.87	8.1	Operating Margin (%)
0.83	7.56	-5.11	5.33	15.40	14.74	16.15	-1.91	12.94	-7.35	5.40	Net Income (Bil)
3.49	31.90	-21.73	22.86	66.56	64.80	70.70	-8.42	56.91	-33.16	24.46	Diluted Earnings/Share
15.29	23.41	19.97	4.88	13.78	23.01	40.63	18.22	24.82	4.68	10.86	Operating Cash Flow (Bil)
-3.48	-2.39	-1.61	-2.72	-4.69	-7.45	-8.82	-5.91	-7.26	-12.96	-2.79	Capital Spending (Bil)
11.81	21.02	18.36	2.16	9.09	15.55	31.81	12.32	17.56	-8.28	8.07	Free Cash Flow (Bil)
237	237	235	233	231	228	228	227	227	222	221	Avg Shares Outstand(Mil)

Valuation as of 27 Sep 2023

2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Current	Calendar
1.15	1.17	0.68	0.89	1.06	1.06	1.18	1.11	1.06	0.90	0.95	Price/Fair Value ^Q
1.49	1.86	1.21	0.80	1.76	2.14	2.82	2.47	2.35	1.56	1.41	Price/Sales
116.81	55.85	70.42	18.22	9.18	21.97	15.56	—	21.64	—	57.64	Price/Earnings
9.21	6.27	3.06	9.34	—	6.72	10.23	11.18	10.46	—	18.34	Price/Cash Flow
2.50	3.00	1.91	1.19	2.47	3.04	3.51	3.45	3.32	2.58	2.74	Price/Book

Operating Performance as of 27 Sep 2023 (Fiscal Year End 31 Dec 2019)

2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Q3	Fiscal (%)
0.49	4.08	-2.59	2.55	6.77	5.75	5.16	-0.53	3.26	-1.73	1.14	Return on Assets
1.81	15.02	-9.61	9.63	23.82	19.05	17.71	-2.0	13.0	-7.51	5.49	Return on Equity
2.73	11.84	-6.31	7.9	19.68	16.12	14.76	-0.08	10.68	-3.27	3.93	Rtn on Invested Capital

Dividends as of 27 Sep 2023

2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Current	Calendar (%)
4.50	—	2.40	2.50	3.20	3.50	4.37	4.81	4.83	5.20	0.26	Dividend Per Share
0.52	0.4	0.7	1.06	—	0.36	0.31	0.34	—	0.47	0.43	Trailing Dividend Yield
—	0.12	1.05	0.44	—	1.0	—	0.38	—	0.82	1.89	Buyback Yield

Appendix

Economic Moat [®]History as of 27 Sep 2023 (No Moat: 0.00-0.70, Narrow Moat: 0.70-0.99, Wide Moat: 0.99-1.00)

Year	January	February	March	April	May	June	July	August	September	October	November	December
2023	0.75	0.77	0.74	0.94	0.96	0.93	0.96	0.97	0.98	—	—	—
2022	0.98	0.99	0.99	0.98	0.97	0.98	0.94	0.88	0.94	0.94	0.88	0.83
2021	0.98	0.99	0.98	0.99	0.98	0.99	0.99	0.99	0.99	0.98	0.98	0.98
2020	0.96	0.98	0.98	0.97	0.95	0.96	0.96	0.94	0.97	0.97	0.97	0.97
2019	0.95	0.93	0.93	0.96	0.98	0.97	0.95	0.96	0.93	0.96	0.96	0.96
2018	0.75	0.91	0.88	0.69	0.78	0.87	0.98	0.95	0.93	0.89	0.91	0.86

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Morningstar's quantitative equity ratings consist of: (i) Quantitative Fair Value Estimate, (ii) Quantitative Star Rating, (iii) Quantitative Uncertainty, (iv) Quantitative Economic Moat, and (v) Quantitative Financial Health (collectively the "Quantitative Ratings").

The Quantitative Ratings are calculated daily and derived from the analyst-driven ratings of a company's peers as determined by statistical algorithms. Morningstar, Inc. ("Morningstar", "we", "our") calculates Quantitative Ratings for companies whether or not it already provides analyst ratings and qualitative coverage. In some cases, the Quantitative Ratings may differ from the analyst ratings because a company's analyst-driven ratings can significantly differ from other companies in its peer group.

- i. **Quantitative Fair Value Estimate:** Intended to represent Morningstar's estimate of the per share dollar amount that a company's equity is worth today. Morningstar calculates the Quantitative Fair Value Estimate using a statistical model derived from the Fair Value Estimate Morningstar's equity analysts assign to companies. Please go to <http://global.morningstar.com/equitydisclosures> for information about Fair Value Estimate Morningstar's equity analysts assign to companies.
- ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.
 - Narrow** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.
 - Wide** – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.
 - None** – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.

- iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.

★ – the stock is overvalued with a reasonable margin of safety.

*Log (Quant FVE/Price) < -1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) < -1.5*Quantitative Uncertainty*

★★ – the stock is somewhat overvalued.

*Log (Quant FVE/Price) between (-1*Quantitative Uncertainty, -0.5*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-1.5*Quantitative Uncertainty, -0.75*Quantitative Uncertainty)*

★★★ – the stock is approximately fairly valued.

*Log (Quant FVE/Price) between (-0.5*Quantitative Uncertainty, 0.5*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-0.75*Quantitative Uncertainty, 0.75*Quantitative Uncertainty)*

★★★★ – the stock is somewhat undervalued.

*Log (Quant FVE/Price) between (0.5*Quantitative Uncertainty, 1*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (0.75*Quantitative Uncertainty, 1.5*Quantitative Uncertainty)*

★★★★★ – the stock is undervalued with a reasonable margin of safety.

*Log (Quant FVE/Price) > 1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) > 1.5*Quantitative Uncertainty*

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

- iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

Low – the interquartile range for possible fair values is less than 10%

Medium – the interquartile range for possible fair values is less than 15% but greater than 10%

High – the interquartile range for possible fair values is less than 35% but greater than 15%

Very High – the interquartile range for possible fair values is less than 80% but greater than 35%

Extreme – the interquartile range for possible fair values is greater than 80%

- v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

Weak – assigned when Quantitative Financial Health < 0.2

Moderate – assigned when Quantitative Financial Health is between 0.2 and 0.7

Strong – assigned when Quantitative Financial Health > 0.7

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- i. **Last Close** – Price of the stock as of the close of the market of the last trading day before date of the report.
- ii. **Quantitative Valuation** – Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.

Undervalued – Last Price is below Morningstar's quantitative fair value estimate.

Fairly Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Overvalued – Last Price is above Morningstar's quantitative fair value estimate.

Overvalued – Last Price is above Morningstar's quantitative fair value estimate.

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Sustainalytics analyzes over 1,300 data points to assess a company's exposure to and management of ESG risks. In other words, ESG Risk Ratings measures a company's unmanaged ESG Risks represented as a quantitative score. Unmanaged Risk is measured on an open-ended scale starting at zero (no risk) with lower scores representing less unmanaged risk and, for 95% of cases, the unmanaged ESG Risk score is below 50.

Based on their quantitative scores, companies are grouped into one of five Risk

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The ESG Risk Rating Assessment is a visual representation of Sustainalytics ESG Risk Categories on a 1 to 5 scale. Companies with Negligible Risk = 5 Globes, Low Risk = 4, Medium Risk = 3 Globes, High Risk = 2 Globes, Severe Risk = 1 Globe. For more information, please visit sustainalytics.com/esg-ratings/

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